

**NEW BETHANY, INC.**  
**(A Not-for-Profit Corporation)**

**Consolidated Financial Statements,  
Independent Auditor's Report,  
and Supplementary Information**

**December 31, 2020**

**CAMPBELL, RAPPOLD & YURASITS LLP**  
**Certified Public Accountants**  
**1033 South Cedar Crest Boulevard Allentown, PA 18103**

**NEW BETHANY, INC.**  
**(A Not-for-Profit Corporation)**  
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## INDEPENDENT AUDITOR'S REPORT

Board of Directors  
New Bethany, Inc.  
Bethlehem, PA

### Opinion

We have audited the accompanying consolidated financial statements of New Bethany, Inc. (A Not-for-Profit Corporation) and affiliate which comprise the consolidated statement of financial position as of December 31, 2020, and the related consolidated statements of activities, cash flows and functional expenses for the year then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of New Bethany, Inc. and affiliate as of December 31, 2020, and the changes in their net assets and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of New Bethany, Inc., and affiliate and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about New Bethany, Inc., and affiliate's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

## **Auditor's Responsibilities for the Audit of the Consolidated Financial Statements**

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omission, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion of the effectiveness of New Bethany, Inc. and affiliate's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about New Bethany, Inc. and affiliate's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

## **Report on Summarized Comparative Information**

We have previously audited New Bethany, Inc. and affiliate's consolidated financial statements, and we expressed an unmodified audit opinion on those audited consolidated financial statements in our report dated April 22, 2020. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2019 is consistent, in all material respects, with the audited consolidated financial statements from which it has been derived.

## Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating statement of financial position and the related consolidating statement of activities are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

*Campbell, Rappold & Yasaita LLP*

March 24, 2021

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**NEW BETHANY, INC.**  
**(A Not-for-Profit Corporation)**  
**CONSOLIDATED STATEMENT OF FINANCIAL POSITION**  
**December 31, 2020 with Summarized Totals for 2019**

	Without Donor Restrictions	With Donor Restrictions	2020 Totals	2019 Totals
<b><u>ASSETS:</u></b>				
Cash and Cash Equivalents	\$ 2,269,742	\$ 3,289	\$ 2,273,031	\$ 1,309,192
Client Escrow Deposits (Note 8)	118,120	-	118,120	46,675
Restricted Deposits	7,375	-	7,375	23,732
Accounts Receivable (Net of \$1,000 Allowance in 2020 and 2019)	65,021	-	65,021	26,880
Promises to Give (Note 3)	-	-	-	20,000
Prepaid Expenses	15,184	-	15,184	4,901
Investments (Note 5)	-	764,906	764,906	735,500
Property and Equipment (Note 4)	1,858,202	-	1,858,202	1,885,444
<b>TOTAL ASSETS</b>	<b><u>\$ 4,333,644</u></b>	<b><u>\$ 768,195</u></b>	<b><u>\$ 5,101,839</u></b>	<b><u>\$ 4,052,324</u></b>
<b><u>LIABILITIES AND NET ASSETS:</u></b>				
<b><u>LIABILITIES:</u></b>				
Accounts Payable - Trade	\$ 43,516	\$ -	\$ 43,516	\$ 31,778
Accounts Payable - Capital Projects	34,619	-	34,619	-
Accrued Salaries and Payroll Taxes	99,298	-	99,298	46,387
Unearned Rent	1,796	-	1,796	-
Client Escrow Accounts (Note 8)	119,803	-	119,803	46,675
Line of Credit (Note 15)	-	-	-	-
Note Payable (Note 7)	45,961	-	45,961	57,738
<b>TOTAL LIABILITIES</b>	<b><u>344,993</u></b>	<b><u>-</u></b>	<b><u>344,993</u></b>	<b><u>182,578</u></b>
<b><u>NET ASSETS:</u></b>				
Without Donor Restrictions:				
Undesignated	\$ 2,357,931	\$ -	\$ 2,357,931	\$ 1,423,875
Invested in Property and Equipment Board Designated for Capital Improvements	1,584,025	-	1,584,025	1,600,378
	46,695	-	46,695	31,430
With Donor Restrictions:				
Purpose Restrictions (Note 11)	-	133,986	133,986	159,854
Time Restrictions (Note 11)	-	-	-	20,000
Perpetual in Nature (Note 11)	-	634,209	634,209	634,209
<b>TOTAL NET ASSETS</b>	<b><u>3,988,651</u></b>	<b><u>768,195</u></b>	<b><u>4,756,846</u></b>	<b><u>3,869,746</u></b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b><u>\$ 4,333,644</u></b>	<b><u>\$ 768,195</u></b>	<b><u>\$ 5,101,839</u></b>	<b><u>\$ 4,052,324</u></b>

See independent auditor's report and notes to financial statements.

**NEW BETHANY, INC.**  
**(A Not-for-Profit Corporation)**  
**CONSOLIDATED STATEMENT OF ACTIVITIES**  
**For the Year Ended December 31, 2020**  
**with Summarized Totals for the Year Ended December 31, 2019**

	Without Donor Restrictions	With Donor Restrictions	Year Ended 12/31/2020 Totals	Year Ended 12/31/2019 Totals
<i>Revenues</i>				
Contributions	\$ 1,681,061	\$ 8,869	\$ 1,689,930	\$ 468,858
United Way Allocation	44,999	-	44,999	40,000
Governmental Support	566,901	-	566,901	384,433
Program Service Fees	373,619	-	373,619	314,869
Investment Income	9,733	-	9,733	19,408
Special Events	249,807	-	249,807	233,191
In-Kind Contributions	206,506	-	206,506	157,398
In-Kind - Debt Forgiveness	-	-	-	352,346
Miscellaneous Income	10,516	-	10,516	11,373
Net Assets Released from Restrictions	70,761	-	70,761	93,008
<b>Total Revenue</b>	<b>3,213,903</b>	<b>8,869</b>	<b>3,222,772</b>	<b>2,074,884</b>
<i>Expenses</i>				
Program Services				
Transitional and Other Housing	397,031	-	397,031	240,319
Housing Assistance	334,024	-	334,024	-
Single Room Occupancy	152,181	-	152,181	131,261
Hospitality Center	538,416	-	538,416	487,648
Center for Community Partnership	76,348	-	76,348	191,128
Wyandotte Apartments	64,590	-	64,590	81,049
Community Help Partnership	120,545	-	120,545	138,347
Grace House	54,647	-	54,647	49,555
Choice Food Pantry	146,691	-	146,691	118,867
Representative Payee	111,075	-	111,075	110,398
Supporting Services				
Management and General	174,528	-	174,528	125,701
Development	229,989	-	229,989	167,412
<b>Total Operating Expenses</b>	<b>2,400,065</b>	<b>-</b>	<b>2,400,065</b>	<b>1,841,685</b>
<b>Change in Net Assets from Operations</b>	<b>813,838</b>	<b>8,869</b>	<b>822,707</b>	<b>233,199</b>
<i>Other Changes in Net Assets</i>				
Net Assets Released From Restrictions for Capital Improvements	20,402	(20,402)	-	-
Net Assets Released From Restrictions for Operating Purposes	-	(70,761)	(70,761)	(93,008)
Contributions to Endowment	-	-	-	25
Governmental Support for Capital Improvements	61,456	-	61,456	44,500
Contributions for Capital Improvements	-	7,019	7,019	8,000
Realized/Unrealized Gain on Investments	37,272	29,407	66,679	130,436
<b>Total Other Changes</b>	<b>119,130</b>	<b>(54,737)</b>	<b>64,393</b>	<b>89,953</b>
<b>Increase (Decrease) in Net Assets</b>	<b>932,968</b>	<b>(45,868)</b>	<b>887,100</b>	<b>323,152</b>
<b>Net Assets at Beginning of Year</b>	<b>3,055,683</b>	<b>814,063</b>	<b>3,869,746</b>	<b>3,546,594</b>
<b>Net Assets at End of Year</b>	<b>\$ 3,988,651</b>	<b>\$ 768,195</b>	<b>\$ 4,756,846</b>	<b>\$ 3,869,746</b>

See independent auditor's report and notes to financial statements.



**NEW BETHANY, INC.**  
**(A Not-for-Profit Corporation)**  
**CONSOLIDATED STATEMENT OF CASH FLOWS**  
**For the Year Ended December 31, 2020**  
**with Summarized Totals for the Year Ended December 31, 2019**

	2020	2019
<i><u>Cash Flows from Operating Activities:</u></i>		
Change in Net Assets	\$ 887,100	\$ 323,152
Adjustments to Reconcile Change in Net Assets to Net Cash Provided (Used)		
by Operating Activities:		
Depreciation	\$ 162,319	\$ 162,180
Forgiveness of Debt	-	(352,346)
(Increase) Decrease in Assets:		
Accounts Receivable	(38,141)	(3,360)
Promises to Give	20,000	10,000
Prepaid Expenses	(10,283)	6,234
Increase (Decrease) in Liabilities:		
Accounts Payable - Trade	11,738	(6,327)
Accrued Salaries and Payroll Taxes	52,911	6,995
Unearned Rent	1,796	-
Client Escrow Accounts	73,128	(9,846)
Net Unrealized and Realized Gains	(66,679)	(130,436)
Contributions/Grants Restricted for Capital Improvements	(68,475)	(52,500)
Contributions to Endowment	-	(25)
	138,314	(369,431)
Net Cash Provided (Used) by Operating Activities	1,025,414	(46,279)
<i><u>Cash Flows from Investing Activities:</u></i>		
Purchase of Investments	-	(25)
Sale of Investments	37,274	37,506
Purchase of Property and Equipment	(100,459)	(121,454)
Net Cash Used by Investing Activities	(63,185)	(83,973)
<i><u>Cash Flows from Financing Activities:</u></i>		
Contributions to Endowment	-	25
Contributions/Grants for Capital Improvements	68,475	52,500
Repayment of Note Payable	(11,777)	(11,076)
Net Cash Provided by Financing Activities	56,698	41,449
Net Increase (Decrease) in Cash, Cash Equivalents and Restricted Cash	1,018,927	(88,803)
Cash, Cash Equivalents and Restricted Cash, Beginning of Year	1,379,599	1,468,402
Cash, Cash Equivalents and Restricted Cash, End of Year	\$ 2,398,526	\$1,379,599
<i><u>Supplemental Data:</u></i>		
In-Kind Debt Forgiveness	\$ -	\$ 352,346
In-Kind Supplies and Services	206,506	157,398
Interest Paid	1,904	2,947

See independent auditor's report and notes to financial statements.

**NEW BETHANY, INC.**  
**(A Not-for-Profit Corporation)**  
**CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES**  
**For the Year Ended December 31, 2020**  
**with Summarized Totals for the Year Ended December 31, 2019**

	Program Services							
	Transitional and Other Housing	Housing Assistance	Single Room Occupancy	Hospitality Center	Center for Community Partnership	Wyandotte Apartments	Grace House	Choice Pantry
Salaries	\$ 101,664	\$ 85,232	\$ 69,808	\$ 181,297	\$ 38,646	\$ 13,738	\$ 15,118	\$ 83,850
Employee Benefits	26,457	10,305	18,089	40,561	17,242	3,048	2,834	18,581
Payroll Taxes	9,101	6,995	6,237	14,749	3,685	1,650	1,722	7,370
<b>Total Salaries and Related Expenses</b>	<b>\$ 137,222</b>	<b>\$ 102,532</b>	<b>\$ 94,134</b>	<b>\$ 236,607</b>	<b>\$ 59,573</b>	<b>\$ 18,436</b>	<b>\$ 19,674</b>	<b>\$ 109,801</b>
Professional Fees	3,162	137	942	1,054	1,054	1,054	1,054	1,054
Rental Expense	-	1,600	-	-	4,000	-	-	-
Building Maint. and Repairs	26,451	19,935	8,322	17,890	424	7,227	2,354	5,434
Utilities	20,076	675	7,143	10,629	2,341	9,217	4,408	1,034
Telephone	1,493	689	4,750	698	629	1,554	4,428	609
Office	1,487	7,991	224	2,769	2,505	(6)	(35)	318
In-Kind Contribution Expense	13,237	-	-	185,727	-	-	-	-
Program Expense	153,616	187,556	-	41,010	(93)	-	-	3,498
Services Rendered	1,978	3,190	1,546	1,799	1,152	1,993	200	571
Insurance	5,630	1,195	2,740	2,740	2,448	3,777	2,740	1,445
Dues and Subscriptions	-	-	-	85	-	-	-	-
Conferences and Meetings	688	-	688	688	288	288	650	-
Travel	56	174	35	36	-	141	115	-
Printing and Publications	-	-	-	125	-	-	-	-
Equipment Repairs and Leases	2,015	7,724	1,655	6,774	1,431	1,272	1,527	7,919
Postage	30	30	30	30	-	30	30	-
Interest	-	-	-	-	-	-	-	-
Real Estate Taxes	-	-	-	-	-	7,375	-	-
Miscellaneous	135	-	217	-	-	128	-	-
Marketing	596	596	596	596	596	271	596	596
Bad Debt	-	-	-	-	-	-	-	-
Depreciation	29,159	-	29,159	29,159	-	11,833	16,906	14,412
Special Events	-	-	-	-	-	-	-	-
<b>Totals</b>	<b>\$ 397,031</b>	<b>\$ 334,024</b>	<b>\$ 152,181</b>	<b>\$ 538,416</b>	<b>\$ 76,348</b>	<b>\$ 64,590</b>	<b>\$ 54,647</b>	<b>\$ 146,691</b>

See independent auditor's report and notes to financial statements.

Supporting Services						
Community Help Partnership	Representative Payee	Total Program Services	Management and General	Development	Totals 12/31/2020	Totals 12/31/2019
\$ 25,322	\$ 72,908	\$ 687,583	\$ 97,585	\$ 89,140	\$ 874,308	\$ 656,485
7,060	18,705	162,882	20,661	15,927	199,470	168,822
2,539	6,294	60,342	8,169	7,015	75,526	58,221
<b>\$ 34,921</b>	<b>\$ 97,907</b>	<b>\$ 910,807</b>	<b>\$ 126,415</b>	<b>\$ 112,082</b>	<b>\$ 1,149,304</b>	<b>\$ 883,528</b>
6,419	1,054	16,984	1,144	1,114	19,242	25,510
-	-	5,600	-	-	5,600	-
14,404	-	102,441	3,516	250	106,207	102,290
14,378	-	69,901	4,441	-	74,342	69,852
2,561	614	18,025	1,090	614	19,729	13,174
1,731	431	17,415	14,818	14,353	46,586	28,175
-	-	198,964	-	7,542	206,506	157,398
-	-	385,587	-	-	385,587	175,759
-	311	12,740	2,334	18,482	33,556	33,626
3,015	2,911	28,641	2,739	2,163	33,543	25,038
-	-	85	20	600	705	2,769
-	288	3,578	679	403	4,660	12,592
-	-	557	335	228	1,120	3,015
-	-	125	125	13,164	13,414	4,932
5,772	1,575	37,664	4,192	7,492	49,348	64,937
-	112	292	70	6,775	7,137	8,183
1,904	-	1,904	-	-	1,904	2,947
14,301	-	21,676	6,738	-	28,414	23,814
-	-	480	-	-	480	717
-	596	5,039	596	10,473	16,108	-
-	-	-	-	-	-	7,575
21,139	5,276	157,043	5,276	-	162,319	162,180
-	-	-	-	34,254	34,254	33,674
<b>\$ 120,545</b>	<b>\$ 111,075</b>	<b>\$ 1,995,548</b>	<b>\$ 174,528</b>	<b>\$ 229,989</b>	<b>\$ 2,400,065</b>	<b>\$ 1,841,685</b>

**NEW BETHANY, INC.**  
**(A Not-for-Profit Corporation)**  
**CONSOLIDATED NOTES TO FINANCIAL STATEMENTS**  
**December 31, 2020**

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**1. Nature of Activities and Summary of Significant Accounting Policies**

*Nature of Activities*

New Bethany, Inc. (the "Organization") is a not-for-profit corporation, doing business as New Bethany Ministries (NBM), organized under the laws of the Commonwealth of Pennsylvania for the purpose of serving the people of the Lehigh Valley who are hungry, homeless, poor, or mentally ill.

New Bethany, Inc. is the general partner of Community Help Partnership, LP, a limited partnership. New Bethany, Inc. has a 1% interest in Community Help Partnership, LP.

*Consolidation of Limited Partnership*

FASB ASC 958-810 deals with determining whether a general partner controls a limited partnership. FASB ASC 958-810 presumes that a general partner controls a limited partnership and therefore should consolidate the partnership. This presumption can be overcome if the limited partners have kick-out or substantive participating rights. Management has determined that Community Help Partnership, LP should be consolidated in accordance with FASB ASC 958-810.

*Principles of Consolidation*

The consolidated financial statements have been prepared to focus on New Bethany, Inc. and the controlled organization as a whole. All material intercompany balances and transactions have been eliminated.

*Basis of Accounting*

The financial statements have been prepared on the accrual basis of accounting and reflect all significant receivables, payables, and other liabilities.

*Net Assets*

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions. The governing board has designated from net assets without donor restrictions, net assets for capital asset improvements.

**NEW BETHANY, INC.**  
**(A Not-for-Profit Corporation)**  
**CONSOLIDATED NOTES TO FINANCIAL STATEMENTS**  
**December 31, 2020**

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**1. Nature of Activities and Summary of Significant Accounting Policies (Continued)**

Net Assets (Continued)

Net Assets With Donor Restrictions – Net assets subject to donor or certain grantor imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Contributions restricted by donors are reported as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions, depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the Consolidated Statement of Activities as net assets released from restrictions.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Revenue and Revenue Recognition

Program Service fees includes rental income and representative payee monthly charges. Rental income is recognized at the beginning of each month. The Organization has no additional performance requirements and therefore rents are recognized in the period due. Representative payee monthly charges are received in exchange for the monthly service and collected monthly as services are provided. Contributions and grants deemed contributions are recognized when cash, securities or other assets, and unconditional promise to give or notification of a beneficial interest is received. Revenues are reported as increases in net assets without donor restrictions unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulation or by law. Expirations of temporary donor restrictions on net assets by fulfillment of the donor-stipulated purpose or by passage of the stipulated time period are reported as reclassifications between the applicable classes of net assets.

**NEW BETHANY, INC.**  
**(A Not-for-Profit Corporation)**  
**CONSOLIDATED NOTES TO FINANCIAL STATEMENTS**  
**December 31, 2020**

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**1. Nature of Activities and Summary of Significant Accounting Policies (Continued)**

Contributions

The Organization reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the Consolidated Statement of Activities as net assets released from restrictions. It is the Organization's policy to report contributions whose restricted purpose is met within the year the gift is given as contributions without donor restriction on the Consolidated Statement of Activities. The Organization reports gifts of land, buildings, and equipment as support without donor restriction unless explicit donor stipulations specify how the donated assets must be used.

Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how long those long-lived assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

Rental Income and Prepaid Rents

Rental Income is recognized for apartment rentals as they accrue. Advance receipts of rental income are deferred and classified as liabilities until earned.

Cash and Cash Equivalents

Cash and cash equivalents, as presented on the Consolidated Statements of Cash Flows, represents all checking, savings, and money market accounts and certificates of deposit, unless held as restricted deposits or client escrow deposits.

Concentration of Risk

As of December 31, 2020, the Organization had approximately \$940,000 of cash balances which exceeded federally insured limits. It historically has not experienced any credit related issues.

Accounts Receivable

Accounts receivable consists of rents due from tenants as well as service fee revenues due from various counties and other agencies. Management reviews the aging of rents and service fees receivable as well as individual balances in determining collectability. Accounts are written off as they are deemed uncollectible. Management has determined that an allowance for uncollectible accounts of \$1,000 in relation to rents receivable on Community Help Partnership is adequate for 2020 and 2019.

**NEW BETHANY, INC.**  
**(A Not-for-Profit Corporation)**  
**CONSOLIDATED NOTES TO FINANCIAL STATEMENTS**  
**December 31, 2020**

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**1. Nature of Activities and Summary of Significant Accounting Policies (Continued)**

Investments

Investments are reported at their fair values in the Consolidated Statement of Financial Position. Unrealized gains and losses are reported as increases (decreases) in net assets without donor restrictions unless restricted by donors.

Property and Equipment

Property and equipment is stated at cost. The Organization capitalizes items purchased or received in excess of \$1,000, with a useful life greater than one year. Maintenance and repairs are charged to expense in the period incurred; major improvements are capitalized. Depreciation is computed by use of the straight-line method based on estimated useful lives of the assets, which range from 5 to 30 years. When property and equipment is sold or retired, the related cost and accumulated depreciation is removed from the accounts and any gain or loss is included in the results of operations.

Accounting for Paycheck Protection Program (PPP)

The Organization was the recipient of the federally issued Coronavirus Aid, Relief, and Economic Security Act ("CARES Act") PPP loan as a result of the Coronavirus Disease (COVID-19).

The Organization may account for a PPP loan as a financial liability in accordance with FASB ASC Topic 470, *Debt*, or under other models if certain conditions are met. If the Organization expects to meet the PPP's eligibility criteria and concludes that the PPP loan represents, in substance, a grant that is expected to be forgiven, the Organization may account for the PPP loan in accordance with ASC Subtopic 958-605 as a conditional contribution. Management believes that, based on evaluation of the facts and circumstances specific to the Organization, eligibility criteria will be met and that the Organization will qualify for full forgiveness. Therefore, the Organization elected the conditional contribution method. Under this method, once there is reasonable assurance that the conditions for forgiveness will be met, the earnings impact of the government grants are recorded on a systemic basis over the periods in which the entity recognizes as expenses the related costs for which the grants are intended to compensate. On April 21, 2020, the Organization received \$150,200 under the PPP. The Organization recognized \$150,200 as PPP grant income during 2020. The revenue is included in governmental support on the Consolidated Statement of Activities at December 31, 2020.

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**1. Nature of Activities and Summary of Significant Accounting Policies (Continued)**

*In-Kind Contributions*

In-kind contributions of facilities and materials used in the Organization's programs are recorded as income and expense at the estimated fair value of those items. In addition, in-kind contributions of property and equipment are recorded as income and increases of property and equipment.

A substantial number of volunteers have contributed significant amounts of their time to the Organization's programs and management. Contributions of services are recognized if the services received (a) create or enhance nonfinancial assets or (b) require specialized skills that are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation. No contributed services were recognized for the years ended December 31, 2020 and 2019, respectively.

*Functional Allocation of Expenses*

The costs of providing the Organization's various program and supporting services have been summarized on a functional basis in the Consolidated Statement of Activities. Accordingly, certain costs have been allocated among the programs and supporting services benefitted. Any expenses not directly chargeable to a program are allocated between program, management and general, and development based on management's estimates.

*Adoption of New Accounting Standards*

During 2020, the Organization adopted ASU No. 2018-13, *Fair Value Measurements*, (Topic 820) ("ASU 2018-13"), which provides for changes to the disclosure requirements for recurring and nonrecurring fair value measurements under Topic 820, including changes in unrealized gains and losses, the range and weighted average of significant unobservable inputs used to develop Level 3 fair value measurements, and the narrative description of measurement uncertainty.

*Income Tax*

The Organization is exempt from federal income taxes under the provision of Section 501 (c)(3) of the Internal Revenue Code and none of its present or anticipated future activities are subject to unrelated business income. Therefore, no provision for income taxes has been made in the accompanying financial statements.

Uncertain tax positions are evaluated in accordance with FASB ASC 740-10. FASB ASC 740-10 clarifies the accounting for uncertainty in income taxes recognized in the Organization's financial statements and prescribes a recognition threshold of more-likely-than-not to be sustained upon examination by the appropriate taxing authority. Measurement of the tax uncertainty occurs if the recognition threshold has been met. FASB ASC 740-10 also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, and disclosure. The Organization had no material unrecognized tax benefits or accrued interest or penalties for 2020 or 2019.

The Organization files income tax returns in the United States and the Commonwealth of Pennsylvania.



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**1. Nature of Activities and Summary of Significant Accounting Policies (Continued)**

Operating Measure

Results from operations in the Consolidated Statement of Activities reflect all transactions increasing or decreasing net assets except those items of a capital nature – that is, items associated with long-term investment or acquisition of capital assets and improvements.

Reclassifications

Certain prior year amounts have been reclassified to conform to current year presentation.

**2. Reconciliation of Cash, Cash Equivalents and Restricted Cash**

The following table provides a reconciliation of cash, cash equivalents and restricted cash reported within the statements of financial position that sum to the total of the same such amounts shown in the Consolidated Statement of Cash Flows.

	2020	2019
Cash and Cash Equivalents	\$ 2,273,031	\$ 1,309,192
Client Escrow Deposits	118,120	46,675
Restricted Deposits	7,375	23,732
	\$ 2,398,526	\$ 1,379,599

**3. Promises to Give**

	2020	2019
Unconditional Pledges expected to be collected in:		
Less than one year	\$ -	\$ 20,000
One to five years	-	-
	\$ -	\$ 20,000

Contributions are recognized at fair value, when the donor makes a promise to give to the Organization that is, in substance, unconditional. Management has deemed the discount on uncollectible promises to give to be immaterial to the overall financial statements. Management has also deemed an allowance for uncollectible promises to give to be immaterial to the overall financial statements.

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**4. Property and Equipment**

Property and equipment consist of the following:

	2020	2019
Land	\$ 37,700	\$ 37,700
Buildings and Improvements	4,646,017	4,603,767
Equipment	410,329	317,501
	5,094,046	4,958,968
Less: Accumulated Depreciation and Amortization	(3,235,844)	(3,073,524)
	\$ 1,858,202	\$ 1,885,444

Depreciation charged to expense was \$162,319 and \$162,180 for the years ended December 31, 2020 and 2019, respectively.

**5. Investments**

Investments are comprised of the following:

	2020	2019
	Fair	Fair
	Value	Value
Invested with Lehigh Valley Community Foundation	\$ 757,758	\$ 730,522
Mainstay Capital Appreciation B Fund	7,148	4,978
	\$ 764,906	\$ 735,500

The Organization has its endowment funds deposited with Lehigh Valley Community Foundation. \$634,209 of these assets are donor restricted as of December 31, 2020 and 2019.

The Organization holds a mutual fund investment carried at market value on behalf of a client and was to be held until the client's 21st birthday. The client has reached the age of 21, but the funds have not been transferred as of December 31, 2020. All income and unrealized/realized gains and losses are reinvested.

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**6. Endowment Funds**

The Organization's endowment consists of three funds established to support the mission of the Organization through the withdrawal of income as determined by the Board and donor restrictions. As required by accounting principles generally accepted in the United States of America, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

*Interpretation of Relevant Law*

The Organization has interpreted the laws of the Commonwealth of Pennsylvania as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization classifies as donor restricted net assets the original value of gifts donated to the permanent endowment and the original value of subsequent gifts to the permanent endowment. The remaining portion of the donor-restricted endowment fund is classified in net assets with donor restrictions until those amounts are appropriated for expenditure by the Organization in a manner consistent with the laws of the Commonwealth of Pennsylvania.

*Endowment Return Objectives, Risk Parameters and Strategies and Spending Policy*

The Organization has deposited the endowment funds with Lehigh Valley Community Foundation. The foundation is responsible for the prudent investment of funds and determining the amount of funds distributable. The foundation has been granted variance power, therefore, the return objectives, risk parameters, strategies and spending policy are removed from the Organization.

Endowment net asset composition as of December 31, 2020 is as follows:

	<u>Without Donor Restriction</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Donor-Restricted Endowment Funds:			
Original Donor-Restricted Gift			
Amount and Amounts Required to be			
Maintained in Perpetuity by Donor	\$ -	\$ 634,209	\$ 634,209
Accumulated Investment Gains	-	123,549	123,549
Board Designated Endowment Funds	-	-	-
	<u>\$ -</u>	<u>\$ 757,758</u>	<u>\$ 757,758</u>

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**6. Endowment Funds (Continued)**

Changes in endowment net assets as of December 31, 2020 are as follows:

	<u>Without Donor Restriction</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Endowment Net Assets, Beginning of Year	\$ -	\$ 730,522	\$ 730,522
Investment Return	-	59,426	59,426
Contributions	-	-	-
Appropriation of Net Assets for Expenditure	-	(32,190)	(32,190)
Endowment Net Assets, End of Year	<u>\$ -</u>	<u>\$ 757,758</u>	<u>\$ 757,758</u>

Endowment net asset composition as of December 31, 2019 is as follows:

	<u>Without Donor Restriction</u>	<u>With Donor Restriction</u>	<u>Total</u>
Donor-Restricted Endowment Funds:			
Original Donor-Restricted Gift Amount and Amounts Required to be Maintained in Perpetuity by Donor	\$ -	\$ 634,209	\$ 634,209
Accumulated Investment Gains	-	96,313	96,313
Board Designated Endowment Funds	-	-	-
	<u>\$ -</u>	<u>\$ 730,522</u>	<u>\$ 730,522</u>

Changes in endowment net assets as of December 31, 2019 are as follows:

	<u>Without Donor Restriction</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Endowment Net Assets, Beginning of Year	\$ -	\$ 638,333	\$ 638,333
Investment Return	-	123,594	123,594
Contributions	-	25	25
Appropriation of Net Assets for Expenditure	-	(31,430)	(31,430)
Endowment Net Assets, End of Year	<u>\$ -</u>	<u>\$ 730,522</u>	<u>\$ 730,522</u>

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**6. Endowment Funds (Continued)**

Funds with Deficiencies

From time to time, the fair value of assets associated with donor-restricted endowment funds may fall below the level that the donor or state law requires the Organization to retain as a fund of perpetual duration. There was no deficiency in donor-restricted endowment funds at December 31, 2020.

**7. Note Payable**

The note payable is as follows:

	2020	2019
<p>A First Mortgage Note Payable to ESSA Bank, due in monthly installments of \$1,163 principal and interest (through June, 2020), reset to \$1,117 as of July 2020. Interest was fixed at 4.375% until July 2020 at which time the interest rate was reset to 2.50% which is 2.25% above the Community Investment Program Advance Rate established by the Federal Home Loan Bank. Note matures September, 2024.</p> <p><b>This note relates to Community Help Partnership.</b></p> <p>Debt is secured by a lien on the property of Community Help Partnership, and the note is guaranteed by New Bethany, Inc.</p>	45,961	57,738
<p>Less: Current Portion</p>	\$ 45,961 (12,397)	\$ 57,738 (11,663)
	\$ 33,564	\$ 46,075

Long-term debt maturities are as follows:

Year Ending December 31,

2021	\$ 12,397
2022	12,710
2023	13,031
2024	7,823

Interest expense charged to earnings was \$1,904 and \$2,947 for 2020 and 2019, respectively.

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**8. Client Escrow Deposits**

The Organization acts as a representative payee for the social security benefits received by its clients. The Organization provides individual case management reviews ensuring that the funds are expended on the client's behalf for food, clothing, shelter, and medical care. The funds are held in separate accounts and annual reports for each client are submitted to the Social Security Administration.

Security deposits paid by tenants of the buildings managed by the Organization are also classified as restricted deposits and recorded as liabilities on the Consolidated Statement of Financial Position.

**9. Related Party Transactions**

The Organization is the general partner of Community Help Partnership. The Organization acts as management agent for the apartment building owned by the Partnership and allocates payroll and other expenses to the Partnership. Historically, the Partnership did not have sufficient cash flow to cover operating expenses.

**10. Fair Value Measurements**

Financial Accounting Standards Board ASC 820-10, establishes a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy under FASB ASC 820-10 are described below:

Level 1            Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Organization has the ability to access.

Level 2            Inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability;
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

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**10. Fair Value Measurements (Continued)**

Level 3 Inputs to the valuation methodology are unobservable, are significant to the fair value measurement and include management's judgments about the assumptions market participants would use in pricing the asset or liability.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Investments classified within Level 3 whose fair value measurements consider several inputs may include Level 1 and/or Level 2 inputs as components of the overall fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at December 31, 2020.

*Invested with Lehigh Valley Community Foundation:* Measured at the reported value by the Foundation, which approximates fair value. The Organization does not receive details of the Foundation's investment composition.

*Mutual funds:* Valued at the net asset value ("NAV") of shares held by the Organization at year end.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Organization believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The following table sets forth by level, within the fair value hierarchy, the Organization's assets at fair value as of December 31, 2020:

	Assets at Fair Value as of December 31, 2020			
	Level 1	Level 2	Level 3	Total
Invested with Lehigh Valley Community Foundation	\$ -	\$ 757,758	\$ -	\$ 757,758
Mutual Funds - Growth Funds	7,148	-	-	7,148
Total Assets at Fair Value	\$ 7,148	\$ 757,758	\$ -	\$ 764,906

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**10. Fair Value Measurements (Continued)**

The following table sets forth by level, within the fair value hierarchy, the Organization's assets at fair value as of December 31, 2019:

	Assets at Fair Value as of December 31, 2019			
	Level 1	Level 2	Level 3	Total
Invested with Lehigh Valley Community Foundation	\$ -	\$ 730,522	\$ -	\$ 730,522
Mutual Funds - Growth Funds	4,978	-	-	4,978
Total Assets at Fair Value	\$ 4,978	\$ 730,522	\$ -	\$ 735,500

**11. Net Assets With Donor Restrictions**

Net Assets With Donor Restrictions are available for the following purposes:

	2020	2019
Subject to Expenditure for Specified Purpose:		
Markie Noti Trust	\$ 7,148	\$ 4,978
Consulting	2,420	-
Rental Assistance	-	32,680
Center for Community Partnership	869	4,000
Transitional Housing	-	500
Expansion Project	-	11,726
Vehicles	-	1,657
Capital Improvements	-	8,000
Endowment Earnings	123,549	96,313
	133,986	159,854
Subject to the Passage of Time:		
Promises to Give	-	20,000
	-	20,000
Endowments:		
Restricted by Donors for General Use	634,209	634,209
	634,209	634,209
	\$ 768,195	\$ 814,063



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**11. Net Assets With Donor Restrictions (Continued)**

Net assets were released from restrictions for the following purposes:

	2020	2019
Operating Support	\$ 38,081	\$ 10,000
Rental Assistance	32,680	83,008
Acquisition of Capital Assets	20,402	18,823
	\$ 91,163	\$ 111,831

Net assets perpetual in nature are restricted to:

	2020	2019
General Endowment Fund - Investment in perpetuity, the income from which is expendable to support the mission of the Organization.	\$ 532,509	\$ 532,509
Robinson Fund - Investment in perpetuity, the income from which is expendable to help individuals or families served by the Organization.	101,700	101,700
	\$ 634,209	\$ 634,209

In 2003, the Organization established the New Bethany Ministries fund as a permanent agency endowment fund of the Lehigh Valley Community Foundation. In 2005, the Organization established the Robinson fund as a permanent agency endowment fund of the Lehigh Valley Community Foundation.

The Foundation has been granted variance power in that in the event that it becomes unnecessary, undesirable, impractical, or impossible to utilize the fund for such purposes or if New Bethany, Inc. ceases to exist or be recognized as a tax-exempt charitable organization, the Foundation shall have the right to utilize the Fund for such charitable purposes as it deems appropriate in accordance with the Foundation's governing instruments. The value of the funds at December 31, 2020 and 2019 was \$757,758 and \$730,522, respectively.

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**12. Pension**

The Organization has a defined contribution simplified employee pension plan covering substantially all of its employees. For the year ended December 31, 2020 and 2019 pension expense was \$58,398 and \$49,741 respectively. The expense is computed at a rate of 5% of the participating employee's salaries with an additional 4% match of employee contribution. All costs have been funded on a current basis. The plan has assets of \$849,910 and \$771,937 as of December 31, 2020 and 2019, respectively.

**13. Operating Leases**

The Organization leases two copiers under a long-term lease agreements. Rental expense on the lease was \$12,530 and \$9,882 for the years ended December 31, 2020 and 2019, respectively.

Future minimum lease payments are as follows:

Year Ending December 31,		
	2021	\$ 13,574
	2022	12,942
	2023	889

There are no operating subleases.

**14. Commitment and Contingencies**

In May 2008, the Organization entered into an agreement with the City of Bethlehem to be the recipient of up to \$57,700 of federal HOME program funds to complete a feasibility study that examined current facilities and operations, potential locations for expansion and corresponding cost estimates, and the creation of a financing plan to guide the expansion. The Organization must meet affordability guidelines and requirements.

In November 2009, the Organization received approval for funding of the Grace House project through the Federal Home Loan Program. The grant was for \$250,000. There are various monitoring requirements of the FHLBank of Pittsburgh and Affordable Housing Program regulations. The Organization must meet compliance requirements for 15 years after the rental project is complete. The Grace House Project was completed during 2011.

**15. Line of Credit**

The Organization has a \$50,000 line of credit with Truist Bank (BB&T) to help finance its working capital needs. Interest is payable monthly at a variable rate. The outstanding balance at December 31, 2020 was \$0-. Interest expense for the year ended December 31, 2020 was \$0-. The line of credit expires December 15, 2021.

The Organization has a \$25,000 line of credit with PNC Bank linked to the payroll account. The purpose is to cover payroll expenses if necessary. The line was not utilized during 2020.

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**16. Liquidity and Availability**

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the Consolidated Statement of Financial Position date, comprise the following:

	2020	2019
Cash and Cash Equivalents	\$ 2,269,742	\$ 1,250,629
Accounts Receivable	65,021	26,880
Promises to Give	-	20,000
	\$ 2,334,763	\$ 1,297,509

As part of the Organization's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. To help manage with unanticipated liquidity needs, the Organization has two lines of credit which it could draw upon. One of the lines is for \$25,000 linked to the Organization's PNC Bank payroll account. The other line is for \$50,000 with Truist Bank (BB&T).

**17. Summarized Totals for Year Ended December 31, 2019**

The consolidated financial statements include certain prior year summarized comparative information in total, but not by function or net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with GAAP. Accordingly, such information should be read in conjunction with New Bethany, Inc.'s consolidated financial statements for the year ended December 31, 2019, from which summarized information was derived.

**18. Subsequent Events**

Management has evaluated subsequent events through March 24, 2021 the date on which the financial statements were available to be issued.

In March 2020, the World Health Organization declared the spread of the Coronavirus Disease (COVID-19) a worldwide pandemic. The COVID-19 pandemic is having significant effects on global market supply chains, businesses and communities. Specific to the Organization, COVID-19 may impact various parts of its 2021 operations and financial results. Management believes the Organization is taking appropriate actions to mitigate the negative impact. However, the full impact of COVID-19 is unknown and cannot be reasonably estimated as these events are still developing.

The Organization received full forgiveness of the Paycheck Protection Program Loan in the amount of \$150,200 on March 11, 2021.

SUPPLEMENTARY INFORMATION

**NEW BETHANY, INC.**  
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**CONSOLIDATING STATEMENT OF FINANCIAL POSITION**  
**For the Year Ended December 31, 2020**

	New Bethany Ministries	Community Help Partnership	Eliminations	Totals
<b><u>ASSETS:</u></b>				
Cash and Cash Equivalents	\$ 2,245,858	\$ 27,173	\$ -	\$ 2,273,031
Client Escrow Deposits	118,120	-	-	118,120
Restricted Deposits	-	7,375	-	7,375
Accounts Receivable	60,682	4,339	-	65,021
Promises to Give	-	-	-	-
Prepaid Expenses	12,534	2,650	-	15,184
Investments	856,442	-	(91,536)	764,906
Property and Equipment (net)	1,584,025	274,177	-	1,858,202
Noncurrent Receivable, Net of Allowance for Uncollectibles of \$158,772	15,000	-	(15,000)	-
<b>TOTAL ASSETS</b>	<b><u>\$ 4,892,661</u></b>	<b><u>\$ 315,714</u></b>	<b><u>\$ (106,536)</u></b>	<b><u>\$ 5,101,839</u></b>
<b><u>LIABILITIES AND NET ASSETS:</u></b>				
<b><u>LIABILITIES:</u></b>				
Accounts Payable - Trade	\$ 42,550	\$ 174,738	\$ (173,772)	\$ 43,516
Accounts Payable - Capital Projects	34,619	-	-	34,619
Accrued Salaries and Payroll Taxes	99,298	-	-	99,298
Unearned Rent	-	1,796	-	1,796
Client Escrow Accounts	118,120	1,683	-	119,803
Line of Credit	-	-	-	-
Note Payable	-	45,961	-	45,961
<b>TOTAL LIABILITIES</b>	<b><u>294,587</u></b>	<b><u>224,178</u></b>	<b><u>(173,772)</u></b>	<b><u>344,993</u></b>
<b><u>NET ASSETS:</u></b>				
Without Donor Restrictions:				
Undesignated	\$ 2,199,159	\$ (136,680)	\$ 295,452	\$ 2,357,931
Invested in Property and Equipment	1,584,025	228,216	(228,216)	1,584,025
Board Designated for Capital Improvements	46,695	-	-	46,695
With Donor Restrictions:				
Time-Restricted for Future Periods	-	-	-	-
Purpose Restrictions	133,986	-	-	133,986
Perpetual in Nature	634,209	-	-	634,209
<b>TOTAL NET ASSETS</b>	<b><u>4,598,074</u></b>	<b><u>91,536</u></b>	<b><u>67,236</u></b>	<b><u>4,756,846</u></b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b><u>\$ 4,892,661</u></b>	<b><u>\$ 315,714</u></b>	<b><u>\$ (106,536)</u></b>	<b><u>\$ 5,101,839</u></b>

See independent auditor's report on supplementary information.

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**CONSOLIDATING STATEMENT OF ACTIVITIES**  
**December 31, 2020**

	New Bethany Ministries	Community Help Partnership	Eliminations	Totals
<u>Revenues</u>				
Contributions	\$ 1,689,930	\$ -	\$ -	\$ 1,689,930
United Way Allocation	44,999	-	-	44,999
Governmental Support	542,590	24,311	-	566,901
Program Service Fees	362,513	75,628	(64,522)	373,619
Investment Income	9,733	-	-	9,733
Special Events	249,807	-	-	249,807
In-Kind Contributions	206,506	-	-	206,506
In Kind - Debt Forgiveness	-	-	-	-
Miscellaneous Income	10,057	459	-	10,516
Realized/Unrealized Gain (Loss) on Investments	(20,147)	-	20,147	-
Net Assets Released from Restrictions	91,163	-	-	91,163
<b>Total Revenue</b>	<b>3,187,151</b>	<b>100,398</b>	<b>(44,375)</b>	<b>3,243,174</b>
<u>Expenses</u>				
Program Services				
Transitional and Other Housing	397,031	-	-	397,031
Housing Assistance	334,024	-	-	334,024
Single Room Occupancy	152,181	-	-	152,181
Hospitality Center	538,416	-	-	538,416
Center for Community Partnership	76,348	-	-	76,348
Wyandotte Apartments	64,590	-	-	64,590
Community Help Partnership	64,522	120,545	(64,522)	120,545
Grace House	54,647	-	-	54,647
Food Pantry	146,691	-	-	146,691
Representative Payee	111,075	-	-	111,075
Supporting Services				
Management and General Development	174,528	-	-	174,528
	229,989	-	-	229,989
<b>Total Operating Expenses</b>	<b>2,344,042</b>	<b>120,545</b>	<b>(64,522)</b>	<b>2,400,065</b>
<b>Change in Net Assets from Operations</b>	<b>843,109</b>	<b>(20,147)</b>	<b>20,147</b>	<b>843,109</b>
<u>Other Changes in Net Assets</u>				
Net Assets Released From Restrictions for Capital Improvements	(20,402)	-	-	(20,402)
Net Assets Released From Restrictions for Operating Purposes	(70,761)	-	-	(70,761)
Bad Debt Allowance	(26,981)	-	26,981	-
Loss on Fixed Asset Disposal	-	-	-	-
Contributions to Endowment	-	-	-	-
Governmental Support for Capital Improvements	61,456	-	-	61,456
Contributions for Capital Improvements	7,019	-	-	7,019
Realized/Unrealized Gain (Loss) on Investments	66,679	-	-	66,679
<b>Total Other Changes</b>	<b>17,010</b>	<b>-</b>	<b>26,981</b>	<b>43,991</b>
<b>Increase (Decrease) in Net Assets</b>	<b>860,119</b>	<b>(20,147)</b>	<b>47,128</b>	<b>887,100</b>
Capital Contribution	-	10,250	(10,250)	-
<b>Net Assets at Beginning of Year</b>	<b>3,737,955</b>	<b>101,433</b>	<b>30,358</b>	<b>3,869,746</b>
<b>Net Assets at End of Year</b>	<b>\$ 4,598,074</b>	<b>\$ 91,536</b>	<b>\$ 67,236</b>	<b>\$ 4,756,846</b>

See independent auditor's report on supplementary information.