

Northern Valley EMS, Inc.
Profit & Loss Budget Performance
January through December 2021

Ordinary Income/Expense	<u>Jan - Dec 21</u>	<u>Annual Budget</u>
Income		
40000 · Service Fees		
40200 · Medicare		
40300 · Medicare Billed	306,956.97	
40500 · Medicare HMO Billed	273,403.94	
40200 · Medicare - Other	0.00	541,400.00
Total 40200 · Medicare	<u>580,360.91</u>	<u>541,400.00</u>
40700 · Insurance/Patient		
40800 · Ins/Pat Billed		
40801 · Ins./Pat Billed Refund	-6,100.56	
40800 · Ins/Pat Billed - Other	394,980.87	365,904.00
Total 40800 · Ins/Pat Billed	<u>388,880.31</u>	<u>365,904.00</u>
Total 40700 · Insurance/Patient	388,880.31	365,904.00
41000 · Medicaid Assistance		
41100 · Med. Asst. Billed	104,480.35	102,500.00
Total 41000 · Medicaid Assistance	<u>104,480.35</u>	<u>102,500.00</u>
41300 · ALS Assists	-4,960.00	
Total 40000 · Service Fees	<u>1,068,761.57</u>	<u>1,009,804.00</u>
42500 · Subscriptions - Household		
42501 · Lowhill Twp	3,265.00	
42502 · Heidelberg Twp	34,982.00	
42503 · Slatington Boro	21,975.00	
42504 · N. Whitehall Twp	113,070.00	
42505 · Walnutport Boro	13,095.00	
42506 · Washington Twp	46,400.00	
42500 · Subscriptions - Household - Other	0.00	218,000.00
Total 42500 · Subscriptions - Household	<u>232,787.00</u>	<u>218,000.00</u>
42600 · Subscriptions - Business		
42602 · Heidelberg Twp	650.00	
42603 · Slatington Boro	2,850.00	
42604 · N. Whitehall Twp	4,250.00	
42606 · Washington Twp	600.00	
42600 · Subscriptions - Business - Other	0.00	8,000.00
Total 42600 · Subscriptions - Business	<u>8,350.00</u>	<u>8,000.00</u>
43000 · Donations		
43100 · Donations / Municipal	119,674.00	119,500.00
43200 · Cash Donations	2,170.00	1,000.00
43300 · Donations / Foundations	13,331.83	6,198.40
43400 · Donations / Business	2,386.57	11,000.00
43600 · Auxiliary	50,000.00	25,000.00
43700 · Henry H. Shoemaker EMS Scholar	500.00	500.00
Total 43000 · Donations	<u>188,062.40</u>	<u>163,198.40</u>
43800 · Equipment Fund Drive		
43801 · Lowhill	130.00	
43802 · Heidelberg	835.00	

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43803 · Slatington	390.00	
43804 · N. Whitehall Twp	4,540.00	
43805 · Walnutport	215.00	
43806 · Washintgon	1,175.00	
Total 43800 · Equipment Fund Drive	7,285.00	
46000 · Grants		
Grants - HHS #4	5,284.94	
46600 · Grants - Government	38,100.29	10,000.00
46700 · Grants - Private Sector	0.00	500.00
Total 46000 · Grants	43,385.23	10,500.00
47000 · Interest Income	10,502.07	8,000.00
49000 · Other Income		
49001 · PR Events		
49011 · Comedy Night	0.00	0.00
49012 · Purse Bingo	9,388.95	10,000.00
49013 · Gun Bingo	2,255.00	
Total 49001 · PR Events	11,643.95	10,000.00
49002 · Sale of Fixed Assets	8,000.00	
49004 · Events / Stand-bys	5,325.00	3,600.00
49005 · Non Emergency Txp/Pt Pay	0.00	500.00
49000 · Other Income - Other	21,839.16	28,000.00
Total 49000 · Other Income	46,808.11	42,100.00
Total Income	1,605,941.38	1,459,602.40
Expense		
60400 · Bank Service Charges	1,201.93	1,200.00
61000 · Personnel		
61001 · Payroll Expenses	796,743.22	860,000.00
61002 · Outside Contractor		
61003 · Macungie	480.00	
61004 · Northampton	1,670.00	
Total 61002 · Outside Contractor	2,150.00	
Total 61000 · Personnel	798,893.22	860,000.00
62000 · Employer Expense		
61113 · Payroll Taxes	95,544.98	129,000.00
61114 · Garnishment	2,174.80	
65000 · Medical Insurance		
65002 · Capital Blue Cross		
65002.1 · Capital Blue/Geisi - EE portion	-1,941.72	
65002 · Capital Blue Cross - Other	74,357.34	90,000.00
Total 65002 · Capital Blue Cross	72,415.62	90,000.00
65005 · Life/Disability Ins.	8,554.77	10,500.00
65007 · AFLAC	4,289.58	2,700.00
65008 · EAP	761.40	
Total 65000 · Medical Insurance	86,021.37	103,200.00
65200 · Simple Matching/Employee Funds	11,579.70	10,650.00
65300 · Employer Simple Match	9,223.57	9,000.00

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65402 · HSA Admin Fee	773.65	1,000.00
Total 62000 · Employer Expense	205,318.07	252,850.00
67000 · Personnel Development		
67200 · Uniforms	7,772.59	10,000.00
67300 · Training		
67301 · ConEd Classes	0.00	2,050.00
67302 · Refreshments and Meals	331.56	1,000.00
67300 · Training - Other	1,640.93	2,050.00
Total 67300 · Training	1,972.49	5,100.00
67400 · Conferences / Meetings	1,768.16	6,000.00
67500 · Henry Shoemaker Grant	500.00	500.00
Total 67000 · Personnel Development	12,013.24	21,600.00
68000 · Dues & Subscriptions	1,292.40	1,475.00
69800 · Uncategorized Expenses	0.00	100.00
71000 · Computer and Internet Expenses	4,207.24	8,500.00
71500 · Office Supplies & Expenses	1,639.08	3,000.00
71550 · Meals & Entertainment	915.88	6,500.00
71600 · Printing & Forms	6,303.67	6,500.00
71800 · Postage & Delivery	1,139.32	1,000.00
73000 · Operations Costs		
73200 · Medical Supp/Equipment		
73200a · COVID19	260.00	
73201 · Drugs	1,515.88	2,500.00
73200 · Medical Supp/Equipment - Other	9,933.62	13,175.00
Total 73200 · Medical Supp/Equipment	11,709.50	15,675.00
73300 · Pre-Employment/TB	2,399.00	1,200.00
73400 · EMS Operating Software	6,766.00	7,200.00
73500 · Med Equipment Maint	16,959.89	6,400.00
73700 · Medical Waste	0.00	0.00
Total 73000 · Operations Costs	37,834.39	30,475.00
75000 · Vehicle Oper Costs		
75300 · Fuel - Ambulance	45,501.81	22,000.00
76000 · Vehicle Main.		
76100 · Vehicle Maint.		
76101 · Maint. - 6791	4,979.47	
76102 · Maint. - 6792	4,596.90	3,500.00
76103 · Maint. - 6793	5,692.70	3,500.00
76104 · Maint. - 6794		
76104a · Reimb.	-2,035.00	
76104 · Maint. - 6794 - Other	8,822.56	3,500.00
Total 76104 · Maint. - 6794	6,787.56	3,500.00
76105 · Maint. - 6795	5,293.62	3,500.00
76106 · Maint. - 6771	754.70	1,000.00
76100 · Vehicle Maint. - Other	192.38	1,000.00
Total 76100 · Vehicle Maint.	28,297.33	16,000.00
76900 · Veh. Maint. Supplies	447.32	1,000.00

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76000 · Vehicle Main. - Other	34.96	
Total 76000 · Vehicle Main.	28,779.61	17,000.00
75000 · Vehicle Oper Costs - Other	20.00	
Total 75000 · Vehicle Oper Costs	74,301.42	39,000.00
80000 · Professional Fees		
80300 · Operations Ins.	34,387.00	37,800.00
80400 · WC Ins.	41,712.00	47,264.00
80500 · Legal Fees	0.00	1,000.00
80600 · Accounting Fees	4,450.00	4,800.00
80601 · Bookkeeping Fees	15,600.00	16,000.00
80602 · Outsourced Billing	66,172.44	64,600.00
80700 · Payroll Serv Fee	3,126.64	3,500.00
80800 · Advertising and Promotion	540.00	1,000.00
80900 · Outside Consultant	3,800.00	
80950 · Recruitment & Retention	6,398.99	
Total 80000 · Professional Fees	176,187.07	175,964.00
82000 · Communications		
82200 · Telephone/Internet Serv	2,087.11	2,550.00
82300 · Cell Phones	6,030.72	6,700.00
82600 · Radio Maintenance	3,297.58	2,950.00
Total 82000 · Communications	11,415.41	12,200.00
85000 · Occupancy		
85200 · Electricity	4,641.52	7,000.00
85300 · Water/Sewer	550.25	550.00
85400 · LP & Furnace Maint.	6,416.30	7,650.00
85500 · Bldg/Grounds Supplies	2,109.29	2,000.00
85600 · Building/Grounds Maint.	6,645.73	15,000.00
85800 · Misc Taxes/Fees	45.00	
Total 85000 · Occupancy	20,408.09	32,200.00
88000 · Other Expenses		
88200 · Neffs Nat'l Loan Int.	0.00	0.00
88203 · Pema loan int - 6793	602.52	753.20
88204 · Pema loan int - 6794	564.97	732.00
88205 · Pema loan int - 6795	602.52	753.20
88700 · Returns & Allowances	295.32	
88800 · Misc.		
88801 · Comedy Night	0.00	0.00
88802 · Purse Bingo	3,156.57	3,000.00
88804 · Gun Bingo	1,169.65	
88800 · Misc. - Other	937.36	1,800.00
Total 88800 · Misc.	5,263.58	4,800.00
88000 · Other Expenses - Other	969.39	
Total 88000 · Other Expenses	8,298.30	7,038.40
Total Expense	1,361,368.73	1,459,602.40
Net Ordinary Income	244,572.65	0.00
Net Income	244,572.65	0.00

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Less Princ. Portions of Loans:		
Pema Loan 6794	(\$4,840.55)	
Pema Loan 6794 Add'l	(\$7,200)	
Pema Loan 6793	(\$10,379.28)	
Pema Loan 6795	<u>(\$10,379.28)</u>	
	<u>211,773.54</u>	
Less Equipment Purchases:		
Insta-Tech 5/21	(\$4,176)	
Stryker / 4/21	(\$43,808)	
Motorola Solutions / 11/21	<u>(\$87,764)</u>	
*Adj. Net Ordinary Income/Cash Flow	<u>76,025.54</u>	

*For Internal Reporting Only