

NORTH PENN LEGAL SERVICES
OPERATING BUDGET (see assumptions)
FOR THE FISCAL YEAR ENDED 6/30/2022 - revision 1

	Revised Budget <u>6/30/2022</u>	Original Budget <u>6/30/2022</u>	\$ <u>Variance</u>	% <u>Variance</u>
REVENUES				
Legal Services Corporation: (LSC)				
Basic Field	2,518,271	2,949,367	(431,096)	-14.6%
PLAN:				
Title XX	652,588	650,591	1,997	0.3%
DAP	113,847	114,616	(769)	-0.7%
DAP Innovation	220,707	230,000	(9,293)	-4.0%
HAF	30,000	-	30,000	0.0%
IOLTA	476,367	453,271	23,096	5.1%
State	501,951	305,238	196,713	64.4%
Access to Justice	2,885,966	2,695,242	190,724	7.1%
MLK	5,000	-	5,000	100.0%
Aging	374,251	305,700	68,551	22.4%
Special IOLTA	89,000	89,000	-	0.0%
CRLA	110,000	106,000	4,000	3.8%
Fair Housing Grant	44,000	108,000	(64,000)	-59.3%
Domestic Violence	310,675	265,675	45,000	16.9%
Bar Association Grants	17,000	32,000	(15,000)	-46.9%
Miscellaneous Grants	194,500	112,500	82,000	72.9%
Veterans Multi Service	60,300	-	60,300	100.0%
First Community Foundation	72,149	80,000	(7,851)	-9.8%
TIG Grant	40,125	106,125	(66,000)	-62.2%
United Way	32,500	32,500	-	0.0%
Northern Tier IOLTA Fellowship	12,000	12,000	-	0.0%
Juvenile Dependency	15,000	15,000	-	0.0%
Arbitration Fees	2,000	2,000	-	0.0%
AIDSnet	3,000	1,500	1,500	100.0%
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Subtotal	8,781,197	8,666,325	114,872	1.3%
Other operating revenues				
Miscellaneous Income	450	450	-	0.0%
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Total operating revenues	8,781,647	8,666,775	114,872	1.3%
NON-OPERATING REVENUES				
In-kind Contributions	-	-	-	0.0%
Other Contributions	20,000	20,000	-	0.0%
Interest Income	750	750	-	0.0%
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Total non-operating revenues	20,750	20,750	-	0.0%
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TOTAL REVENUES	<u>8,802,397</u>	<u>8,687,525</u>	<u>114,872</u>	<u>1.3%</u>

NORTH PENN LEGAL SERVICES
OPERATING BUDGET (see assumptions)
FOR THE FISCAL YEAR ENDED 6/30/2022 - revision 1

	Revised Budget 6/30/2022	Original Budget 6/30/2022	\$ Variance	% Variance
EXPENSES				
Salaries	4,931,300	4,778,922	152,378	3.2%
Fringe Benefits	2,408,253	2,418,032	(9,779)	-0.4%
Total salaries & fringe benefits	7,339,553	7,196,954	142,599	2.0%
Consultants & Contractors	58,450	116,770	(58,320)	-49.9%
Audit	19,500	18,000	1,500	8.3%
Judicare	82,500	81,500	1,000	1.2%
Employee Travel	10,450	9,450	1,000	10.6%
Travel - Client Related	14,000	22,500	(8,500)	-37.8%
Travel - Training	9,600	13,100	(3,500)	-26.7%
Travel - Board Members	1,400	1,400	-	0.0%
Rent	425,996	425,996	-	0.0%
Utilities	23,600	23,600	-	0.0%
Storage & Other Space Costs	11,845	7,025	4,820	68.6%
Maintenance Services	36,100	35,900	200	0.6%
Parking	30,000	28,500	1,500	5.3%
Office Supplies	53,750	58,950	(5,200)	-8.8%
Minor Office Accessories	59,700	57,200	2,500	4.4%
Computer Updates & Software	12,000	12,000	-	0.0%
Lease - Furniture & Equipment	5,900	4,500	1,400	31.1%
Maintenance Agreements	88,600	106,100	(17,500)	-16.5%
Repairs & Maintenance - Equipment	3,800	9,800	(6,000)	-61.2%
Contracted Services - Equipment	-	-	-	0.0%
Insurance	40,000	36,000	4,000	11.1%
Printing Costs	21,900	17,900	4,000	22.3%
Dues	30,745	30,745	-	0.0%
Conferences	12,700	15,200	(2,500)	-16.4%
Staff Training & Development	5,000	15,000	(10,000)	-66.7%
Staff & Board Meetings	4,100	4,100	-	0.0%
Client Training	-	-	-	0.0%
Staff Costs	40,000	32,000	8,000	25.0%
Law Library	61,250	74,250	(13,000)	-17.5%
Connectivity	112,500	116,500	(4,000)	-3.4%
Telephone	34,900	35,000	(100)	-0.3%
Advertising	5,000	5,000	-	0.0%
Postage	20,150	19,650	500	2.5%
Court Costs	7,120	6,820	300	4.4%
Miscellaneous	2,500	2,600	(100)	-3.8%
Fundraising	3,000	5,000	(2,000)	-40.0%
Total other operating expenses	1,348,056	1,448,056	(100,000)	-6.9%
Depreciation	41,500	39,600	1,900	4.8%
TOTAL EXPENSES	8,729,109	8,684,610	44,499	0.5%
SURPLUS (DEFICIT)	73,288	2,915	70,372	