

Profit & Loss Budget vs. Actual

July through February 2023

	Jul - Feb 23	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
4100 · Contribution Revenue				
4110 · Grants	103,826.36	84,666.68	19,159.68	122.63%
4111 · Government Grants				
4112 · State Grants	72,265.58			
4115 · Federal Grants	69,639.03	0.00	69,639.03	100.0%
4111 · Government Grants - Other	0.00	175,000.00	(175,000.00)	0.0%
Total 4111 · Government Grants	141,904.61	175,000.00	(33,095.39)	81.09%
4120 · EITC	50,400.00	69,000.00	(18,600.00)	73.04%
4125 · Corporate Donations	10,232.93	32,200.00	(21,967.07)	31.78%
4130 · Individuals Donations	45,987.58	65,500.00	(19,512.42)	70.21%
Total 4100 · Contribution Revenue	352,351.48	426,366.68	(74,015.20)	82.64%
4300 · Event Revenue				
4320 · Event Donations - Corporate	97,397.00			
4330 · Event Donations - Individual	34,089.73			
4340 · Raffle/Auction	8,979.18			
4300 · Event Revenue - Other	0.00	121,000.00	(121,000.00)	0.0%
Total 4300 · Event Revenue	140,465.91	121,000.00	19,465.91	116.09%
Total Income	492,817.39	547,366.68	(54,549.29)	90.03%
Cost of Goods Sold				
5000 · Cost of Goods Sold				
5001 · Event Expenses	38,197.79			
5006 · Event Coordinator	5,333.32			
5008 · Other Fundraising Costs	2,929.89			
5009 · Credit Card Fees - Events	2,005.73			
5000 · Cost of Goods Sold - Other	0.00	34,750.00	(34,750.00)	0.0%
Total 5000 · Cost of Goods Sold	48,466.73	34,750.00	13,716.73	139.47%
5050 · Stewardship	602.15			
Total COGS	49,068.88	34,750.00	14,318.88	141.21%
Gross Profit	443,748.51	512,616.68	(68,868.17)	86.57%
Expense				
5200 · Payroll and Staff Expenses				
5210 · Salaries & Wages	362,990.36	411,907.90	(48,917.54)	88.12%
5220 · Payroll Tax Expense	30,002.83	43,126.40	(13,123.57)	69.57%
5230 · Employee Benefits	29,694.75	31,895.08	(2,200.33)	93.1%
5235 · 401K Match	8,228.24	15,994.61	(7,766.37)	51.44%
Total 5200 · Payroll and Staff Expenses	430,916.18	502,923.99	(72,007.81)	85.68%

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5300 · Program Expense				
5301 · Community Based				
5302 · Match Activities	3,957.24	2,050.00	1,907.24	193.04%
5303 · Other Community Based	5,466.02	2,330.00	3,136.02	234.59%
5301 · Community Based - Other	0.00	0.00	0.00	0.0%
Total 5301 · Community Based	9,423.26	4,380.00	5,043.26	215.14%
5305 · School Based	807.51	2,250.00	(1,442.49)	35.89%
5306 · Matchforce Subscription	3,037.50	4,050.00	(1,012.50)	75.0%
5307 · Background Checks	396.59	1,200.00	(803.41)	33.05%
5308 · Recruitment	8,045.23	4,750.00	3,295.23	169.37%
5309 · Training	14.99	1,350.00	(1,335.01)	1.11%
5310 · Volunteer Appreciation	0.00	1,800.00	(1,800.00)	0.0%
5315 · Other Program Expenses	1,040.11	1,764.00	(723.89)	58.96%
Total 5300 · Program Expense	22,765.19	21,544.00	1,221.19	105.67%
5400 · Facilities Expense				
5401 · R&M Building/Grounds	4,289.97	3,500.00	789.97	122.57%
5420 · Utilities	8,506.02	6,941.64	1,564.38	122.54%
5425 · Telephone	1,421.51	2,720.00	(1,298.49)	52.26%
5435 · Office Cleaning/Janitorial	3,164.94	2,392.00	772.94	132.31%
Total 5400 · Facilities Expense	17,382.44	15,553.64	1,828.80	111.76%
5500 · Office Expenses				
5505 · Board/Committee Expenses	1,948.46	2,000.00	(51.54)	97.42%
5515 · Conferences/Seminars	293.14	400.00	(106.86)	73.29%
5516 · Networking/Outreach	622.36	1,600.00	(977.64)	38.9%
5519 · Office Supplies	2,120.60	2,000.00	120.60	106.03%
5520 · Water/Coffee	225.00	150.00	75.00	150.0%
5530 · Printing	33.90	400.00	(366.10)	8.48%
5540 · Postage	1,076.43	450.00	626.43	239.21%
5545 · IT Managed Services	591.17	0.00	591.17	100.0%
5550 · Software & Computer Supplies	843.00	320.00	523.00	263.44%
5555 · Database/Website	6,581.00	7,684.00	(1,103.00)	85.65%
5560 · Employment Costs/Screening/Ad	3,583.04	1,200.00	2,383.04	298.59%
5565 · Staff/Board Appreciation	1,444.22	1,800.00	(355.78)	80.23%
5570 · Dues & Subscriptions	1,410.50	1,625.00	(214.50)	86.8%
5575 · Equipment Rental	0.00	166.68	(166.68)	0.0%
5580 · R&M Equipment	2,657.45	2,125.00	532.45	125.06%
5700 · Travel and Entertainment				
5710 · Travel Expense	751.85			
5700 · Travel and Entertainment - Other	0.00	800.00	(800.00)	0.0%

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Total 5700 · Travel and Entertainment	751.85	800.00	(48.15)	93.98%
6000 · Professional Services				
6010 · Legal	5,755.00	0.00	5,755.00	100.0%
6020 · Consulting	0.00	5,000.00	(5,000.00)	0.0%
6030 · Advertising and Promotion	1,821.46	537.36	1,284.10	338.97%
6040 · Accounting and Auditing	29,594.93	29,000.00	594.93	102.05%
6050 · Payroll Service Fees	3,656.01	3,136.00	520.01	116.58%
6060 · Contract Services	0.00	900.00	(900.00)	0.0%
6070 · Website Services	6,235.10	5,200.00	1,035.10	119.91%
6075 · Affiliation Fees				
6076 · National Affiliation	7,562.86	10,083.78	(2,520.92)	75.0%
6078 · Public Filing	250.00	250.00	0.00	100.0%
Total 6075 · Affiliation Fees	7,812.86	10,333.78	(2,520.92)	75.61%
Total 6000 · Professional Services	54,875.36	54,107.14	768.22	101.42%
6300 · Insurance				
6310 · Commercial Insurance	3,052.41	2,572.00	480.41	118.68%
6315 · Crime	166.64	166.68	(0.04)	99.98%
6320 · Liability & Auto	8,171.35	7,999.66	171.69	102.15%
6325 · D&O	1,602.56	1,456.00	146.56	110.07%
6330 · Workers Compensation	943.67	920.00	23.67	102.57%
Total 6300 · Insurance	13,936.63	13,114.34	822.29	106.27%
6500 · Bank and Finance Expense				
6510 · Bank Fees	25.05			
6520 · Finance Charges	671.61			
6540 · Credit Card / Merchant Fees	594.92			
6500 · Bank and Finance Expense - Other	0.00	40.00	(40.00)	0.0%
Total 6500 · Bank and Finance Expense	1,291.58	40.00	1,251.58	3,228.95%
Total 5500 · Office Expenses	94,285.69	89,982.16	4,303.53	104.78%
8600 · Fixed Asset Purchases	0.00			
Total Expense	565,349.50	630,003.79	(64,654.29)	89.74%
Net Ordinary Income	(121,600.99)	(117,387.11)	(4,213.88)	103.59%
Other Income/Expense				
Other Income				
9100 · Net Investment Income				
9102 · Interest	192.50	25.00	167.50	770.0%
9104 · Dividends	1,919.48			
9110 · Unrealized Gains and Losses	3,379.34			
9190 · Investment Expenses	(663.43)			

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Total 9100 · Net Investment Income	4,827.89	25.00	4,802.89	19,311.56%
9005 · Miscellaneous Income				
9201 · Building Rental Income	10,200.00	8,100.00	2,100.00	125.93%
9300 · In Kind Contributions	5,052.99	0.00	5,052.99	100.0%
9600 · In Kind Offset	(5,052.99)	0.00	(5,052.99)	100.0%
Total Other Income	<u>15,027.89</u>	<u>8,125.00</u>	<u>6,902.89</u>	<u>184.96%</u>
Net Other Income	<u>15,027.89</u>	<u>8,125.00</u>	<u>6,902.89</u>	<u>184.96%</u>
Net Income	<u>(106,573.10)</u>	<u>(109,262.11)</u>	<u>2,689.01</u>	<u>97.54%</u>