

Lehigh Valley Zoo
Profit & Loss Budget vs. Actual - Condensed
 November 2020 through October 2021

	Nov '20 - Oct 21	Budget
Income		
4100 · Guest Services Income	2,303,649.61	1,713,447.00
4179 · Winter Light Spectacular	1,036,368.28	799,652.00
4200 · Development & Marketing Income	969,884.67	1,276,517.00
4300 · Education Income	238,416.89	197,800.00
4400 · Animal Care Income	148,769.94	139,600.00
4600 · Facilities and Grounds Income	300.00	
4700 · Admin & Finance Income	880,826.99	384.00
Total Income	5,578,216.38	4,127,400.00
Gross Profit	5,578,216.38	4,127,400.00
Expense		
6100 · Guest Services Expense	865,755.13	759,645.00
6179 · Winter Light Spectacular Exp	710,071.29	575,588.00
6200 · Development & Marketing Expense	495,085.96	524,092.00
6300 · Education Expense	242,102.09	292,812.00
6400 · Animal Care Expense	840,780.68	817,264.00
6500 · Veterinary Services Expense	238,829.49	232,880.00
6600 · Facilities & Grounds Expense	358,274.09	298,406.00
6700 · Admin & Finance Expense	604,234.33	624,842.00
Total Expense	4,355,133.06	4,125,529.00
Net Income	1,223,083.32	1,871.00