

Lehigh Valley Zoo
Budget Summary
November 2022 through October 2023

	Nov '22 - Oct 23
Income	
4100 · Guest Services Income	2,154,068
4179 · Winter Light Spectacular	1,224,712
4200 · Development & Marketing Income	1,128,950
4300 · Education Income	279,900
4400 · Animal Care Income	160,200
4600 · Facilities and Grounds Income	0
4700 · Admin & Finance Income	444
Total Income	4,948,274
Gross Profit	4,948,274
Expense	
6100 · Guest Services Expense	862,309
6179 · Winter Light Spectacular Exp	801,570
6200 · Development & Marketing Expense	582,545
6300 · Education Expense	332,408
6400 · Animal Care Expense	1,042,250
6500 · Veterinary Services Expense	272,657
6600 · Facilities & Grounds Expense	358,440
6700 · Admin & Finance Expense	692,230
Total Expense	4,944,408
Net Income	3,865

Lehigh Valley Zoo
Profit & Loss Budget vs. Actual - Condensed
 November 2021 through October 2022

	Nov '21 - Oct 22	Budget
Income		
4100 · Guest Services Income	2,063,075.46	2,014,013.00
4179 · Winter Light Spectacular	1,191,578.42	893,800.00
4200 · Development & Marketing Income	1,166,116.06	1,185,378.00
4300 · Education Income	282,770.77	251,000.00
4400 · Animal Care Income	139,643.49	175,000.00
4500 · Veterinary Services Income	6.90	
4600 · Facilities and Grounds Income	0.00	0.00
4700 · Admin & Finance Income	5,353.47	420.00
Total Income	4,848,544.57	4,519,611.00
Gross Profit	4,848,544.57	4,519,611.00
Expense		
6100 · Guest Services Expense	844,977.96	813,611.00
6179 · Winter Light Spectacular Exp	852,572.87	626,028.00
6200 · Development & Marketing Expense	552,268.73	537,931.02
6300 · Education Expense	265,375.77	295,454.30
6400 · Animal Care Expense	966,535.60	958,861.00
6500 · Veterinary Services Expense	259,591.59	274,662.60
6600 · Facilities & Grounds Expense	336,370.17	341,338.00
6700 · Admin & Finance Expense	628,789.33	657,294.00
Total Expense	4,706,482.02	4,505,179.92
Net Income	142,062.55	14,431.08