

**NORTH PENN LEGAL SERVICES**  
**STATEMENT OF UNRESTRICTED REVENUES**  
**FOR THE YEAR ENDED JUNE 30, 2019**

	<u>Actual</u> <u>2019</u>	<u>Budget</u> <u>2019</u>	<u>Over (under)</u> <u>Budget</u>
<b>OPERATING REVENUES</b>			
Legal Services Corporation:			
LSC Basic Field	\$2,038,840	\$2,055,908	\$(17,068)
PLAN:			
Title XX	651,452	651,452	-
DAP	120,596	115,862	4,734
IOLTA	257,770	241,928	15,842
State	314,035	314,035	(0)
Access to Justice	1,830,729	1,770,953	59,776
DHS Employment	450	-	450
MLK	5,000	5,000	-
Special IOLTA	94,500	94,500	-
BOA Grant - Foreclosure Prevention	201,262	183,800	17,462
Aging	511,270	495,000	16,270
Juvenile Delinquency/Dependency	15,000	15,000	-
Domestic Violence	126,400	127,850	(1,450)
Bar Association Grants	142,000	142,000	-
Fair Housing Grant	76,708	80,000	(3,292)
United Way	33,931	31,500	2,431
AIDS Net	2,178	1,500	678
Arbitration Fees	2,019	1,500	519
Attorney Fees	-	-	-
Medical Legal Partnership	125,004	125,000	4
Miscellaneous Grants	63,160	58,000	5,160
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<b>Subtotal</b>	6,612,304	6,510,788	101,516
<b>Other operating revenues</b>			
Pro Bono	152,865	-	152,865
Miscellaneous income	1,787	450	1,337
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<b>Total operating revenues</b>	6,766,956	6,511,238	255,718
<b>NON-OPERATING REVENUES</b>			
In-kind Contributions	-	-	-
Other Contributions	46,165	45,000	1,165
Cy Pres Awards	22,527	22,000	527
Interest Income	1	750	(749)
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<b>Total non-operating revenues</b>	68,693	67,750	943
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<b>TOTAL REVENUES</b>	<u><u>\$6,835,649</u></u>	<u><u>\$6,578,988</u></u>	<u><u>\$256,661</u></u>

**NORTH PENN LEGAL SERVICES**  
**STATEMENT OF FUNCTIONAL EXPENSES**  
**FOR THE YEAR ENDED JUNE 30, 2019**

	<u>Actual</u> <u>2019</u>	<u>Budget</u> <u>2019</u>	<u>Over (Under)</u> <u>Budget</u>
Salaries	\$3,653,853	\$3,518,265	\$135,588
Fringe Benefits	<u>1,513,049</u>	<u>1,644,926</u>	<u>(131,877)</u>
Total salaries & fringe benefits	5,166,902	5,163,191	3,711
Consultants & Contractors	94,584	90,000	4,584
Audit	18,685	18,500	185
Judicare & Contract Attorneys	101,459	90,000	11,459
Subrecipient	-	-	-
Pro Bono	152,865	-	152,865
Employee Travel	14,881	13,000	1,881
Travel - Client Related	30,391	26,000	4,391
Travel - Training	28,484	22,000	6,484
Travel - Board Members	2,777	2,200	577
Rent	354,481	356,000	(1,519)
Utilities	21,398	22,000	(602)
Storage & Other Space Costs	5,868	6,523	(655)
Maintenance Services	16,245	15,000	1,245
Parking	19,778	17,477	2,301
Office Supplies	38,586	33,970	4,616
Minor Office Accessories	28,552	28,712	(160)
Computer Updates & Software	3,357	3,225	132
Lease - Furniture & Equipment	3,599	3,200	399
Maintenance Agreements	74,872	78,000	(3,128)
Repairs & Maintenance	4,027	1,000	3,027
Contracted Services	-	250	(250)
Insurance	37,404	35,000	2,404
Printing Costs	2,608	3,300	(692)
Dues	19,993	25,000	(5,007)
Conferences	5,465	6,025	(560)
Staff Training & Development	5,918	2,500	3,418
Staff & Board Meetings	1,875	2,975	(1,100)
Client Training	1,176	2,500	(1,324)
Employment/Relocation Expense	21,720	22,000	(280)
Law Library	59,072	73,000	(13,928)
Reference Materials & Publications	199	-	199
Connectivity	120,215	110,000	10,215
Telephone	59,124	60,000	(876)
Advertising	3,135	-	3,135
Postage	17,228	17,000	228
Court Costs	3,619	5,500	(1,881)
Fundraising	6,291	8,600	(2,309)
Bad Debt Expense	20,859	-	20,859
Miscellaneous	<u>2,102</u>	<u>2,976</u>	<u>(874)</u>
Total other operating expenses	1,402,891	1,203,433	199,458
Depreciation	<u>30,583</u>	<u>30,000</u>	<u>583</u>
Total expenses	<u>\$6,600,376</u>	<u>\$6,396,624</u>	<u>\$203,752</u>