

The Kindness Project

Treasurer's Report as of January 31, 2023

Statement of Assets, Liabilities and Net Assets as of January 31, 2023

- Total Cash as of 01/31/2023 is \$447k which is an increase of \$178k over the prior year. • The mortgage balance on the Mill Road property is at \$279k.
- When looking at a Balance Sheet, the number that shows the financial health of an Organization is their Net Assets, which is Total Assets, Less Liabilities. Our Net Assets as of the end of January 2023 is \$532k, which is excellent for a young NFP the size of TKP.

Revenues and Expenses for the Month of January 2023 with January 2022 Comparative Totals

- TKP's net income (loss) for the month of January 2023 was a surplus of \$7k compared to a deficit of \$4k in January 2022.
- Total income in January 2023 was \$19k compared to \$13k in January 2022. Facebook donations were higher, PayPal giving fund donations were higher and we also received the \$3k grant from the Iron Pigs for swimming/sports in January 2023.
- Total expenses in January 2023 were \$12k compared to \$17k in January 2022. Note that the reason for the higher expenses in January 2022, was that the entire year of mortgage payments was made for 2022 in January. We are unable to do that for 2023 as the mortgage holder wants monthly payments.
- Overall expenses continue to be minimal and a majority is payroll costs and facilities costs.

2022

- Net Income for 2022 through was \$183k compared to \$187k the year before, a decrease of \$4k.
- Total income for 2022 was \$302k compared to \$283k the year before, an increase of \$19k.
- Total expenses for 2022 were \$119k compared to \$96k the prior year, an increase of \$3k.
- We ended 2022 with \$441k in the bank and a mortgage balance of \$279k

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02/02/23 Balance Sheet Prev Year Comparison

Cash Basis As of January 31, 2023

Jan 31, 23 Jan 31, 22 \$ Change % Change

ASSETS

Current Assets

Checking/Savings

New Tripoli Bank Checking 442,254.10 262,406.15 179,847.95 68.5% Paypal 3,704.14 2,650.28 1,053.86 39.8% Venmo 1,245.35 4,203.24 -2,957.89 -70.4%

Total Checking/Savings 447,203.59 269,259.67 177,943.92 66.1% Total Current Assets 447,203.59 269,259.67 177,943.92 66.1%

Fixed Assets

Buildings

Accumulated Depreciation -3,345.57 -3,345.57 0.00 0.0% Buildings - Other 311,016.54 301,101.54 9,915.00 3.3%

Total Buildings 307,670.97 297,755.97 9,915.00 3.3%

Furniture and Equipment 6,074.97 0.00 6,074.97 100.0% Land 50,000.00 50,000.00 0.00 0.0%

Total Fixed Assets 363,745.94 347,755.97 15,989.97 4.6%

Other Assets

Other Assets 0.00 63.59 -63.59 -100.0% Total Other Assets 0.00 63.59 -63.59 -100.0% TOTAL ASSETS 810,949.53 617,079.23 193,870.30

31.4%

LIABILITIES & EQUITY

Liabilities

Long Term Liabilities

Mill Road Mortgage Payable 278,889.86 279,338.03 -448.17 -0.2% Total Long Term Liabilities 278,889.86 279,338.03 -448.17 -0.2% Total

Liabilities 278,889.86 279,338.03 -448.17 -0.2%

Equity

Unrestricted Net Assets 525,028.94 341,876.28 183,152.66 53.6% Net Income 7,030.73 -4,135.08 11,165.81 270.0%

Total Equity 532,059.67 337,741.20 194,318.47 57.5% TOTAL LIABILITIES & EQUITY 810,949.53 617,079.23 193,870.30 31.4%

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02/02/23 Profit & Loss Prev Year Comparison

Cash Basis January 2023

Jan 23 Jan 22 \$ Change % Change

Ordinary Income/Expense

Income

Direct Public Support

Facebook Donations 3,486.00 2,740.00 746.00 27.2% Individ, Business Contributions 4,995.00 5,291.58 -296.58 -5.6%

PayPal Giving Fund Donations 6,446.00 4,808.00 1,638.00 34.1% Restricted Donations 3,000.00 0.00 3,000.00 100.0%

Direct Public Support - Other 1.00 0.00 1.00 100.0%

Total Direct Public Support 17,928.00 12,839.58 5,088.42 39.6%

Indirect Public Support

United Way, CFC Contributions 57.78 0.00 57.78 100.0% Total Indirect Public Support 57.78 0.00 57.78 100.0%

Other Types of Income

Ebay Sales 803.90 0.00 803.90 100.0% Total Other Types of Income 803.90 0.00 803.90 100.0% Total Income 18,789.68 12,839.58

5,950.10 46.3% Gross Profit 18,789.68 12,839.58 5,950.10 46.3%

Expense

Contract Services

Accounting Fees	1,039.00	0.00	1,039.00	100.0%	Total Contract Services	1,039.00	0.00	1,039.00	100.0%
Ebay Contractor Fees	206.57	0.00	206.57	100.0%	Ebay Fees	50.13	27.95	22.18	79.4%
Electric	89.85	75.72	14.13	18.7%	Repairs and Maintenance	196.45	0.00	196.45	100.0%
					Total Facilities and Equipment	286.30	75.72	210.58	278.1%
Gifts	290.85	250.00	40.85	16.3%	Interest Expense - Mortgage	916.07	11,000.15	-10,084.08	-91.7%
Bank Fees	25.52	8.12	17.40	214.3%	Cell Phone	100.00	60.00	40.00	66.7%
	-75.00	-100.0%	Office Supplies	96.74	0.00	96.74	100.0%	Postage - Ebay Sales	190.23
					Supplies	1,206.38	0.00	1,206.38	100.0%
					Program				
					Total Operations	1,618.87	143.12	1,475.75	1,031.1%
Payroll Expenses					FICA	466.65	367.20	99.45	27.1%
					Mileage Reimbursement	120.00	0.00	120.00	100.0%
					PA Unemployment	106.54	177.07	-70.53	-39.8%
					Payroll Processing Fees	141.90	133.45	8.45	6.3%
					Wages	6,100.00	4,800.00	1,300.00	27.1%
					Total Payroll Expenses	6,935.09	5,477.72	1,457.37	26.6%
Shop Supplies	491.78	0.00	491.78	100.0%	Travel and Meetings				
Conference, Convention, Meeting	324.29	0.00	324.29	100.0%	Total Travel and Meetings	324.29	0.00	324.29	100.0%
					Total Expense				
	12,158.95	16,974.66	-4,815.71	-28.4%	Net Ordinary Income	6,630.73	-4,135.08	10,765.81	260.4%

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 02/02/23 **Profit & Loss Prev Year Comparison**
 Cash Basis January 2023

Jan 23 Jan 22 \$ Change % Change

Other Income/Expense									
Other Expense									
Miscellaneous - To Be Assigned	-400.00	0.00	-400.00	-100.0%	Total Other Expense	-400.00	0.00	-400.00	-100.0%
					Net Other Income	400.00	0.00	400.00	100.0%
					Net Income	7,030.73	-4,135.08	11,165.81	270.0%

6:34 PM **The Kindness Project**
02/02/23 **Balance Sheet Prev Year Comparison**
Cash Basis As of December 31, 2022

Dec 31, 22 Dec 31, 21 \$ Change % Change

ASSETS

Current Assets

Checking/Savings

New Tripoli Bank Checking 434,996.94 274,043.59 160,953.35 58.7% **Paypal** 4,553.74 1,648.23 2,905.51 176.3% **Venmo** 1,070.35
3,073.66 -2,003.31 -65.2%

Total Checking/Savings 440,621.03 278,765.48 161,855.55 58.1% **Total Current Assets** 440,621.03 278,765.48 161,855.55 58.1%

Fixed Assets

Buildings

Accumulated Depreciation -3,345.57 -3,345.57 0.00 0.0% **Buildings - Other** 311,016.54 301,101.54 9,915.00 3.3%

Total Buildings 307,670.97 297,755.97 9,915.00 3.3%

Furniture and Equipment 6,074.97 0.00 6,074.97 100.0% **Land** 50,000.00 50,000.00 0.00 0.0%

Total Fixed Assets 363,745.94 347,755.97 15,989.97 4.6%

Other Assets

Other Assets 0.00 63.59 -63.59 -100.0% **Total Other Assets** 0.00 63.59 -63.59 -100.0% **TOTAL ASSETS** 804,366.97 626,585.04 177,781.93

28.4%

LIABILITIES & EQUITY

Liabilities

Long Term Liabilities

Mill Road Mortgage Payable 279,338.03 284,708.76 -5,370.73 -1.9% **Total Long Term Liabilities** 279,338.03 284,708.76 -5,370.73 -1.9%

Total Liabilities 279,338.03 284,708.76 -5,370.73 -1.9%

Equity

Unrestricted Net Assets 341,876.28 154,412.56 187,463.72 121.4% **Net Income** 183,152.66 187,463.72 -4,311.06 -2.3%

Total Equity 525,028.94 341,876.28 183,152.66 53.6% **TOTAL LIABILITIES & EQUITY** 804,366.97 626,585.04 177,781.93 28.4%

6:37 PM **The Kindness Project**
02/02/23 **Profit & Loss Prev Year Comparison**
Cash Basis January through December 2022

Jan - Dec 22 Jan - Dec 21 \$ Change % Change

Ordinary Income/Expense

Income

Direct Public Support

Amazon Smile Donations 1,100.09 839.15 260.94 31.1% **Facebook Donations** 20,200.42 39,913.65 -19,713.23 -49.4% **Individ, Business Contributions**

Pocono 2,017.64 0.00 2,017.64 100.0% **Individ, Business Contributions - Other** 124,806.49 117,257.82 7,548.67 6.4%

Total Individ, Business Contributions 126,824.13 117,257.82 9,566.31 8.2%

PayPal Giving Fund Donations 34,502.40 44,888.54 -10,386.14 -23.1% **Restricted Donations** 22,828.86 5,085.00 17,743.86 349.0% **Direct Public Support - Other** 25.00 111.00 -86.00 -77.5%

Total Direct Public Support 205,480.90 208,095.16 -2,614.26 -1.3%

Egg My Yard Fundraiser 5,751.96 6,028.00 -276.04 -4.6% **Federal Grant** 5,000.00 0.00 5,000.00 100.0% **Foundation Grants** 37,100.00 11,500.00 25,600.00 222.6% **Fundraising Golf Expenses** -1,290.00 -2,525.60 1,235.60 48.9% **Mini Golf Player Registration** 0.00 850.00 -850.00 -100.0% **Mini Golf Raffle** 3,410.00 2,125.00 1,285.00 60.5% **Mini Golf Silent Auction** 2,360.00 2,925.00 -565.00 -19.3% **Mini Golf Sponsorship** 23,700.00 20,800.00 2,900.00 13.9% **Plant Bingo** 750.00 0.00 750.00 100.0% **Tacos with a side of Kind-Exp** -160.16 0.00 -160.16 -100.0% **Tacos with a Side of Kindness** 4,553.34 0.00 4,553.34 100.0%

Total Fundraising 33,323.18 24,174.40 9,148.78 37.8%

Indirect Public Support

United Way, CFC Contributions 1,362.57 875.00 487.57 55.7% **Indirect Public Support - Other** 1,130.00 10.00 1,120.00 11,200.0%

Total Indirect Public Support 2,492.57 885.00 1,607.57 181.7%

Other Types of Income

Ebay Sales 4,899.39 15,612.54 -10,713.15 -68.6% Hello Kitty Sale 0.00 22.00 -22.00 -100.0% Miscellaneous Revenue 147.00 350.00 -203.00 -58.0%

Total Other Types of Income 5,046.39 15,984.54 -10,938.15 -68.4%

TKP Yard Sale Fundraiser

Yard Sale Supplies -35.00 0.00 -35.00 -100.0% TKP Yard Sale Fundraiser - Other 8,273.00 15,863.50 -7,590.50 -47.9%

Total TKP Yard Sale Fundraiser 8,238.00 15,863.50 -7,625.50 -48.1% Total Income 302,433.00 282,530.60 19,902.40 7.0% Gross Profit 302,433.00 282,530.60 19,902.40 7.0%

Expense

Board Expenses 601.19 750.00 -148.81 -19.8% Business Expenses

Business Registration Fees 250.00 150.00 100.00 66.7% Total Business Expenses 250.00 150.00 100.00 66.7%

Charitable Contributions 0.00 240.50 -240.50 -100.0% Contract Services

Accounting Fees 750.00 0.00 750.00 100.0% Legal Fees 0.00 3,173.00 -3,173.00 -100.0%

Total Contract Services 750.00 3,173.00 -2,423.00 -76.4%

Depreciation Expense 0.00 3,345.57 -3,345.57 -100.0% Ebay Contractor Fees 1,540.05 0.00 1,540.05 100.0% Ebay Fees 798.14 1,216.07 -417.93 -34.4% Facilities and Equipment

Electric 1,199.92 1,085.05 114.87 10.6% Equip Rental and Maintenance 92.43 0.00 92.43 100.0% Oil 1,792.20 582.64 1,209.56 207.6% Real Estate Taxes 122.47 7,582.60

-7,460.13 -98.4% Rent 0.00 7,500.00 -7,500.00 -100.0% Rent, Parking, Utilities 552.03 0.00 552.03 100.0% Repairs and Maintenance 2,762.73 1,060.79 1,701.94 160.4%

Security 90.00 93.04 -3.04 -3.3%

Total Facilities and Equipment 6,611.78 17,904.12 -11,292.34 -63.1%

Gas 414.89 0.00 414.89 100.0% Gifts 653.57 152.97 500.60 327.3% Interest Expense - Mortgage 11,000.15 7,622.68 3,377.47 44.3%

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02/02/23 Profit & Loss Prev Year Comparison
Cash Basis January through December 2022

Jan - Dec 22 Jan - Dec 21 \$ Change % Change

Operations

Advertising 180.91 130.00 50.91 39.2% Bank Fees 118.50 295.13 -176.63 -59.9% Cell Phone 460.00 420.00 40.00 9.5% Dues, Subscriptions, Membership 1,287.48 648.00

639.48 98.7% Office Supplies 725.00 91.39 633.61 693.3% Postage - Ebay Sales 996.07 2,092.87 -1,096.80 -52.4% Postage, Mailing Service 18.00 168.00 -150.00 -89.3%

Program Supplies 10,494.98 1,442.26 9,052.72 627.7% Telephone, Telecommunications 100.00 0.00 100.00 100.0%

Total Operations 14,380.94 5,287.65 9,093.29 172.0%

Other Types of Expenses

Insurance - Liability, D and O 2,177.00 2,345.00 -168.00 -7.2% Other Costs 297.18 110.00 187.18 170.2%

Total Other Types of Expenses 2,474.18 2,455.00 19.18 0.8%

Payroll Expenses

FICA 3,676.97 3,580.20 96.77 2.7% Mileage Reimbursement 136.25 0.00 136.25 100.0% PA Unemployment 487.87 368.90 118.97 32.3% Payroll Processing Fees 892.45 911.50

-19.05 -2.1% Wages 61,452.34 46,800.00 14,652.34 31.3% Workmens Compensation Insurance 398.00 0.00 398.00 100.0%

Total Payroll Expenses 67,043.88 51,660.60 15,383.28 29.8%

Shop Supplies 2,451.32 0.00 2,451.32 100.0% Technology Expense 3,510.75 0.00 3,510.75 100.0% Training 150.00 0.00 150.00 100.0% Travel and Meetings

Conference, Convention, Meeting 1,902.09 222.78 1,679.31 753.8% Travel and Meetings - Other 21.40 0.00 21.40 100.0%

Total Travel and Meetings 1,923.49 222.78 1,700.71 763.4% Volunteer Expense 4,726.01 1,885.94 2,840.07 150.6% Total Expense 119,280.34 96,066.88 23,213.46 24.2% Net Ordinary Income

183,152.66 186,463.72 -3,311.06 -1.8%

Other Income/Expense

Other Expense

Miscellaneous - To Be Assigned 0.00 -1,000.00 1,000.00 100.0% Total Other Expense 0.00 -1,000.00 1,000.00 100.0% Net Other Income 0.00 1,000.00 -1,000.00 -100.0% Net Income 183,152.66

187,463.72 -4,311.06 -2.3%

