



Internal Operating Statement - AQ AND PAC ONLY

2024 BUDGET SUMMARY

	2024 Bud
Operating	
Programs	
Visual Arts	
Visual Arts	
Visual Arts Revenue	352,775
Visual Arts Expense	450,261
Total Visual Arts	(97,486)
Glass	
Glass Revenue	277,981
Glass Expense	247,999
Total Glass	29,982
Total Visual Arts	(67,503)
ArtsQuest Center - Musikfest Cafe	
ArtsQuest Center - Musikfest Cafe Revenue	1,176,269
ArtsQuest Center - Musikfest Cafe Expenses	1,076,261
Total ArtsQuest Center - Musikfest Cafe	100,008
ArtsQuest Center Cinema	
ArtsQuest Center Cinema Revenue	317,200
ArtsQuest Center Cinema Expense	317,090
Total ArtsQuest Center Cinema	110
ArtsQuest Center- Comedy	
ArtsQuest Center Comedy Revenue	169,425
ArtsQuest Center Comedy Expense	193,332
Total ArtsQuest Center- Comedy	(23,907)
Commons/Square Entertainment	
Creativity Commons/ Town Square Revenue	197,528
Creativity Commons/ Town Square Expense	121,818
Total Commons/Square Entertainment	75,710
Experiential Programs	
Total Experiential Programming	16,371
Education & Outreach	
Education & Outreach - Revenue	349,130
Education & Outreach - Expense	268,955
Total	80,175
Total Education & Outreach	80,175
Total Programs	180,963
Festivals	
Musikfest	
Musikfest Revenue	
Musikfest Operations Revenue	5,912,558
Musikfest Performing Arts Revenue	2,500,000
Musikfest Visual Arts Revenue	41,000
Musikfest Merchandise Revenue	664,630
Musikfest Development Revenue	1,525,000
Musikfest Hospitality Revenue	270,000
Total Musikfest Revenue	10,913,188
Musikfest Expense	
Musikfest Operations Expense	5,137,208

		2024 Bud
	Musikfest Performing Arts Expense	4,047,622
	Musikfest Visual Arts Expense	27,197
	Musikfest Marketing Expense	326,630
	Musikfest Merchandise Expense	212,532
	Musikfest Development Expense	232,699
	Musikfest Hospitality Expense	200,439
	Total Musikfest Expense	10,184,328
	Total Musikfest	728,861
	Christkindlmarkt	
	Christkindlmarkt Revenue	2,554,600
	Christkindlmarkt Expense	1,129,925
	Total Christkindlmarkt	1,424,675
	Oktoberfest	
	Oktoberfest Revenue	676,400
	Oktoberfest Expense	556,458
	Total Oktoberfest	119,943
	Sabor Latin Festival	
	Sabor Latin Festival Revenue	39,500
	Sabor Latin Festival Expense	39,372
	Total Sabor Latin Festival	128
	Peepsfest	
	Peepsfest Revenue	80,000
	Peepsfest Expense	78,845
	Total Peepsfest	1,155
	Blast Furnace Blues Festival	
	Blast Furnace Blues Revenue	20,500
	Blast Furnace Blues Expense	32,483
	Total	(11,983)
	Total BFB Festival	(11,983)
	South Side Arts & Music / Block Party	
	SSAMF Revenue	0
	SSAMF Expense	2,297
	Total	(2,297)
	Total SSAMF/Block Party	(2,297)
	General - Non Specific	
	7031-01-02-00-06 Tents, Platforms, etc.	0
	Total General - Non Specific	0
	Total Festivals	2,260,481
	Other Programs	
	Patriotic Programming	
	Patriotic Programming Revenue	75,800
	Patriotic Programming Expense	34,362
	Total Patriotic Holidays	41,438
	Total Events, Markets, Other Programs	41,438
	Properties	
	Banana Factory	
	Banana Factory Revenue	175,450
	Banana Factory Expense	344,706
	Total Banana Factory	(169,256)
	ArtsQuest Center	
	ArtsQuest Center Revenue	5,698,808
	ArtsQuest Center Expense	4,405,288
	Total ArtsQuest Center	1,293,520
	Concert Pavilion Property	

	2024 Bud
Concert Pavilion Property Revenue	322,553
Concert Pavilion Property Expense	403,388
Total	(80,836)
Total Concert Pavilion Property	(80,836)
Visitor Center	
Visitor Center Revenue	56,525
Visitor Center Expense	169,991
Total	(113,466)
Total Visitor Center	(113,466)
Total Properties	929,962
Support Activities	
Box Office	
Box Office Revenue	804,351
Box Office Expense	371,840
Total Box Office	432,511
Retail Services	
Retail Operations	
Retail Operations Revenue	60,700
Retail Operations Expense	53,076
Total Retail Operations	7,624
On-Line Store	
On-Line Store Revenue	36,000
On-Line Store Expense	14,041
Total On-Line Store	21,959
Total Retail Services	29,583
Organizational Development	
Organizational Development Revenue	1,862,700
Organizational Development Expense	391,956
Total Organizational Development	1,470,744
Total Support Activities	1,932,838
General & Administrative	
General & Administrative Revenue	542,891
General & Administrative Expenses	5,200,054
Total General & Administrative	(4,657,163)
Total Operating Profit/(Loss)	688,519
Total Revenue	27,949,022
Total Expenses	27,260,503
Net Margin	688,519