

Meals on Wheels of the Greater Lehigh Valley	
4240 Fritch Drive	
Bethlehem PA 18020	
Operating Budget for 2019-2020	
INCOME	
Contracts/Fees	2,070,186.64
Contributions	213,547.08
Campaigns/Events	379,000.00
Grants (Restricted & Unrestricted)	602,000.00
United Way	206,598.00
TOTAL INCOME	3,471,331.72
EXPENSES	
Cost of Goods	1,103,667.00
Total COG	1,103,667.00
Personnel Expenses	
Client Services	616,668.00
Food Services	752,567.00
Volunteer Services	201,669.00
Management & General	312,697.00
Fundraising	183,830.00
Total Personnel	2,067,431.00
Utility Expenses	
Client Services	4,392.00
Food Services	23,104.00
Volunteer Services	11,306.00
Management & General	4,067.00
Fundraising	3,658.00
Total Utilities	46,527.00
Office & General Expenses	
Client Services	76,121.00
Food Services	99,872.00
Volunteer Services	15,778.00
Management & General	82,375.00
Fundraising	94,972.00
Total Office & Gen Expenses	369,118.00
Depreciation Expense	
Client Services	18,996.00
Food Services	134,526.00
Volunteer Services	-
Management & General	10,150.00
Fundraising	10,845.00
Total Depreciation Expense	174,517.00
TOTAL EXPENSES	3,761,260.00
NET INCOME (LOSS)	(289,928.28)