

Community Programs Division	Jan 2022	Feb 2022	Mar 2022	Apr 2022	May 2022	Jun 2022	Jul 2022	Aug 2022	Sep 2022	Oct 2022	Nov 2021	Dec 2021	Total	Notes
Revenue														
Community Programs Revenue							2,000						2,000	
Bike Rental													0	
Adult Programs													0	
Registration				500	1,000	1,000	100	1,000	500				4,100	Non Pass Entries - 50 month plus 25 Apr/Sep
Women's Weekdays (WW)					300	600	600	300					1,800	
Total Adult Programs	0	0	0	500	1,300	1,600	700	1,300	500	0	0	0	5,900	
Bicycle Racing League (BRL)													0	
Registration				700	2,600		2,600		2,600				8,500	Based on 40 kids @ \$200 season
Total Bicycle Racing League (BRL)	0	0	0	700	2,600	0	2,600	0	2,600	0	0	0	8,500	
Team T-Town				3,000									3,000	30 members
Try The Track				600	600	2,000	2,000	1,200	600				7,000	
Youth Programs					250	1,000	1,000	1,000	500				3,750	20 participants
Total Community Programs Revenue	0	0	0	4,800	4,750	4,600	6,300	3,500	4,200	0	0	0	28,150	
VPCC Membership & Passes				4,000	8,000	10,000	5,000	3,000					30,000	30 Season passes Apr/May, 50 month passes J/J (+ 10 more seasons), 30 month passes Aug
Total Revenue	0	0	0	8,800	12,750	14,600	11,300	6,500	4,200	0	0	0	58,150	
Expenses														
Community Programs Expense													0	
Adult Programs													0	
Coaching Fee				1,000	1,000	1,400	1,400	1,400	1,000				7,200	
Permit			4,000	750	1,000	1,250	1,250	1,000	750				10,000	
Corporate Challenge (CC)													0	
Coaching Fees							400	200					600	
Permit			550				1,200	900					2,650	
Total Corporate Challenge (CC)	0	0	550	0	0	0	1,600	1,100	0	0	0	0	3,250	
Women's Weekday' (WW)													0	
Coaching Fee				180	240	240	240	240	180				1,320	
Permit			500	150	200	200	200	200	150				1,600	
Total Women's Wednesday' (Wv)	0	0	500	330	440	440	440	440	330	0	0	0	2,920	
Total Adult Programs	0	0	5,050	2,080	2,440	3,090	4,690	3,940	2,080	0	0	0	23,370	
Bicycle Racing League (BRL)													0	
Medical					250		200	200	200	100			950	
Awards									150				150	
Coaching Fee				250	1,200	250	850	750	750	500			4,550	
Jersey Fees				0									0	
Permit				750	1,050		900	750	900	600			4,950	
Total Bicycle Racing League (BRL)	0	0	0	1,000	2,500	250	1,950	1,700	2,000	1,200	0	0	10,600	
Equipment Rental & Maintenance			4,000	600	1,200	1,200	1,200	1,200	600				10,000	
Coaching Rewards							4,000		2,000				6,000	
Youth Programs													0	
Coaching Fees				180	300	900	900	900	600				3,780	
Permit			550	150	300	1,300	1,300	1,300	500				5,400	
Total Youth Programs	0	0	550	330	600	2,200	2,200	2,200	1,100	0	0	0	9,180	
Team T-Town													0	
Club Insurance			500										500	
Club Registration			250										250	
Jersey Fee			500										500	
Sports Academy	5,000												5,000	
Supplies	500												500	
Total Team T-Town	5,500	0	1,250	0	0	0	0	0	0	0	0	0	6,750	
Try the Track													0	
Coaching Fees				360	360	720	720	480	360				3,000	
Permit			550	60	120	300	300	120	120				1,570	
Total Try the Track	0	0	550	420	480	1,020	1,020	600	480	0	0	0	4,570	
Total Community Programs Expense	5,500	0	7,400	3,830	6,020	6,560	9,860	8,440	5,660	1,200	0	0	54,470	
Total Expenditures	5,500	0	7,400	3,830	6,020	6,560	9,860	8,440	5,660	1,200	0	0	54,470	

Community Programs Division Profit/ **-5,500**      0      **-7,400**      4,970      6,730      8,040      1,440      **-1,940**      **-1,460**      **-1,200**      0      0      3,680

Racing Division	Jan 2022	Feb 2022	Mar 2022	Apr 2022	May 2022	Jun 2022	Jul 2022	Aug 2022	Sep 2022	Oct 2022	Nov 2021	Dec 2021	Total	Note
Revenue														
Racing Programs													0	
FridayNight													0	
Registration/Race Numbers						20,000	14,000	5,000					39,000	
Tickets						22,000	16,000	14,000					52,000	Based on extra 1200 ticket holders up from 22
Total FridayNight	0	0	0	0	0	42,000	30,000	19,000	0	0	0	0	91,000	
Masters & Rookies													0	
Registration/Race Numbers						1,700	3,400	2,500					7,600	
Total Masters & Rookies	0	0	0	0	0	1,700	3,400	2,500	0	0	0	0	7,600	
Super Tuesday													0	
Registration/Race Numbers					500	3,300	3,300	3,300					10,400	
Total Super Tuesday	0	0	0	0	500	3,300	3,300	3,300	0	0	0	0	10,400	
Total Racing Programs	0	0	0	0	500	47,000	36,700	24,800	0	0	0	0	109,000	
Total Revenue	0	0	0	0	500	47,000	36,700	24,800	0	0	0	0	109,000	

Expenses	Jan 2022	Feb 2022	Mar 2022	Apr 2022	May 2022	Jun 2022	Jul 2022	Aug 2022	Sep 2022	Oct 2022	Nov 2021	Dec 2021	Total	Note
Racing Programs Expense													0	
Friday Night													0	
Announcer						5,000	3,750	2,250					11,000	
Fireworks			4,500			3,500	4,500	3,500					16,000	
Medical						750	750	400					1,900	
Prize Money						17,500	19,000	10,000					46,500	Reflects rain days not paid out
Rider Supplies					1,000	200	200						1,400	
Security						1,500	1,500	1,000					4,000	
Staff/Comm Meals						500							500	
Timing/Scoring						6,200	5,600	2,400					14,200	
UCI Inscription					5,500								5,500	
UCI/USAC Officials						8,000	12,000	8,000					28,000	
USA Cycling Permit	200			900		250	1,000	750					3,100	
Total Friday Night	200	0	4,500	900	6,500	43,400	48,300	28,300	0	0	0	0	132,100	
Masters & Rookies													0	
Medical						150	200	150					500	
Prize Money								200					200	
Timing/Scoring						1,950	2,550	2,550					7,050	
USA Cycling Officials						800	1,600	1,200					3,600	
USA Cycling Permit				550		500	1,000	750					2,800	
Total Masters & Rookies	0	0	0	550	0	3,400	5,350	4,850	0	0	0	0	14,150	
Super Tuesday													0	
Medical					150	250	250	200					850	
Prize Money								200					200	
Timing/Scoring					1,200	2,400	1,800	2,400					7,800	
USA Cycling Officials					800	1,600	1,200	1,600					5,200	
USA Cycling Permit				550	500	1,000	1,000	750					3,800	
Total Super Tuesday	0	0	0	550	2,650	5,250	4,250	5,150	0	0	0	0	17,850	
Total Racing Programs Expense	200	0	4,500	2,000	9,150	52,050	57,900	38,300	0	0	0	0	164,100	
Total Expenditures	200	0	4,500	2,000	9,150	52,050	57,900	38,300	0	0	0	0	164,100	
Racing Division Profit/Loss	<b>-200</b>	0	<b>-4,500</b>	<b>-2,000</b>	<b>-8,650</b>	<b>-5,050</b>	<b>-21,200</b>	<b>-13,500</b>	0	0	0	0	<b>-55,100</b>	

Operations Division	Jan 2022	Feb 2022	Mar 2022	Apr 2022	May 2022	Jun 2022	Jul 2022	Aug 2022	Sep 2022	Oct 2022	Nov 2021	Dec 2021	Total	Note
Revenue													0	
Concessions													0	
Beer/Wine - Tuesday Racing					450	900	950	350					2,650	

Beer/Wine - Friday Racing					12,000	6,800	6,700						25,500	Based on additional 1200 new ticket holders over the season each buying one drink
Beer/Wine - Saturday Racing					50	50	50						150	
Beer/Wine - Nationals									1,000				1,000	Collegiates
Beer/Wine - Special Events					250				1,000				1,250	
Commissions - Sticky Pig					700	3,000	1,500	700	600				6,500	### Sticky Pig Revenue?
Total Concessions	0	0	0	0	1,400	15,950	9,300	7,800	2,600	0	0	0	37,050	
Merchandise													0	
Buffs					15	15	15	15	15				75	
Hats					275	525	525	525	250				2,100	
Pints					10	10	10	10	10				50	
Shirt					875	1,750	1,750	1,750	875				7,000	
Total Merchandise	0	0	0	0	1,175	2,300	2,300	2,300	1,150	0	0	0	9,225	
Special Events									1,000				1,000	
Breakaway Bier Fest					22,000									400 tickets + 40 VIPS
Hincapie Gran Fondo													11,500	(additional fee? \$5 over each bwyond 1000)
Velofest													0	
Tickets				400	3,600				3,500				7,500	
Vendor					6,525				5,500				12,025	
Total Velofest	0	0	0	400	10,125	0	0	0	9,000	0	0	0	19,525	
Total Special Events Income	0	0	0	400	32,125	11,500	0	0	10,000	0	0	0	54,025	
Venue Rentals													75	
Barn Rentals										7,760			7,760	
Track Rentals						2,100							2,100	
Trexlerstown Farmers Market					2,000								2,000	
Total Venue Rentals	0	0	0	0	2,000	2,175	0	0	0	7,760	0	0	11,935	
Total Revenue	0	0	0	400	36,700	31,925	11,600	10,100	13,750	7,760	0	0	112,235	
Expenses														
Concessions Expense													0	
Beer/Wine/Liquor					4,000	4,000	4,000	2,000	200				14,200	
Beer Stand/Servers				50	275	750	400	250	125				1,850	
Beer/Wine Supplies			500	125	100	300	100	100					1,225	
Keg Cleaning				100							100		200	
Propane - Commissairy					1,000	-1,000							0	
Total Concessions Expense	0	0	550	225	5,375	4,050	4,500	2,350	325	0	100	0	17,475	
Merchandise Expense													100	
Hats					1,500								1,500	
Sweatshirts					0								0	
T-Shirts					5,000								5,000	
Total Merchandise Expense	0	0	0	6,600	0	0	0	0	0	0	0	0	6,600	
Office Expense													0	
Cleaning Service	80	80	80	160	320	400	400	320	160	160	80	80	2,320	
Computers/Hardware	20	20	20	20	20	20	20	20	20	20	20	20	240	
Copiers												250	250	
Electric	1,200	825	825	500	275	350	475	400	200	275	750	750	6,825	
Office Supplies	50	50	50	125	200	200	200	200	125	50	50	50	1,350	
Office Telephone	50	50	50	50	50	50	50	50	50	50	50	50	600	
Postage					40	40	40	40	40	40	40	40	400	
Software	300	300	300	300	300	300	300	300	300	300	300	300	3,600	
Tech Support					400				400				800	
Total Office Expense	1,700	1,365	1,765	1,195	1,205	1,360	1,485	1,330	1,295	895	1,540	1,250	16,385	
Special Events Expense													0	
Breakaway Bier Fest					10,500								10,500	
Hincapie Gran Fondo							3,500						3,500	
Velofest Expenses													0	
Dumpster					450				450				900	
Medical					75				75				150	
Security					550				550				1,100	
Other - Cleaning						400				400			800	
Supplies				50									50	
Total Velofest Expenses	0	0	0	50	1,075	400	0	0	1,075	400	0	0	3,000	
Movie Night													0	
Total Special Events Expense	0	0	0	50	11,575	3,900	0	0	1,075	400	0	0	17,000	

Staff/Management													0
Summer Staff					2,000	6,000	6,000	4,000	2,000				20,000
Intern Fairs		150											150
Total Staff/Management	0	150	0	0	2,000	6,000	6,000	4,000	2,000	0	0	0	20,150
Venue Operations													0
Electric-Barn	75	75	100	125	125	150	150	125	100	100	75	75	1,275
Electric-Velo	1,000	1,000	1,000	2,700	2,700	4,000	4,000	4,000	3,000	2,700	1,000	1,000	28,100
Hotspots	125	125	125	125	125	125	125	125	125	125	125	125	1,500
Licenses/Permits		1,500							300				1,800
Medical Supplies							300						300
Other Services			750	500	500	1,000	500	500	500				4,250
Port-a-Potties						550	550	550					1,650
Recycling	50	50	50	50	100	200	100	150	100	100	50	50	1,050
Sewer	125			125			275			500			1,025
Tents				1,150						700			1,850
Trash Service	120	120	120	120	800	800	800	800	400	400	120	120	4,720
Venue Cleaning				2,900	800	2,000	1,000	2,000	800	800			10,300
Venue Supplies		100	1,800	250	500	500	500	500	250	100			4,500
Water	50	75	75	75	125	125	250	250	250	125	50	50	1,500
Total Venue Operations	1,545	3,045	4,020	8,120	5,775	9,450	8,550	9,000	5,825	5,650	1,420	1,420	63,820
Total Expenditures	3,245	4,560	6,335	16,190	25,930	24,760	20,535	16,680	10,520	6,945	3,060	2,670	141,430
Operations Division Profit/Loss	-3,245	-4,560	-6,335	-15,790	10,770	7,165	-8,935	-6,580	3,230	815	-3,060	-2,670	-29,195

Marketing Division	Jan 2022	Feb 2022	Mar 2022	Apr 2022	May 2022	Jun 2022	Jul 2022	Aug 2022	Sep 2022	Oct 2022	Nov 2021	Dec 2021	Total
Revenue													0
Housing Services/Athlete Support													0
Lodging						40,000							40,000
Total Housing Services/Athlete Support	0	0	0	0	0	40,000	0	0	0	0	0	0	40,000
Total Revenue	0	0	0	0	0	40,000	0	0	0	0	0	0	40,000
Expenses													0
Housing Services/Athlete Support Expenses													0
Housing Kits													0
Lodging					8,000			23,000					31,000
Total Housing Services/Athlete Support Expenses	0	0	0	0	8,000	0	0	23,000	0	0	0	0	31,000
Marketing													0
Email Service	200	200	200	200	200	200	200	200	200	200	200	200	2,400
Podcast	150	150	150	150	150	150	150	150	150	150	150	150	1,800
Website Maintenance	150	150	150	150	150	150	150	150	150	150	150	150	1,800
Marketing Outsource	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	24,000
Total Marketing	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	30,000
Total Expenditures	2,500	2,500	2,500	2,500	10,500	2,500	2,500	25,500	2,500	2,500	2,500	2,500	61,000
Marketing Division Profit/Loss	-2,500	-2,500	-2,500	-2,500	-10,500	37,500	-2,500	-25,500	-2,500	-2,500	-2,500	-2,500	-21,000

Executive Division	Jan 2022	Feb 2022	Mar 2022	Apr 2022	May 2022	Jun 2022	Jul 2022	Aug 2022	Sep 2022	Oct 2022	Nov 2021	Dec 2021	Total
Revenue													0
General Revenue													0
PPP Income													0
Sponsorship, Donations, & Grants													0
Donation													0
Grants													0
Air Products									25,000				25,000
B Braun													0
County CARES Grant													0
Lehigh Tourism										8,500			8,500



Meals	500												500
Total Staff Travel	1,000	0	0	0	0	0	0	0	0	0	0	0	1,000
Total Staff/Management	25,050	22,050	23,550	25,050	25,050	25,750	25,750	25,750	25,050	23,550	22,050	22,050	290,700
Total Expenditures	38,195	24,695	52,445	45,595	31,345	33,545	29,295	28,295	27,845	25,695	24,195	40,695	401,840
Executive Division Profit/Loss	-38,195	20,305	-47,445	-45,595	-28,345	-33,545	129,886	-25,295	-2,845	-10,195	-21,945	118,486	15,272
Total Revenues	0	45,000	5,000	9,200	52,950	133,525	218,781	44,400	42,950	23,260	2,250	159,181	736,497
Total Expenditures	49,640	31,755	73,180	70,115	82,945	119,415	120,090	117,215	46,525	36,340	29,755	45,865	822,840
VPCC Profit Loss	-49,640	13,245	-68,180	-60,915	-29,995	14,110	98,691	-72,815	-3,575	-13,080	-27,505	113,316	-86,343