

America On Wheels Museum - Allentown PA							
2024 Budget Assumptions							
Acct. Code	Account Description	Budget 2022	Actual through 2022	Budget 2023	Actual Posted Dec-23	Budget 2024	Actual Posted Dec-24
CONTRIBUTIONS							
43200	Raffle	N/A	N/A	\$ 4,000	\$ 3,100	\$ -	
45400	Cash Contributions	\$ 130,000	\$ 147,000	\$ 155,000	\$ 151,100	\$ 155,000	
45450	Grants	\$ 110,000	\$ 110,090	\$ 115,000	\$ 64,413	\$ 115,000	
45500	Membership	\$ 30,300	\$ 15,000	\$ 40,000	\$ 16,745	\$ 40,000	
45600	Board Contributions (listed with cash contributions)						
45650	In-kind Gifts	\$ 60,000	\$ 28,000	\$ 30,000	\$ 26,702	\$ 30,600	
	Total Contributions	\$ 330,300	\$ 300,090	\$ 344,000	\$ 262,060	\$ 340,600	
EARNED REVENUE							
40050	RB Tours	N/A			\$ 4,000	\$ 4,000	
40060	Group Tour	N/A				\$ -	
40070	Progams/Workshops	N/A				\$ -	
42201	Admissions	\$ 100,000	\$ 81,682	\$ 105,000	\$ 117,000	\$ 117,000	
42204	Racing Simulator Revenue	N/A				\$ -	
43060	Discounts (tickets)	N/A				\$ -	
43070	Discounts (promotions)	N/A				\$ -	
43550	Retail Store Sales	\$ 30,000	\$ 29,686	\$ 35,000	\$ 33,425	\$ 35,700	
44000	Miscellaneous Income	N/A				\$ -	
45371	HubCap Café'	N/A				\$ -	
45375	Space Rental	\$ 40,400	\$ 28,437	\$ 45,000	\$ 39,980	\$ 45,900	
	Total Earned Income	\$ 170,400	\$ 139,805	\$ 185,000	\$ 194,405	\$ 202,600	
	Total Revenues	\$ 500,700	\$ 439,895	\$ 529,000	\$ 456,465	\$ 543,200	
WAGE EXPENSES							
61310	Staff Wages	\$ 185,000	\$ 160,000	\$ 195,000	\$ 202,000	\$ 202,000	
61314	Other Department Services	N/A					
61315	Affiliated Entity Services	N/A					
61318	Wages - Bonus						
61320	Benefits - Health	N/A					
61321	Benefits - Dental	N/A					
61322	Benefits - Vision	N/A					
61330	Benefits - Life	N/A					
61335	Benefits - Flex Spending	N/A					

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		2022	2022	2023	Dec-23	2024	Dec-24
61340	Benefits - Retirement	N/A					
61350	FICA						
61360	Benefits - Disability						
61370	SUTA and L&I						
	Total Wage Expense	\$ 185,000	\$ 160,000	\$ 195,000	\$ 202,000	\$ 202,000	
OTHER EXPENSES							
60050	Accounting	\$ 22,400	\$ 9,100	\$ 25,000	\$ 7,000	\$ 5,000	
60100	Advertising	\$ 26,000	\$ 14,360	\$ 35,000	\$ 22,121	\$ 22,000	
60120	Visitor Promotions	N/A				\$ -	
60200	Vehicle Transport	\$ 6,000	\$ 4,620	\$ 6,000	\$ 3,000	\$ 6,000	
60210	Awards	N/A				\$ -	
60250	Bank Service Charges	\$ 200	\$ 200	\$ 700	\$ 3,160	\$ 3,200	
60251	Credit Card Fees					\$ -	
60395	Photography	N/A				\$ -	
60404	Signage	N/A				\$ -	
60415	Supplies	\$ 5,400	\$ 4,500	\$ 5,500	\$ 1,840	\$ 3,000	
60422	Software Maint and Subscriptions	N/A				\$ -	
60423	IT Consultant	\$ 5,580	\$ 4,550	\$ 6,000	-	-	
60450	Consultant Fees	N/A				\$ -	
60500	Contract Labor	N/A				\$ -	
60600	Depreciation					\$ -	
60650	Dues and Subscriptions	N/A				\$ -	
60655	Office Equipment Expense	N/A				\$ -	
60660	Donor Recognition	N/A				\$ -	
60700	Equipment Lease	\$ 4,000	\$ 3,370	\$ 4,200	\$ 2,552	\$ 4,284	
60750	Equipment Rental	N/A				\$ -	
60830	Insurance - Building & Liability	\$ 30,300	\$ 26,000	\$ 28,000	\$ 28,825	\$ 29,000	
60850	Insurance - Vehicles	N/A				\$ -	
60900	Internet	\$ 1,700	\$ 1,200	\$ 2,000	\$ 2,704	\$ 2,040	
60950	Legal Fees	\$ 5,100	\$ -	\$ 2,000	-	\$ 2,000	
61000	Licenses and Permits	\$ 210	\$ 375	\$ 400	\$ 1,242	\$ 408	
61020	Cleaning supplies	N/A				\$ -	
61030	Cleaning service	\$ 3,000	\$ 1,630	\$ 2,000	\$ 1,650	\$ 2,040	
61050	Meals & Entertainment	N/A				\$ -	
61060	Events - Food & Entertainment	N/A				\$ -	
61070	Tours & Other Reimbursed Activities	N/A				\$ -	

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61110	Membership Fulfillment	N/A				\$ -	
61120	Promotional Items	N/A				\$ -	
61150	Mileage	N/A				\$ -	
61200	Miscellaneous					\$ -	
61250	Office Supplies	\$ 3,090	\$ 2,065	\$ 2,500	\$ 3,960	\$ 4,000	
61270	Payroll Processing	\$ 500	\$ 438	\$ 525	\$ 525	\$ 575	
61400	Postage and Delivery	\$ 3,570	\$ 2,000	\$ 3,700	\$ 2,600	\$ 3,500	
61450	Printing and Reproduction	N/A				\$ -	
61451	Publications	N/A				\$ -	
61455	Design Services					\$ -	
61500	Professional Development	N/A				\$ -	
61550	Rent - Building	N/A				\$ -	
61551	Rent - Storage	N/A				\$ -	
61601	Exhibits Transportation					\$ -	
61603	Exhibitory - New Exhibits					\$ -	
61607	Maintenance (Snow-Lawn) in Kind					\$ -	
61608	Maintenance - Building General	\$ 42,824	\$ 9,000	\$ 15,000	\$ 7,750	\$ 9,000	
61611	Property Tax	N/A				\$ -	
61620	Security	\$ 3,162	\$ 2,904	\$ 3,100	\$ 2,820	\$ 3,100	
61660	Scholarships	N/A				\$ -	
61700	Telephone	\$ 8,240	\$ 2,500	\$ 3,000	\$ 4,260	\$ 4,500	
61750	Title Transfers	\$ 300	\$ 200	\$ 300	\$ 100	\$ 300	
61770	Trademarks	N/A				\$ -	
61800	Travel	N/A				\$ -	
61810	Utilities	\$ 86,500	\$ 60,000	\$ 70,000	\$ 125,457	\$ 90,000	
61840	Volunteer Appreciation	\$ 4,080	\$ 300	\$ 2,000	\$ 1,167	\$ 2,040	
61850	Web Site	N/A				\$ -	
61860	Employee Appreciation	N/A				\$ -	
65500	Interest Expense	N/A				\$ -	
67999	Museum Store	\$ 15,000	\$ 12,500	\$ 17,500	\$ 10,974	\$ 10,974	
68831	Affiliated Entity Distribution	\$ 60,000	\$ 83,000	\$ 70,000	\$ 25,000	N/A	
	Total Other Expense	\$ 337,156	\$ 244,812	\$ 304,425	\$ 258,707	\$ 206,961	
	Total Expenses	\$ 522,156	\$ 404,812	\$ 499,425	\$ 460,707	\$ 408,961	