

**Meals on Wheels of The Greater Lehigh Valley**

Acct #	Description	Budget	Annualized	Jul 1-Feb 29
		2020/2021	2019/2020	2019-2020
	<b>Revenue</b>			
4000-02	Monthly Client Fees	480,000.00	480,620.12	320,413.41
4100-00	Contract - LCAAA	238,755.00	350,446.95	233,631.30
4102-00	YWCA Adult Day Care Prog	30,000.00	29,702.81	19,801.87
4104-00	Phillipsburg MOW Sales	52,363.59	51,388.41	34,258.94
4106-00	Summer Y Camp	2,050.00	-	-
4110-00	Contract- LCHSDF	27,510.00	33,265.75	33,265.75
4120-00	Contract- NCAAA	580,000.00	580,000.00	427,661.76
4135-00	Contract-LVHN Street Med	12,000.00	3,786.75	2,524.50
4140-00	Contract- NCHSDF	97,432.00	111,577.01	74,384.67
4144-00	Contract-LVHN Cardiac Heart Flr	2,000.00	-	-
4150-05	Contract - Waiver	-	221,361.60	147,574.40
4156-00	Contract-Waiver-PA H & W	60,000.00	16,090.50	10,727.00
4160-00	Contract-Waiver-UPMC	84,000.00	21,257.64	14,171.76
4165-00	Contract-Waiver-Amer Hlth	960,000.00	-	-
4170-00	Contract-SL-Care at Home	-	-	-
4180-00	Contract - Goddard School	4,000.00	-	-
4230-00	Client Fees-Frozen Meals	32,300.00	32,263.74	21,509.16
4255-00	Client Fee-Grocery Delivery Fee	16,700.00	16,710.32	11,140.21
4210-20	In-House Hosted Events	-	73.32	48.88
4305-00	U.W. - Greater Lehigh Valley	120,000.00	120,000.00	104,779.17
4315-00	U.W. - Better Fresh (Produce)	20,000.00	20,000.04	13,333.36
4320-00	U.W. - Donor Designations	57,000.00	37,044.26	24,696.17
4400-00	Contributions-General	425,000.00	423,802.97	282,535.31
4500-00	Campaigns/Events Other	6,000.00	59,498.25	39,665.50
4500-20	Bountiful Bowl	75,000.00	80,533.13	53,688.75
4500-63	Highmark Walk	-	-	-
4610-00	Grants-Without Don Rest	335,300.00	250,000.00	211,500.00
4620-00	Grants-With Donor Rest	88,500.00	8,356.26	8,356.26
4700-00	Misc & Interest Income	3,600.00	-	-
	<b>Total Revenue</b>	<b>3,809,510.59</b>	<b>2,947,779.80</b>	<b>2,089,668.13</b>
	<b>Expenses</b>			
8100	Salaries and Wages	1,429,746.84	1,520,788.85	1,013,859.23
8110	Payroll Taxes	109,375.63	122,896.85	81,931.23
8120	Health & Dental Insurance	141,193.74	152,087.18	101,391.45
8130	Life, LTD, STD Insurance	18,729.00	18,627.51	12,418.34
8140	Retirement Benefits	142,974.69	132,277.44	88,184.96
8150	Workers Compensation	36,276.37	39,297.92	26,198.61
8160	Background Checks	650.00	651.99	434.66
8170	Payroll Costs	5,000.00	4,946.30	3,297.53
8180	Dietitian Services	1,500.00	-	-
8190	Staff Training & License	1,657.09	2,851.22	2,674.27
8200	Property & Liability Insurance	28,209.00	27,200.67	18,133.78
8210	Office Cleaning	7,100.00	-	-

8220	Utilities	50,000.00	48,247.61	32,165.07
8230	Trash Removal	8,000.00	7,953.14	5,302.09
8240	Telecommunications/Telephones	20,500.00	20,280.32	13,520.21
8250	Food	925,000.00	908,255.72	605,503.81
8260	Disposables Containers	105,000.00	101,927.06	67,951.37
8270	Uniforms	4,000.00	1,074.75	716.50
8280	Pest Control	2,400.00	2,310.00	1,540.00
8290	Computer Services & Support	40,000.00	39,801.03	26,534.02
8300	Office Supplies	28,571.00	29,000.00	21,437.90
8305	Equipment Repairs & Maintenance	29,500.00	29,892.39	19,928.26
8310	Building Repairs & Maintenance	12,000.00	10,978.62	7,319.08
8315	Grounds Repairs & Maintenance	10,000.00	3,755.25	2,503.50
8320	Printing and Copying	19,534.00	-	-
8330	Postage and Shipping	16,800.00	9,892.62	6,595.08
8340	Meetings/Conventions/Seminars	7,171.56	2,974.76	1,983.17
8350	Travel & Mileage Reimbursement	7,050.00	10,376.06	6,917.37
8360	Vehicle Insurance	13,088.91	11,342.04	7,561.36
8370	Vehicle Repairs & Maintenance	17,000.00	17,075.63	11,383.75
8380	Vehicle Gas	8,602.00	8,566.34	5,710.89
8390	Professional Consulting Fees	43,784.46	57,001.23	38,000.82
8400	Accounting & Audit Fees	23,400.00	22,300.00	22,300.00
8410	Legal Fees	-	-	-
8415	Rentals	31,600.00	10,086.44	6,724.29
8420	Bank Finance Charges	4,600.00	4,623.33	3,082.22
8430	Merchant Service Fees	10,000.00	9,476.97	6,317.98
8440	Management & Investment Fees	1,600.00	1,594.59	1,063.06
8450	Marketing & Advertising	3,877.00	1,635.98	1,090.65
8460	Fundraising/Event Expenses	28,280.00	32,000.00	26,260.87
8490	Dues & Subscriptions	825.00	500.00	500.00
8500	Charitable Organization Registrations	5,000.00	4,953.00	3,302.00
8510	Licenses and Permits	75.00	-	-
8520	Depreciation-Property & Equipment	189,000.00	185,431.80	123,621.20
8530	Depreciation - Vehicle	22,000.00	22,918.50	15,279.00
8540	Amortization Expense	-	-	-
8550	Volunteer Mileage Reimbursement	2,800.00	2,714.67	1,809.78
8560	Volunteer Recognition	8,000.00	8,298.71	5,532.47
8570	Volunteer Training	600.00	525.00	350.00
8580	Client Services	585.00	584.19	389.46
8590	Pet Food	25,000.00	1,330.26	886.84
8600	Client Gifts	400.00	376.94	251.29
8610	Bad Debt	-	-	-
8620	Miscellaneous Expenses	-	123.00	82.00
	<b>Total Expenses</b>	<b>3,648,056.29</b>	<b>3,654,960.64</b>	<b>2,449,941.42</b>
	<b>Net Income (Loss)</b>	<b>161,454.30</b>	<b>(707,180.85)</b>	<b>(360,273.29)</b>