

**PA SINFONIA BUDGET****2022-23  
Final Adopted  
Budget**Ordinary Income/Expense  
Income

## Public Support

## Government Support

County of Lehigh	5,000
PCA Grant	26,000

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Total Government Support	31,000
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## Private Support

Foundations & trusts	20,000
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Corporate Support	7,500
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Individual Support	34,000
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Board Member Support	19,000
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Gifts in-kind	
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Chair Sponsorship	6,000
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Venue underwriting	-
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## Fundraising Events

Art Auction	9,000
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Simply Sinfonia	-
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Plant Sales	8,500
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Fundraising Events-Other	-
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Total Fundraising Events	17,500
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Total Private Support	104,000
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Total Public Support	135,000
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## Earned Revenue

Contracted Musician Svcs	11,000
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Subscription Sales	10,000
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Single Ticket Sales	25,000
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Program Advertising Sales	1,000
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Be Our Guest Ticket Sales	-
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## Miscellaneous Income

Credit Card Handling Fees	200
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Interest - Savings & CD	1,500
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Miscellaneous Income-Other	-
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Total Miscellaneous Income	1,700
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Total Earned Revenue	48,700
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<b>Total Income</b>	<b>183,700</b>
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## Expense

## Concert &amp; Performance

## Musicians' Fees

Guest Artist fees	4,750
Orchestra Members	52,300
Musicians' Travel	5,000
Orchestra Manager/Librarian	3,000
Contracted Services & fees	11,000
Total Musicians' Fees	<u>76,050</u>

## Performance Venue Rental

Instrument Rental	2,700
Technicians	625
Per-ticket charges	400
Performance Venue - Other	6,100
Total Performance Venue Rental	<u>9,825</u>

## Marketing

## Ads/Newsletters

Newsletter/Postcard Printing	1,800
Newsletter/Postcard Postage	3,000
Ads/Newsletters - Other	5,000
Total Ads/Newsletters	<u>9,800</u>

## Brochure

Brochure Printing	1,200
Brochure Postage	600
Brochure - Other	-
Total Brochure	<u>1,800</u>

Memberships &amp; Fees 500

Marketing - Other 5,000

Total Memberships & Other 5,500

Total Marketing 17,100

Musical Licensure 600

Music &amp; Mailing 2,000

Program, ticket printing 2,700

Special Projects -

Credit Card Fees 200

Miscellaneous Expenses 200

Bad Debt Expense -

Total Fees & Misc. 5,700

Total Concert &amp; Performance 108,675

**PA SINFONIA BUDGET**

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Administrative Expenses	
Payroll - Admin Staff	44,500
Administrative Fundraising	18,750
Audit	4,000
Payroll Taxes	4,400
Insurance	2,800
Interest	
Bank Service Charges	
Depreciation Expense	
Office Expense/supplies	800
Postage	800
Telephone/Internet	1,400
Equipment Rental/Maint.	800
Misc. Admin Expense	-
Total Administrative Expenses	<u>78,250</u>
Fundraising Event Costs	
Art Auction Costs	4,000
Plant Sale	4,100
Fundraising event costs- other	
Total Fundraising Event Costs	<u>8,100</u>
Facilities	
Office Rental	<u>7,200</u>
Total Facilities	<u>7,200</u>
Total Expense	<b>202,225</b>
Net Income	<b>(18,525)</b>