

The Lehigh Conference of Churches Profit & Loss Prev Year Comparison July 2018 through June 2019

	<u>Jul '18 - Jun 19</u>	<u>Jul '17 - Jun 18</u>	<u>\$ Change</u>	<u>% Change</u>
Ordinary Income/Expense				
Income				
5000 - Contributions and Gifts				
5001 - Member Church Contributions	58,694.26	58,951.48	(257.22)	-0.44%
5002 - Church Contributions Designated	9,440.09	11,326.19	(1,886.10)	-16.65%
5003 - Business Contributions	17,953.75	24,933.16	(6,979.41)	-27.99%
5004 - Individual Contributions	55,658.63	88,014.70	(32,356.07)	-36.76%
5005 - Comm Group Contributions	2,775.93	3,496.26	(720.33)	-20.6%
5010 - Individual Contribut Designated	1,997.50	6,677.28	(4,679.78)	-70.09%
5020 - Bequests & Other One Time Gifts	79,638.25	80,533.54	(895.29)	-1.11%
5302 - United Way Indiv. Contributions	14,750.47	30,500.60	(15,750.13)	-51.64%
Total 5000 - Contributions and Gifts	<u>240,908.88</u>	<u>304,433.21</u>	<u>(63,524.33)</u>	<u>-20.87%</u>
5050 - In Kind Contributions				
5051 - In Kind Food Income	118,855.96	151,464.45	(32,608.49)	-21.53%
5052 - Other In Kind Income	25,248.00	73,455.81	(48,207.81)	-65.63%
Total 5050 - In Kind Contributions	<u>144,103.96</u>	<u>224,920.26</u>	<u>(80,816.30)</u>	<u>-35.93%</u>
5100 - Lehigh County Revenues				
5101 - L/Cty MH/ID Contribution	187,544.36	145,911.08	41,633.28	28.53%
5109 - L/Cty Other- Aging & Adult	84,040.00	62,700.00	21,340.00	34.04%
5110 - LC Clearing House Operating Rev	650,188.20	585,884.18	64,304.02	10.98%
5111 - LC Clearing House Financial Aid	1,551,994.32	1,448,016.94	103,977.38	7.18%
5112 - LC CDBG Operating Revenue	6,170.07	-	6,170.07	100.0%
Total 5100 - Lehigh County Revenues	<u>2,479,936.95</u>	<u>2,242,512.20</u>	<u>237,424.75</u>	<u>10.59%</u>
5125 - Northampton County Revenue				
5130 - NorthamptonCty CH Financial Aid	197,189.93	180,402.78	16,787.15	9.31%
5135 - NorthamptonCty CH Op Rev	179,207.49	155,645.80	23,561.69	15.14%
5136 - NC Justice Op Rev	-	11,919.83	(11,919.83)	-100.0%
5137 - NC Justice Financial Aid	-	48,758.93	(48,758.93)	-100.0%
5138 - Northampton Rapid Re-Housing	110,151.63	-	110,151.63	100.0%
5139 - Northampton C MH Forensic	49,370.20	-	49,370.20	100.0%
Total 5125 - Northampton County Revenue	<u>535,919.25</u>	<u>396,727.34</u>	<u>139,191.91</u>	<u>35.09%</u>
5150 - State Revenues				

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5151 - AIDSNET Operating Revenue	73,473.23	-	73,473.23	100.0%
5152 - AIDSNET Financial Aid	277,943.11	-	277,943.11	100.0%
5154 - OUD Operating Revenue	157,432.27	-	157,432.27	100.0%
Total 5150 - State Revenues	508,848.61	-	508,848.61	100.0%
5200 - City-Allentown Revenues				
5201 - Allentown Grants	10,000.00	10,000.00	-	0.0%
Total 5200 - City-Allentown Revenues	10,000.00	10,000.00	-	0.0%
5210 - Rapid Rehousing / RRH				
5211 - Allentown RR	40,519.16	97,716.44	(57,197.28)	-58.53%
Total 5210 - Rapid Rehousing / RRH	40,519.16	97,716.44	(57,197.28)	-58.53%
5250 - Federal Revenues				
5251 - Emergency Food & Shelter (FEMA)	23,291.30	35,654.79	(12,363.49)	-34.68%
5252 - HUD I	90,943.74	99,217.52	(8,273.78)	-8.34%
5253 - HUD II	214,505.30	213,753.44	751.86	0.35%
5254 - HUD III	272,800.81	267,942.54	4,858.27	1.81%
5255 - HUD IV	195,665.24	190,960.18	4,705.06	2.46%
5256 - HUD V	168,771.58	179,185.89	(10,414.31)	-5.81%
5257 - Coordinated Entry Revenue	42,207.78	67,972.14	(25,764.36)	-37.9%
Total 5250 - Federal Revenues	1,008,185.75	1,054,686.50	(46,500.75)	-4.41%
5300 - United Way Revenues				
5301 - United Way Funding	20,028.85	20,000.04	28.81	0.14%
Total 5300 - United Way Revenues	20,028.85	20,000.04	28.81	0.14%
5400 - Special Events Revenues				
5412 - Special Events Rev - Ecumenical	10,985.73	21,289.65	(10,303.92)	-48.4%
5413 - Special Events Rev - Day Break	6,767.46	5,563.58	1,203.88	21.64%
5414 - Special Events Rev-Soup Kitchen	6,152.60	6,948.35	(795.75)	-11.45%
5415 - Special Events Rev - Dubbs	80.00	950.00	(870.00)	-91.58%
5417 - Special Events Rev - OTE	61,489.76	61,143.13	346.63	0.57%
Total 5400 - Special Events Revenues	85,475.55	95,894.71	(10,419.16)	-10.87%
5500 - Various Grant Revenues				
5504 - H C Trexler Grant	50,000.00	50,000.00	-	0.0%
5505 - Century Fund Grant	10,000.00	7,500.00	2,500.00	33.33%

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5509 · Other Grant Revenues	51,000.00	315,662.00	(264,662.00)	-83.84%
5510 · Air Products Foundation	5,000.00	-	5,000.00	100.0%
5514 · Pharmaceutical	-	2,500.00	(2,500.00)	-100.0%
5516 · Home4Good Grant	3,036.46	-	3,036.46	100.0%
Total 5500 · Various Grant Revenues	119,036.46	375,662.00	(256,625.54)	-68.31%
5700 · Program Revenues				
5702 · Snackbar Revenues	87.00	290.00	(203.00)	-70.0%
5705 · Homeless Prevention Income	24,286.16	18,828.00	5,458.16	28.99%
5707 · Magellan Revenue	209,581.65	276,792.50	(67,210.85)	-24.28%
5709 · Day Break Activities Revenue	2,550.00	4,361.48	(1,811.48)	-41.53%
Total 5700 · Program Revenues	236,504.81	300,271.98	(63,767.17)	-21.24%
5900 · Other Revenues				
5903 · Management Fee Income (Lazarus)	43,200.00	21,600.00	21,600.00	100.0%
5909 · Other Misc Revenue	3,793.79	4,221.62	(427.83)	-10.13%
5916 · Program Rental Income				
5917 · Clearinghouse Rental Income	312.00	2,786.63	(2,474.63)	-88.8%
5920 · Lazarus Housing Rental Income	-	8,847.53	(8,847.53)	-100.0%
Total 5916 · Program Rental Income	312.00	11,634.16	(11,322.16)	-97.32%
5921 · Rental Income- Dubbs				
5922 · V.Misionera Rental Income-Dubbs	-	4,725.00	(4,725.00)	-100.0%
5923 · Restoration Rental Income-Dubbs	-	14,430.00	(14,430.00)	-100.0%
5926 · Day Break Rental Income-Dubbs	-	170.00	(170.00)	-100.0%
5928 · NA Time to change Income-Dubbs	-	1,500.00	(1,500.00)	-100.0%
5931 · Other Rental Income-Dubbs	35,212.54	1,824.07	33,388.47	1,830.44%
5921 · Rental Income- Dubbs - Other	710.00	-	710.00	100.0%
Total 5921 · Rental Income- Dubbs	35,922.54	22,649.07	13,273.47	58.61%
Total 5900 · Other Revenues	83,228.33	60,104.85	23,123.48	38.47%
Total Income	5,512,696.56	5,182,929.53	329,767.03	6.36%
Gross Profit	5,512,696.56	5,182,929.53	329,767.03	6.36%
Expense				
6100 · Personnel				
6104 · Salary/Wage Expense	1,668,600.55	1,528,340.67	140,259.88	9.18%

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6105 · Workers Compensation	24,891.83	15,036.00	9,855.83	65.55%
6106 · Medical/Dental/Vision/Life Ins	166,252.35	132,650.62	33,601.73	25.33%
6107 · FICA Expense	118,803.18	108,560.19	10,242.99	9.44%
6108 · SUI Expense	15,396.31	6,391.10	9,005.21	140.9%
6109 · Pension/SimpleIRA	29,927.03	27,530.42	2,396.61	8.71%
6111 · Continuing Education	175.95	-	175.95	100.0%
6115 · Disability Insurance	16,134.99	13,869.37	2,265.62	16.34%
6118 · Dues and Memberships	-	149.00	(149.00)	-100.0%
6121 · Meetings	1,041.58	1,450.85	(409.27)	-28.21%
6199 · Personnel Allocation	-	-	-	0.0%
Total 6100 · Personnel	2,041,223.77	1,833,978.22	207,245.55	11.3%
6200 · Travel & Entertainment				
6201 · Fuel/Mileage	13,539.95	14,669.69	(1,129.74)	-7.7%
6202 · Lodging	-	181.28	(181.28)	-100.0%
6203 · Meals/Entertainment	2,942.94	1,126.46	1,816.48	161.26%
6205 · Meter Parking/Tolls	267.95	358.25	(90.30)	-25.21%
Total 6200 · Travel & Entertainment	16,750.84	16,335.68	415.16	2.54%
6400 · Telephone				
6401 · Telephone Service	16,531.36	16,362.24	169.12	1.03%
6499 · Telephone Allocation	-	-	-	0.0%
Total 6400 · Telephone	16,531.36	16,362.24	169.12	1.03%
6500 · Utility Services				
6501 · Gas/Water/Oil	18,958.06	13,244.29	5,713.77	43.14%
6502 · Electric Service	16,175.03	15,900.00	275.03	1.73%
6599 · Utility Allocation	-	-	-	0.0%
Total 6500 · Utility Services	35,133.09	29,144.29	5,988.80	20.55%
6600 · Postage & Delivery				
6602 · Postage	4,605.80	4,619.30	(13.50)	-0.29%
6699 · Postage Allocation	-	-	-	0.0%
Total 6600 · Postage & Delivery	4,605.80	4,619.30	(13.50)	-0.29%
6700 · Maintenance & Repairs				
6701 · Equipment M&R	8,611.72	4,874.11	3,737.61	76.68%

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6702 · Buildings M&R	16,870.84	17,274.62	(403.78)	-2.34%
6703 · Pest Control	2,323.21	1,394.04	929.17	66.65%
6704 · Hauling	7,763.09	3,067.60	4,695.49	153.07%
6709 · Other Maint&Repairs	4,174.36	459.86	3,714.50	807.75%
6799 · Maintenance Allocation	-	-	-	0.0%
Total 6700 · Maintenance & Repairs	39,743.22	27,070.23	12,672.99	46.82%
6800 · Supplies & Program Exp				
6801 · Program Materials	25,295.64	29,046.20	(3,750.56)	-12.91%
6802 · Program Food Supplies	12,588.67	13,430.37	(841.70)	-6.27%
6807 · Discretionary Expense	3,820.34	4,286.63	(466.29)	-10.88%
6808 · Pharmaceutical Supplies	-	(7,208.87)	7,208.87	100.0%
6810 · Bus Tickets	13,476.00	12,768.00	708.00	5.55%
6814 · Annual Meeting Expenses	1,441.42	1,035.87	405.55	39.15%
6818 · In Kind Food Expense	118,855.96	151,464.45	(32,608.49)	-21.53%
6820 · Other In Kind Expense	25,248.00	5,875.81	19,372.19	329.69%
Total 6800 · Supplies & Program Exp	200,726.03	210,698.46	(9,972.43)	-4.73%
6821 · Special Events Expenses				
6822 · Special Events Exp - Ecumenical	9,352.11	17,844.60	(8,492.49)	-47.59%
6823 · Special Events Exp - Day Break	2,580.67	1,124.60	1,456.07	129.47%
6824 · Special Events Exp- SoupKitchen	50.00	344.08	(294.08)	-85.47%
6825 · Special Events Exp - Dubbs	-	5.82	(5.82)	-100.0%
6831 · Special Events Exp - OTE	49,767.14	118,707.89	(68,940.75)	-58.08%
Total 6821 · Special Events Expenses	61,749.92	138,026.99	(76,277.07)	-55.26%
6850 · Program Client Financial Aid				
6851 · FEMA Emergency Housing	16,931.30	26,403.92	(9,472.62)	-35.88%
6852 · HUD II Rental Assistance	191,758.17	179,819.77	11,938.40	6.64%
6853 · HUD II Rental Inspection	2,446.00	1,275.00	1,171.00	91.84%
6854 · City RR Short Term Assistance	14,275.00	33,381.25	(19,106.25)	-57.24%
6855 · City HP Short Term Assistance	4,050.00	4,800.00	(750.00)	-15.63%
6857 · City RR Security Deposits	25,950.00	45,456.00	(19,506.00)	-42.91%
6860 · LH Clearing TransitionalHousing	84,594.66	-	84,594.66	100.0%
6861 · LH Clearing House Contingency	1,365,735.05	1,328,794.04	36,941.01	2.78%

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6862 · LH Clearing House Bridge Sub	25,894.61	69,090.60	(43,195.99)	-62.52%
6863 · LH Clearing House Master Lease	18,768.00	42,080.30	(23,312.30)	-55.4%
6864 · LH Clearing House TIP	57,394.00	8,097.00	49,297.00	608.83%
6865 · HUD IV Rental Assistance	173,335.24	162,787.71	10,547.53	6.48%
6866 · HUD V Rental Assistance	149,367.80	147,670.11	1,697.69	1.15%
6867 · HUD III Rental Assistance	220,851.43	212,880.21	7,971.22	3.74%
6868 · Lazarus Housing Program	-	13,399.12	(13,399.12)	-100.0%
6869 · Northampton CH Health Choice	120,211.50	99,237.19	20,974.31	21.14%
6870 · Northampton C CH Contingency	9,053.68	12,530.96	(3,477.28)	-27.75%
6871 · Northampton Open Contingencies	67,161.75	68,634.63	(1,472.88)	-2.15%
6878 · NC Justice Financial Assistance	-	5,157.62	(5,157.62)	-100.0%
6879 · NC Justice Bridge Subsidy	-	35,518.81	(35,518.81)	-100.0%
6881 · Northampton Rapid Re-Housing	84,970.87	-	84,970.87	100.0%
6883 · Northampton C MH Forensic	26,054.00	-	26,054.00	100.0%
6889 · HOPWA Financial Assistance	251,351.28	-	251,351.28	100.0%
6890 · RFA-15-18	31,146.02	-	31,146.02	100.0%
Total 6850 · Program Client Financial Aid	2,941,300.36	2,497,014.24	444,286.12	17.79%
6900 · Rent				
6901 · Building-Rent/Lease	61,328.28	58,139.52	3,188.76	5.49%
6903 · Parking	6,669.50	4,500.00	2,169.50	48.21%
6998 · Rent/Park Allocation	-	-	-	0.0%
Total 6900 · Rent	67,997.78	62,639.52	5,358.26	8.55%
7000 · Insurance				
7001 · General Liability	29,405.34	25,009.00	4,396.34	17.58%
7099 · Insurance Allocation	-	-	-	0.0%
Total 7000 · Insurance	29,405.34	25,009.00	4,396.34	17.58%
7100 · Equipment				
7101 · Expensed Assets (Under \$5000)	1,420.00	1,189.69	230.31	19.36%
Total 7100 · Equipment	1,420.00	1,189.69	230.31	19.36%
7200 · Depreciation				
7201 · Depreciation Expense	58,388.52	67,674.09	(9,285.57)	-13.72%
7299 · Depreciation Allocation	-	-	-	0.0%

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Total 7200 - Depreciation	58,388.52	67,674.09	(9,285.57)	-13.72%
7300 - Professional Services				
7301 - Legal Fees	883.50	1,378.42	(494.92)	-35.91%
7302 - Audit Fees	23,500.00	22,380.00	1,120.00	5.0%
7303 - Payroll Service Fees	4,001.04	4,029.41	(28.37)	-0.7%
7305 - Marketing and Development	2,343.23	2,508.32	(165.09)	-6.58%
7307 - Advertisement	379.00	4,511.20	(4,132.20)	-91.6%
7309 - Other Prof Serv Fees	62,211.48	14,025.58	48,185.90	343.56%
7399 - Prof Services Allocation	-	-	-	0.0%
Total 7300 - Professional Services	93,318.25	48,832.93	44,485.32	91.1%
7400 - Other Gen Office Expense				
7401 - Printing	10,471.43	10,669.23	(197.80)	-1.85%
7402 - Copy/Printing Paper	390.88	-	390.88	100.0%
7403 - Bank Fees/Interest/Tax Expense	9,103.21	5,390.35	3,712.86	68.88%
7404 - Subscriptions/Dues & Membership	18,247.51	7,789.58	10,457.93	134.26%
7405 - Computer Expense/IT Services	27,570.31	15,184.06	12,386.25	81.57%
7409 - Other Office Supplies	11,917.39	6,395.65	5,521.74	86.34%
7411 - Copier Maintenance Contract	10,947.74	8,730.54	2,217.20	25.4%
7413 - Meetings/Staff Training	1,516.46	1,984.83	(468.37)	-23.6%
7499 - Other General Office Allocation	-	-	-	0.0%
Total 7400 - Other Gen Office Expense	90,164.93	56,144.24	34,020.69	60.6%
7500 - Miscellaneous				
7509 - Miscellaneous-Other	190.92	2,158.62	(1,967.70)	-91.16%
7500 - Miscellaneous - Other	(0.14)	-	(0.14)	-100.0%
Total 7500 - Miscellaneous	190.78	2,158.62	(1,967.84)	-91.16%
7600 - Bad Debt Expenses	-	4,527.80	(4,527.80)	-100.0%
8000 - Interest Expense				
8001 - Interest-Note Payable	45,775.84	32,658.32	13,117.52	40.17%
8000 - Interest Expense - Other	254.69	-	254.69	100.0%
Total 8000 - Interest Expense	46,030.53	32,658.32	13,372.21	40.95%
9999 - Reconciliation Discrepancies	295.22	-	295.22	100.0%
Total Expense	5,744,975.74	5,074,083.86	670,891.88	13.22%

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Net Ordinary Income	(232,279.18)	108,845.67	(341,124.85)	-313.4%
Other Income/Expense				
Other Income				
8100 - Other Income				
8101 - Interest Income	180.87	288.32	(107.45)	-37.27%
8102 - Dividend Income	18,230.46	8,815.96	9,414.50	106.79%
8103 - Endowment 4% Rolling Average	-	16,290.42	(16,290.42)	-100.0%
8109 - Oth Non-recurr Income	-	26,354.60	(26,354.60)	-100.0%
Total 8100 - Other Income	<u>18,411.33</u>	<u>51,749.30</u>	<u>(33,337.97)</u>	<u>-64.42%</u>
8300 - Other Gains/Losses				
8301 - Unrealized Gains/(Losses) Inv.	47,068.96	30,528.59	16,540.37	54.18%
8303 - Gain/Loss on Sale of Assets	-	(91,867.62)	91,867.62	100.0%
Total 8300 - Other Gains/Losses	<u>47,068.96</u>	<u>(61,339.03)</u>	<u>108,407.99</u>	<u>176.74%</u>
Total Other Income	<u>65,480.29</u>	<u>(9,589.73)</u>	<u>75,070.02</u>	<u>782.82%</u>
Net Other Income	<u>65,480.29</u>	<u>(9,589.73)</u>	<u>75,070.02</u>	<u>782.82%</u>
Net Income	<u><u>(166,798.89)</u></u>	<u><u>99,255.94</u></u>	<u><u>(266,054.83)</u></u>	<u><u>-268.05%</u></u>