

**NORTH PENN LEGAL SERVICES**  
**OPERATING BUDGET (see assumptions)**  
**FOR THE FISCAL YEAR ENDED 6/30/2022**

	<u>Budget</u> <u>6/30/2022</u>	<u>Budget</u> <u>6/30/2021</u>	<u>\$</u> <u>Variance</u>	<u>%</u> <u>Variance</u>
<b>REVENUES</b>				
Legal Services Corporation: (LSC)				
Basic Field	2,949,367	2,182,692	766,675	35.1%
LSC - COVID 19	-	417,987	(417,987)	100.0%
LSC Telework	-	3,000	(3,000)	100.0%
PLAN:				
Title XX	650,591	652,045	(1,454)	-0.2%
DAP	114,616	114,659	(43)	0.0%
Dap Innovation	230,000	231,000	(1,000)	-0.4%
PA CARES COVID 19	-	294,850	(294,850)	100.0%
IOLTA	453,271	510,227	(56,956)	-11.2%
State	305,238	309,309	(4,071)	-1.3%
Access to Justice	2,695,242	2,129,139	566,103	26.6%
MLK Fellowship	-	36,985	(36,985)	-100.0%
MLK	-	-	-	0.0%
Aging	305,700	393,275	(87,575)	-22.3%
Special IOLTA	89,000	352,577	(263,577)	-74.8%
CRLA	106,000	117,588	(11,588)	-9.9%
Fair Housing Grant	108,000	112,500	(4,500)	-4.0%
Domestic Violence	265,675	408,350	(142,675)	-34.9%
Bar Association Grants	32,000	47,000	(15,000)	-31.9%
Miscellaneous Grants	112,500	50,000	62,500	125.0%
Medical Legal Partnership - VHP	-	-	-	-
Veterans Multi Service	-	67,500	(67,500)	100.0%
First Community Foundation	80,000	45,000	35,000	77.8%
TIG Grant	106,125	106,125	-	0.0%
United Way	32,500	32,500	-	0.0%
Northern Tier IOLTA Fellowship	12,000	12,000	-	0.0%
Juvenile Dependency	15,000	15,000	-	0.0%
Arbitration fees	2,000	2,000	-	0.0%
AIDS Net	1,500	1,500	-	0.0%
<b>Subtotal</b>	<b>8,666,325</b>	<b>8,644,808</b>	<b>21,517</b>	<b>0.2%</b>
<b>Other operating revenues</b>				
Miscellaneous income	450	450	-	0.0%
<b>Total operating revenues</b>	<b>8,666,775</b>	<b>8,645,258</b>	<b>21,517</b>	<b>0.2%</b>
<b>NON-OPERATING REVENUES</b>				
In-kind contributions	-	-	-	0.0%
Use of Net Assets	-	-	-	0.0%
Other contributions	20,000	20,000	-	0.0%
Interest income	750	750	-	0.0%
Total non-operating revenues	20,750	20,750	-	0.0%
<b>TOTAL REVENUES</b>	<b>8,687,525</b>	<b>8,666,008</b>	<b>21,517</b>	<b>0.2%</b>

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**FOR THE FISCAL YEAR ENDED 6/30/2022**

	<u>Budget</u> <u>6/30/2022</u>	<u>Budget</u> <u>6/30/2021</u>	<u>\$</u> <u>Variance</u>	<u>%</u> <u>Variance</u>
<b>EXPENSES</b>				
Salaries	4,778,922	4,533,515	245,407	5.4%
Fringe Benefits	2,418,032	2,416,915	1,117	0.0%
Total salaries & fringe benefits	7,196,954	6,950,430	246,524	3.5%
Consultants & contractors	116,770	117,070	(300)	-0.3%
Audit	18,000	20,000	(2,000)	-10.0%
Contract attorneys	-	15,150	(15,150)	100.0%
Judicare	81,500	69,000	12,500	18.1%
Employee travel	9,450	9,450	-	0.0%
Travel - Client related	22,500	25,700	(3,200)	-12.5%
Travel - Training	13,100	11,250	1,850	16.4%
Travel - Board members	1,400	2,400	(1,000)	-41.7%
Rent	425,996	432,476	(6,480)	-1.5%
Utilities	23,600	26,000	(2,400)	-9.2%
Storage & other space costs	7,025	8,025	(1,000)	-12.5%
Maintenance services	35,900	57,500	(21,600)	-37.6%
Parking	28,500	25,800	2,700	10.5%
Office supplies	58,950	99,450	(40,500)	-40.7%
Minor office accessories	57,200	152,200	(95,000)	-62.4%
Computer updates & software	12,000	8,000	4,000	50.0%
Lease - Furniture & equipment	4,500	3,230	1,270	39.3%
Maintenance agreements	106,100	103,300	2,800	2.7%
Repairs & maintenance - equipment	9,800	11,300	(1,500)	-13.3%
Contracted services - equipment	-	-	-	0.0%
Insurance	36,000	38,000	(2,000)	-5.3%
Printing costs	17,900	14,900	3,000	20.1%
Dues	30,745	28,445	2,300	8.1%
Conferences	15,200	28,400	(13,200)	-46.5%
Staff Training & development	15,000	15,000	-	0.0%
Staff & board meetings	4,100	4,850	(750)	-15.5%
Client training	-	-	-	0.0%
Payroll Processing Fees	32,000	30,000	2,000	6.7%
Law Library	74,250	77,600	(3,350)	-4.3%
Reference Materials & publications	-	-	-	0.0%
Connectivity	116,500	116,200	300	0.3%
Telephone	35,000	30,000	5,000	16.7%
Advertising	5,000	5,000	-	0.0%
Postage	19,650	18,350	1,300	7.1%
Court Costs	6,820	5,870	950	16.2%
Miscellaneous	2,600	27,100	(24,500)	-90.4%
Fundraising	5,000	8,000	(3,000)	-37.5%
Total other operating expenses	1,448,056	1,645,016	(196,960)	-12.0%
Depreciation	39,600	65,000	(25,400)	-39.1%
<b>TOTAL EXPENSES</b>	<b>8,684,610</b>	<b>8,660,446</b>	<b>24,164</b>	<b>0.3%</b>
<b>SURPLUS (DEFICIT)</b>	<b>2,915</b>	<b>5,562</b>	<b>(2,648)</b>	