



COUNTY OF LEHIGH
OFFICE OF THE CONTROLLER

LEHIGH COUNTY GOVERNMENT CENTER
17 SOUTH SEVENTH STREET
ALLENTOWN, PA 18101-2400
(610) 782-3082 FAX: (610) 871-2897

GLENN ECKHART
COUNTY CONTROLLER

JOHN A. FALK
DEPUTY CONTROLLER

July 16, 2012

Georgianne Schade, CPA
Marshall Hotels and Resorts, Inc.
1315 South Division Street
Salisbury, MD 21804

Brian Kahler, Fiscal Officer
Lehigh County Government Center
17 South Seventh Street
Allentown, PA 18101-2400

**RE: Four Points by Sheraton-Allentown Airport
3400 Airport Road
Allentown, PA 18109**

To Ms. Schade and Mr. Kahler:

We have recently completed an agreed-upon procedures engagement of hotel room rental tax remitted by Four Points by Sheraton-Allentown Airport for the period April 29 to October 9, 2011. Our report number 12-11 is attached.

The result of our review is \$2,425.97 in hotel room rental tax is owed.

The corresponding HOTEL TAX "DETERMINATION" from Mr. Kahler requesting payment of \$2,425.97 is also attached.

Glenn Eckhart
County Controller

Attachments

COUNTY OF LEHIGH, PENNSYLVANIA
HOTEL ROOM RENTAL TAX REMITTANCES
FOUR POINTS BY SHERATON-AlLENTOWN AIRPORT

*Independent Controller's Office Report on
Applying Agreed-Upon Procedures
For the Period April 29 to October 9, 2011*

REPORT NO. 12-11

COUNTY OF LEHIGH, PENNSYLVANIA
HOTEL ROOM RENTAL TAX REMITTANCES
FOUR POINTS BY SHERATON-AlLENTOWN AIRPORT

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17 South Seventh Street
Allentown, PA 18101-2400

**RE: Four Points by Sheraton-Allentown Airport
3400 Airport Road
Allentown, PA 18109**

To Ms. Schade and Mr. Kahler:

Pursuant to Act 12 of 2005, section 1770.8 to the County Code, Lehigh County Ordinance #2005-180 and the Lehigh County Hotel Room Rental Tax Rules and Regulations effective September 4, 2005, a four percent hotel room rental tax shall be collected and remitted to the Lehigh County fiscal officer. We have performed certain procedures enumerated below, which were agreed to by the Lehigh County fiscal officer, solely to assist the county fiscal officer in determining the accuracy of hotel room rental tax remittances made by the Four Points by Sheraton-Allentown Airport management for the period April 29 to October 9, 2011. The fiscal officer, as the delegate for the County Executive, is responsible for the collection of the hotel room rental tax.

Procedures performed included:

- Verification of reported revenue to Form PA-3 submitted to the Commonwealth of Pennsylvania, Department of Revenue.
- Compliance to the County of Lehigh Rules and Regulations for hotel room rental tax collection.
- Verification of reported revenue and hotel room rental tax collections to hotel operator accounting records.

This agreed-upon procedures engagement was conducted in accordance with generally accepted government auditing standards and "Government Auditing Standards" as issued by the United States Government Accountability Office (GAO) and "Statements on Standards for Attestation Engagements" as issued by the American Institute for Certified Public Accountants (AICPA). The sufficiency of these procedures is solely the responsibility of the parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures performed.

Reported taxable revenues of \$998,301.41 resulted in \$39,932.05 in hotel tax payable to the County of Lehigh during the period under review (before adjustments). Based on our review, additional tax and interest is due for:

Exemption adjustment	\$ 14.19
Revenue adjustment	<u>2,411.78</u>
TOTAL	\$2,425.97
	<u>=====</u>

We were not engaged to and did not conduct an audit, the objective of which would be the expression of an opinion on hotel room rental tax collections. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the county fiscal officer and management of the County of Lehigh and is not intended to be and should not be used by anyone other than these specified parties. However, this report is a matter of public record and its distribution is not limited.



Glenn Eckhart
County Controller

June 20, 2012
Allentown, Pennsylvania

Final Distribution
Board of Commissioners
General Manager, Four Points by Sheraton-Allentown Airport
Thomas S. Muller, Acting County Executive



COUNTY OF LEHIGH
Office of Fiscal Affairs

Brian L. Kahler
Fiscal Officer

July 16, 2012

Georgianne Schade, CPA
Marshall Hotels and Resorts, Inc.
1315 South Division Street
Salisbury, MD 21804

RE: HOTEL TAX "DETERMINATION"
Four Points by Sheraton-Allentown Airport

Dear Ms. Schade:

According to the recent agreed-upon procedures performed by the Lehigh County controller's office, hotel tax and interest is due for the period April 29 to October 9, 2011.

In accordance with Section G of the Hotel Tax Rules and Regulations, you are hereby requested to remit the sum of \$2,425.97. The calculations of the "determination" (as stated in Section G) were included in the Lehigh County controller's office draft report. Failure to remit the payment within **ten (10)** days will result in additional penalties, attorney fees, and fines as stated in Section G.

Very truly yours,

Brian L. Kahler
Fiscal Officer

xc: Glenn Eckhart, County Controller

HOTEL TAX/HOTEL TAX DETERMINATION LETTER

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