**2021 Budget** MINSI TRAILS COUNCIL, BOY SCOUTS OF AMERICA

## INCOME

Activity			
	Endowment Income	\$183,880	
	Foundations & Trusts	\$120,000	
	Friends of Scouting Council	\$305,500	
	Friends of Scouting Districts	\$137,624	
	Lehigh Valley Dinner	\$303,594	
	Other Income	\$4,000	
	Special Events - Golf	\$195,000	
	Special Events - Community	\$222,448	
	United Ways	\$58,000	
	SUB TOTALFundraising	\$1,530,046	
	Day Camps	\$22,800	
	Insurance	\$15,000	
	Scout Shop (rental)	\$46,700	
	Summer Camp	\$1,031,952	
	Year-Round Camp	\$61,250	
	SUB TOTALSupport	\$1,177,702	
	Council Activities	\$36,850	
	District Activities	\$49,519	
	Marketing & Membership	\$13,500	
	Popcorn	\$213,113	
	Volunteer Training	\$22,713	
	SUB TOTALOperations	\$335,695	
	TOTAL INCOME	\$3,043,443	

## **EXPENSES**

Activity			
Charter & Quota	\$53,820		
Compensation (no Scoutreach/ Camp/Marketing/Exploring)	\$1,296,006		
Professional Fees	\$32,703		
SUB TOTALCompensation	\$1,382,529		
Endowment Expenses	\$1,750		
Friends of Scouting Council	\$2,950		
Friends of Scouting Districts	\$10,100		
Lehigh Valley Dinner	\$8,650		
Special Events - Golf	\$2,560		
Special Events - Community	\$7,780		
SUB TOTALFundraising	\$33,790		
Day Camps	\$8,851		
Insurance	\$20,700		
Service Center	\$112,908		
Summer Camp	\$574,491		
Year-Round Camp	\$379,925		
SUB TOTALSupport	\$1,096,875		
Community Networking	\$4,068		
Council Activities	\$34,895		
District Activities	\$39,880		
Exploring	\$1,050		
Marketing & Membership	\$27,720		
Popcorn	\$13,200		
Scoutreach	\$148,915		
Staff Training	\$12,200		
Staff Travel	\$39,378		
Unit Service	\$19,050		
Volunteer Training	\$20,571		
SUB TOTALOperations	\$360,927		
TOTAL EXPENSES	\$2,874,121		
Surplus (Deficit) Income Over Expenses	\$169,322		
Less Debt Reduction/Other Reserves	\$168,205		
Total Surplus (Deficit)	\$1,117		

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