

LVACA
Profit & Loss Budget Performance % Annual Budget
September 2021 through August 31, 2022

	<u>Sep '21 - Aug 22</u>	<u>Budget</u>	<u>% of Budget</u>
Ordinary Income/Expense			
Income			
41000 · Grants, Foundations, Contracts			
41005 · Neighborhood Partnership Prog.	80,000.00	85,000.00	94.12%
41010 · NPP- Davinci Mural Project	0.00	0.00	0.0%
41015 · PA Council for the Arts	0.00	3,000.00	0.0%
41020 · PCA- Creative Catalyst	10,000.00	10,000.00	100.0%
41025 · PCA- Creative Communities	9,375.00	25,000.00	37.5%
41030 · City Of Allentown	0.00	10,000.00	0.0%
41035 · Lehigh County-Quality of Life	0.00	4,500.00	0.0%
41040 · Lehigh County-Tourism	2,500.00	5,000.00	50.0%
41070 · National Endowment for the Arts	0.00	10,000.00	0.0%
Total 41000 · Grants, Foundations, Contracts	101,875.00	152,500.00	66.8%
42000 · Corporate & Foundation Grants			
42005 · Corporate Contributions	30,144.71	25,000.00	120.58%
42045 · Baker Foundation -CCA	12,000.00	12,000.00	100.0%
42050 · Baker Foundation- LVACA	15,000.00	15,000.00	100.0%
42055 · Century Fund	0.00	0.00	0.0%
42060 · Trexler Trust	22,500.00	22,000.00	102.27%
42065 · Hommer Foundation	0.00	5,000.00	0.0%
42000 · Corporate & Foundation Grants - Other	1,000.00	0.00	100.0%
Total 42000 · Corporate & Foundation Grants	80,644.71	79,000.00	102.08%
43000 · Individual Philanthropy			
43005 · Annual Appeal	2,380.00	7,500.00	31.73%
43010 · Champions Group	0.00	5,000.00	0.0%
43015 · Board of Directors	250.00	8,000.00	3.13%
43020 · Other Individual Philanthropy	3,330.00	25,000.00	13.32%
Total 43000 · Individual Philanthropy	5,960.00	45,500.00	13.1%
44000 · Memberships			
44005 · Individual Memberships	600.00	3,000.00	20.0%
44010 · Household Memberships	500.00	4,000.00	12.5%
44015 · Nonprofit Memberships	2,385.00	10,000.00	23.85%
44020 · Business Memberships	300.00	3,000.00	10.0%
44000 · Memberships - Other	0.00	0.00	0.0%
Total 44000 · Memberships	3,785.00	20,000.00	18.93%
45000 · Earned Income			
45005 · Interest Inc	102.25		
45010 · PA Arts Accessibility Program	75.00	5,000.00	1.5%
45015 · Young @ Art	0.00	13,000.00	0.0%
Total 45000 · Earned Income	177.25	18,000.00	0.99%
Total Income	192,441.96	315,000.00	61.09%
Expense			
50000 · Personnel Expenses			
50005 · Managing Director	22,000.00	27,000.00	81.48%
50010 · Administration	7,393.98	20,000.00	36.97%
50015 · Arts Accesibility Manager	19,380.00	24,000.00	80.75%
50020 · Artistic Operations Director	8,164.15	20,000.00	40.82%
50025 · Administrative Assistant	0.00	8,000.00	0.0%
50030 · Development	6,540.00	20,000.00	32.7%
50035 · Payroll Taxes	3,419.47	13,633.00	25.08%
50045 · Professional Development	604.00		
50050 · Intern	483.20		
Total 50000 · Personnel Expenses	67,984.80	132,633.00	51.26%
51000 · Operating Expenses			
51100 · Office Expenses			
51115 · Office Supplies Expenses	1,072.79	5,000.00	21.46%
51120 · Moving & Storage	1,313.34	1,200.00	109.45%
51130 · Telecom	406.32	1,000.00	40.63%
Total 51100 · Office Expenses	2,792.45	7,200.00	38.78%
51200 · Fees			
51205 · Accounting & Legal	0.00	5,000.00	0.0%
51210 · Insurance	2,130.00	4,200.00	50.71%
51215 · Dues & Subscriptions	125.00	500.00	25.0%
51225 · State Registration Fees	0.00	150.00	0.0%
51230 · Bank Svc & CC/Paypal Fees	48.37	100.00	48.37%
Total 51200 · Fees	2,303.37	9,950.00	23.15%
51300 · Publications & Mailings			
51305 · Postage & Delivery	311.40	1,500.00	20.76%
51310 · Printing	0.00	1,000.00	0.0%
51315 · Design, Layout & Writing	250.00	500.00	50.0%
Total 51300 · Publications & Mailings	561.40	3,000.00	18.71%
51400 · Marketing & Publicity			
51410 · Marketing & Promotion	3,184.55	8,000.00	39.81%
51415 · Web & Social Media	9,000.12	2,500.00	360.01%
Total 51400 · Marketing & Publicity	12,184.67	10,500.00	116.04%
51500 · Travel	0.00	500.00	0.0%
Total 51000 · Operating Expenses	17,841.89	31,150.00	57.28%
52000 · Education Programs			
52100 · Youth & School Programs			

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52105 · Youth Documentary Lab Proj-CME	3,000.00	15,000.00	20.0%
52110 · Dance Program (NPP)	10,392.50	10,000.00	103.93%
52115 · Fashion Design Program (NPP)	6,650.00	10,000.00	66.5%
52120 · Youth Prog Blues Brews&BBQ NPP	0.00	2,000.00	0.0%
52125 · Hopscotch Artists (NPP)	0.00	2,000.00	0.0%
52130 · Young @ Art	0.00	4,000.00	0.0%
Total 52100 · Youth & School Programs	20,042.50	43,000.00	46.61%
52200 · Mentoring & Training			
52205 · Mural Mentorship Program NPP	17,875.00	15,000.00	119.17%
52210 · Creative Entrepreneur Prog NPP	12,380.00	10,000.00	123.8%
Total 52200 · Mentoring & Training	30,255.00	25,000.00	121.02%
52300 · Workshops			
52305 · Professional & Org Development	273.78		
Total 52300 · Workshops	273.78		
Total 52000 · Education Programs	50,571.28	68,000.00	74.37%
53000 · Arts & Cultural Programing			
53100 · Grantmaking	2,500.00		
53200 · Events			
53205 · Arts & Accesibility Always	590.96	20,000.00	2.96%
Total 53200 · Events	590.96	20,000.00	2.96%
53300 · Artists			
53305 · Mural Project With Davinci NPP	29,212.00	25,000.00	116.85%
Total 53300 · Artists	29,212.00	25,000.00	116.85%
53400 · Program Supplies	1,280.16	2,000.00	64.01%
Total 53000 · Arts & Cultural Programing	33,583.12	47,000.00	71.45%
54000 · Advocacy & Outreach Programs			
54100 · Data & Research			
54105 · Arts & Economic Prosperity	4,637.50	20,000.00	23.19%
54110 · Data Surveys	0.00	5,000.00	0.0%
Total 54100 · Data & Research	4,637.50	25,000.00	18.55%
54200 · Collaborative Promotion			
54205 · Artix	0.00	2,500.00	0.0%
Total 54200 · Collaborative Promotion	0.00	2,500.00	0.0%
54300 · Community Engagement			
54305 · Art & Ideas Outreach Project	18,218.41	10,000.00	182.18%
54300 · Community Engagement - Other	2,026.82		
Total 54300 · Community Engagement	20,245.23	10,000.00	202.45%
Total 54000 · Advocacy & Outreach Programs	24,882.73	37,500.00	66.35%
55000 · Other Expenses			
55100 · Meger Costs			
55105 · Legal & Accounting	844.00		
Total 55100 · Meger Costs	844.00		
55200 · Strategic Planning	6,628.00	20,000.00	33.14%
Total 55000 · Other Expenses	7,472.00	20,000.00	37.36%
6560 · Payroll Expenses	36.75		
Total Expense	202,372.57	336,283.00	60.18%
Net Ordinary Income	-9,930.61	-21,283.00	46.66%
Net Income	-9,930.61	-21,283.00	46.66%