

Income & Expenses by Responsibility -- December 31, 2021

MINSI TRAILS COUNCIL, BSA

INCOME

Activity	Current Month			Year To Date			ANNUAL
	Budget	Actual	Variance	Budget	Actual	Variance	BUDGET
1 Endowment Income	0	0	0	183,876	80,000	(103,876)	183,880
2 Foundations & Trusts	0	0	0	120,000	111,563	(8,437)	120,000
3 Friends of Scouting <i>Council</i>	11,791	27,516	15,725	305,500	248,112	(57,388)	305,500
4 Friends of Scouting <i>Districts</i>	12,659	26,616	13,957	137,624	164,833	27,209	137,624
5 Lehigh Valley Dinner	0	800	800	303,594	338,255	34,661	303,594
6 Other Income	425	3	(422)	4,000	654,413	650,413	4,000
7 Special Events - Golf	0	0	0	195,000	205,906	10,906	195,000
8 Special Events - Community	33,600	250	(33,350)	222,448	150,336	(72,112)	222,448
9 United Ways	5,525	10,857	5,332	58,000	120,813	62,813	58,000
SUB TOTAL--Fundraising	64,000	66,042	2,042	1,530,042	2,074,231	544,189	1,530,046
10 Day Camps	0	0	0	22,800	4,330	(18,470)	22,800
11 Insurance	0	0	0	15,000	5,522	(9,478)	15,000
14 Scout Shop (rental)	3,406	2,831	(575)	46,700	33,319	(13,381)	46,700
15 Summer Camp	250	(7,320)	(7,570)	1,031,952	1,191,936	159,984	1,031,952
16 Year-Round Camp	1,830	200	(1,630)	61,250	24,552	(36,698)	61,250
SUB TOTAL--Support	5,486	(4,289)	(9,775)	1,177,702	1,259,659	81,957	1,177,702
17 Council Activities	7,042	10,754	3,712	36,850	14,464	(22,386)	36,850
18 District Activities	5,640	6,875	1,235	49,519	22,136	(27,383)	49,519
19 Marketing & Membership	0	5,000	5,000	13,500	5,000	(8,500)	13,500
20 Popcorn	213,113	100,657	(112,456)	213,113	103,177	(109,936)	213,113
21 Volunteer Training	7,800	195	(7,605)	22,713	2,231	(20,482)	22,713
Rounding	0	0	0	0	0	0	(4)
SUB TOTAL--Operations	233,595	123,481	(110,114)	335,695	147,008	(188,687)	335,691
TOTAL INCOME	303,081	185,234	(117,847)	3,043,439	3,480,898	437,459	3,043,439

EXPENSES

Activity	Current Month			Year To Date			ANNUAL
	Budget	Actual	Variance	Budget	Actual	Variance	BUDGET
22 Charter and Quota	0	0	0	53,820	52,830	(990)	53,820
23 Compensation <small>(no Scoutreach/ Camp/Marketing/Exploring)</small>	107,035	175,299	68,264	1,296,006	1,332,821	36,815	1,296,006
24 Professional Fees	874	329	(545)	32,703	61,739	29,036	32,703
SUB TOTAL--Compensation	107,909	175,628	67,719	1,382,529	1,447,390	64,861	1,382,529
25 Endowment Expenses	125	109	(16)	1,750	273	(1,477)	1,750
26 Friends of Scouting <i>Council</i>	400	2,998	2,598	2,950	4,801	1,851	2,950
27 Friends of Scouting <i>Districts</i>	300	2,643	2,343	10,100	17,206	7,106	10,100
28 Lehigh Valley Dinner	0	1,863	1,863	8,650	4,029	(4,621)	8,650
29 Special Events - Golf	0	0	0	2,560	2,206	(354)	2,560
30 Special Events - Community	1,220	1,048	(172)	7,780	8,333	553	7,780
SUB TOTAL--Fundraising	2,045	8,661	6,616	33,790	36,848	3,058	33,790
31 Day Camps	0	340	340	8,851	3,998	(4,853)	8,851
32 Insurance	2,555	1,773	(782)	20,700	16,211	(4,489)	20,700
35 Service Center	10,396	20,508	10,112	112,908	134,630	21,722	112,908
36 Summer Camp	0	20,491	20,491	574,491	569,754	(4,737)	574,491
37 Year-Round Camp	31,094	73,139	42,045	379,925	428,592	48,667	379,925
SUB TOTAL--Support	44,045	116,251	72,206	1,096,875	1,153,185	56,310	1,096,875
38 Community Networking	289	1,168	879	4,068	4,776	708	4,068
39 Council Activities	13,250	10,733	(2,517)	34,895	13,339	(21,556)	34,895
40 District Activities	2,410	5,189	2,779	39,880	16,924	(22,956)	39,880
41 Exploring	46	0	(46)	1,050	0	(1,050)	1,050
42 Marketing & Membership	340	5,056	4,716	27,720	10,890	(16,830)	27,720
43 Popcorn	13,200	9,159	(4,041)	13,200	9,211	(3,989)	13,200
44 Scoutreach	15,671	4,828	(10,843)	148,915	57,014	(91,901)	148,915
45 Staff Training	1,350	4,537	3,187	12,200	9,915	(2,285)	12,200
46 Staff Travel	3,691	3,897	206	39,378	21,263	(18,115)	39,378
47 Unit Service	1,479	9,090	7,611	19,050	33,002	13,952	19,050
48 Volunteer Training	8,300	182	(8,118)	20,571	2,515	(18,056)	20,571
Rounding	(1)	(1)	0	0	10	10	(4)
SUB TOTAL--Operations	60,025	53,838	(6,187)	360,927	178,859	(182,068)	360,923
TOTAL EXPENSES	214,024	354,378	140,354	2,874,121	2,816,282	(57,839)	2,874,117
Surplus (Deficit) Income Over Expenses	89,057	(169,144)	(258,201)	169,318	664,616	495,298	169,322
49 Less Debt Red./Other Reserves/Transfers	(153,814)	572,232	726,046	0	660,886	660,886	168,205
Total Surplus (Deficit)	242,871	(741,376)	(984,247)	169,318	3,730	(165,588)	1,117