

TREASURERS REPORT - RECEIPTS AND EXPENSES

From 01/01/18 to 10/31/18

Year to Date As of 10/31/18

INCOME

| | | | | |
|--------------------------|---------------|-------|---------------|-------|
| A DUES | \$ 262,178.00 | 13.2% | \$ 262,178.00 | 13.2% |
| BA DUES | 58,091.00 | 2.9% | 58,091.00 | 2.9% |
| WORKING DUES | 1,405,299.28 | 70.5% | 1,405,299.28 | 70.5% |
| JATC BOOKKEEPING | 10,000.00 | 0.5% | 10,000.00 | 0.5% |
| TOOLS | 30.00 | 0.0% | 30.00 | 0.0% |
| T SHIRTS/GOLF SHIRTS | 1,303.00 | 0.1% | 1,303.00 | 0.1% |
| MISCELLANEOUS | 242.88 | 0.0% | 242.88 | 0.0% |
| CLAMBAKE/PICNIC | 17,389.00 | 0.9% | 17,389.00 | 0.9% |
| REIMBURSEMENT/IRON PIGS | | | | |
| INSURANCE RATE REIMB | 178.00 | 0.0% | 178.00 | 0.0% |
| RENTAL INCOME | 71,340.00 | 3.6% | 71,340.00 | 3.6% |
| TRANSFER FUNDS FROM HOME | 176,371.90 | 8.8% | 176,371.90 | 8.8% |
| ASSOC. TO GENERAL FUND | | | | |
| REFUNDS | <9,033.15> | <0.5> | <9,033.15> | <0.5> |

| | | | | |
|-----------------------|--------------|--------|--------------|--------|
| Total Sales or Income | 1,993,389.91 | 100.0% | 1,993,389.91 | 100.0% |
|-----------------------|--------------|--------|--------------|--------|

OPERATING EXPENSES

| | | | | |
|--|------------|-------|------------|-------|
| PER CAPITA AND AFFILIATION FEES | 298,312.54 | 15.0% | 298,312.54 | 15.0% |
| MILITARY DUES MEMBERS | 156.00 | 0.0% | 156.00 | 0.0% |
| SALARIES | 346,707.14 | 17.4% | 346,707.14 | 17.4% |
| HEALTHCARE & RETIRE. BENEFITS | 194,940.75 | 9.8% | 194,940.75 | 9.8% |
| OFFICE SUPPLIES | 12,409.96 | 0.6% | 12,409.96 | 0.6% |
| PRINTING EXPENSES | 4,694.78 | 0.2% | 4,694.78 | 0.2% |
| DONATIONS | 3,063.74 | 0.2% | 3,063.74 | 0.2% |
| PETTY CASH | 1,467.80 | 0.1% | 1,467.80 | 0.1% |
| PAYROLL TAXES | 158,584.09 | 8.0% | 158,584.09 | 8.0% |
| PAYROLL PROCESSING FEE | 4,006.90 | 0.2% | 4,006.90 | 0.2% |
| TELEPHONE | 7,175.88 | 0.4% | 7,175.88 | 0.4% |
| INSURANCE | 20,436.99 | 1.0% | 20,436.99 | 1.0% |
| VACATION-PASS THRU ACCT | 10,893.50 | 0.5% | 10,893.50 | 0.5% |
| AUTO FUEL AND REPAIRS | 8,758.82 | 0.4% | 8,758.82 | 0.4% |
| ELECTRIC | 16,909.19 | 0.8% | 16,909.19 | 0.8% |
| PROFESSIONAL FEES | 21,641.34 | 1.1% | 21,641.34 | 1.1% |
| COMPUTER SUPPLIES | 578.75 | 0.0% | 578.75 | 0.0% |
| COMPUTER SERVICES | 27,755.07 | 1.4% | 27,755.07 | 1.4% |
| OFFICE EQUIPMENT EXPENSE | 18,433.61 | 0.9% | 18,433.61 | 0.9% |
| T-SHIRTS, AND HATS | 3,277.72 | 0.2% | 3,277.72 | 0.2% |
| CHRISTMAS/CLAMBAKE/FAMILY | 53,393.71 | 2.7% | 53,393.71 | 2.7% |
| PICNIC/IRON PIGS | | | | |
| CONFERENCE/MEETING EXPENSES | 17,000.47 | 0.9% | 17,000.47 | 0.9% |
| EVENTS AND MEETING EXPENSES (IN HOUSE) | 7,060.29 | 0.4% | 7,060.29 | 0.4% |
| BUSINESS EXPENSES | 920.05 | 0.0% | 920.05 | 0.0% |
| BOUNCED CHECKS | 129.00 | 0.0% | 129.00 | 0.0% |
| BLDG REPAIRS AND MAINTENANCE | 11,519.81 | 0.6% | 11,519.81 | 0.6% |
| GRASS CUTTING/LANDSCAPING | 2,900.00 | 0.1% | 2,900.00 | 0.1% |
| BANK SERVICE CHARGES | 2,114.55 | 0.1% | 2,114.55 | 0.1% |
| SUBSCRIPTION FEES | 264.00 | 0.0% | 264.00 | 0.0% |
| MEMBER AWARDS & GET-WELL GIFTS & FUNERAL FLOWERS | 647.34 | 0.0% | 647.34 | 0.0% |
| SANITATION | 3,304.87 | 0.2% | 3,304.87 | 0.2% |
| ADVERTISING AND PROMOTION | 97,610.02 | 4.9% | 97,610.02 | 4.9% |
| ADVERTISING/PROMOTION-EVENTS/PARADES/ETC. | 884.02 | 0.0% | 884.02 | 0.0% |
| SNOW REMOVAL | 5,766.71 | 0.3% | 5,766.71 | 0.3% |
| UTILITIES-GAS | 3,320.51 | 0.2% | 3,320.51 | 0.2% |
| OFFICE CLEANING | 5,786.40 | 0.3% | 5,786.40 | 0.3% |
| POSTAGE | 9,500.00 | 0.5% | 9,500.00 | 0.5% |
| SUBSCRIPTION RENEWAL | 3,258.70 | 0.2% | 3,258.70 | 0.2% |
| DEPOSIT CORRECTION | 53.00 | 0.0% | 53.00 | 0.0% |
| BOND COVERAGE | 90.00 | 0.0% | 90.00 | 0.0% |
| SCHOOL CLEARANCES | 52.60 | 0.0% | 52.60 | 0.0% |
| ORGANIZING | 921.22 | 0.0% | 921.22 | 0.0% |

TREASURERS REPORT - RECEIPTS AND EXPENSES

| | From 01/01/18 to 10/31/18 | | Year to Date As of 10/31/18 | |
|---|---------------------------|-------------|-----------------------------|-------------|
| RENEW (3RD DISTRICT YOUTH CAUCUS) | <3,120.00> | <0.2> | <3,120.00> | <0.2> |
| NEW BUILDING - 101 SOUTH 7TH STREET, ALLENTOWN | 441,992.16 | 22.2% | 441,992.16 | 22.2% |
| COMMERICAL LOAN/CONSTRUCTION LOAN - AMERICAN BANK | 88,341.54 | 4.4% | 88,341.54 | 4.4% |
| WATER AND SEWER INVOICES | 702.59 | 0.0% | 702.59 | 0.0% |
| TAXES | 42,130.91 | 2.1% | 42,130.91 | 2.1% |
| Total Operating Expense | <u>1,956,749.04</u> | 98.2% | <u>1,956,749.04</u> | 98.2% |
| CHANGE IN UNRESTRICTED NET ASSETS | \$ 36,640.87 | 1.8% | \$ 36,640.87 | 1.8% |