

2023 Budget

Updated 9.29.22

INCOME

100 Operations

100.1 NCHGS General

| | |
|-----------------------------|--------------|
| 100.1.A Grants | \$140,000.00 |
| 100.1.B Donations | \$25,000.00 |
| 100.1.D SBA PPP | \$0.00 |
| 100.1.E Passport to History | \$14,000.00 |

100.2 Sigal

| | |
|-----------------------|-------------|
| 100.2.A Rent | \$10,000.00 |
| 100.2.B Admission | \$10,000.00 |
| 100.2.C Donations | \$1,500.00 |
| 100.2.D Grants | \$0.00 |
| 100.2.E Sponsorships | \$2,500.00 |
| 100.2.F Building Fund | \$10,000.00 |

100.3 Bachmann

| | |
|----------------------|------------|
| 100.3.A Rent | \$2,000.00 |
| 100.3.B Admission | \$0.00 |
| 100.3.C Donations | \$3,000.00 |
| 100.3.D Grants | \$0.00 |
| 100.3.E Sponsorships | \$0.00 |

100.4 Mixsell

| | |
|----------------------|--------|
| 100.4.A Rent | \$0.00 |
| 100.4.B Admission | \$0.00 |
| 100.4.C Donations | \$0.00 |
| 100.4.D Grants | \$0.00 |
| 100.4.E Sponsorships | \$0.00 |

100.5 Nicholas House

| | |
|----------------------|--------|
| 100.5.A Rent | \$0.00 |
| 100.5.B Admission | \$0.00 |
| 100.5.C Donations | \$0.00 |
| 100.5.D Grants | \$0.00 |
| 100.5.E Sponsorships | \$0.00 |

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| 100.6 Kressler Garden | |
| 100.6.A Rent | \$0.00 |
| 100.6.B Admission | \$0.00 |
| 100.6.C Donations | \$1,800.00 |
| 100.6.D Grants | \$0.00 |
| 100.6.E Sponsorships | \$0.00 |
| 105 Rental Units | |
| 105.1 167 North (Lil Geeks) | \$6,000.00 |
| 105.2 9 North 2nd St | \$7,200.00 |
| 105.3 11 N 2nd St. (For the Girls) | \$10,800.00 |
| 110 Annual Appeal | \$15,000.00 |
| 110.1 Sigal | |
| 110.2 Bachmann | |
| 110.3 Mixsell | |
| 110.4 Nicholas | |
| 110.5 Museums | |
| 110.6 Collections and Exhibitions | |
| 110.7 Education and Visitor Experience | |
| 110.8 Other Gifts | |
| 200 Curatorial | |
| 200.1 Exhibitions | |
| 200.1.A sponsorships/Donations | \$15,000.00 |
| 200.1.B Adopt an Artifact | \$0.00 |
| 200.1.C Grants | \$3,500.00 |
| 200.2 Object Collection | |
| 200.2.A sponsorships | \$0.00 |
| 200.2.B Adopt an Artifact | \$0.00 |
| 200.2.C Grants | \$15,000.00 |
| 200.3 Archive Collection | |
| 200.3.A sponsorships | \$0.00 |
| 200.3.B Adopt an Artifact | \$0.00 |
| 200.3.C Grants | \$0.00 |
| 200.3.D Jane Moyer | \$0.00 |
| 200.4 Skinner Funds | \$4,000.00 |
| 300 Library | |

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| 300.1 Fees | | \$ 1,000.00 |
| 300.1.A Photo copy | | |
| 300.1.B Research | | |
| 300.1.C Image Use | | |
| 300.2 Donations | | |
| 300.3 Jane Moyer | | \$ 4,000.00 |
| 400 Education | | |
| 400.1 Programs | | |
| 400.1.A Lectures | | \$1,000.00 |
| 400.1.B Youth/Family | | \$0.00 |
| 400.1.C Camp | | \$0.00 |
| 400.1.D Adult | | \$2,000.00 |
| 400.1.E Tours | | \$10,000.00 |
| 400.1.F Bus Trips | | \$0.00 |
| 405 Sponsorships | | \$0.00 |
| 420 EITC | (\$12k Fulton, \$10k EB, \$5k PPL, \$5 CH, \$2.5k CAP, \$3k MB) | \$45,000.00 |
| 421 | EITC admission | \$10,000.00 |
| 430 Grants | | \$2,500.00 |
| 440 Donations | | \$6,000.00 |
| 500 Events | | |
| 500.1 Annual meeting | | \$3,500.00 |
| 500.1.A Reservations | | |
| 500.1.B Donations | | |
| 500.1.C Sponsorships | | |
| 500.2 Wine Auction and Gala | | \$140,000.00 |
| 500.3 Heritage Day | | \$1,500.00 |
| 500.4 NCHGS Events | | \$0.00 |
| 500.5 Sigal Events | | \$0.00 |
| 500.6 BPH Events | | \$1,000.00 |
| 500.7 Mixsell Events | | \$500.00 |
| 500.8 Nicholas House Events | | \$0.00 |
| 500.9 Exhibit reception | | \$1,000.00 |
| 600 Membership | | |
| 600.1 General Membership | | \$35,000.00 |

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| 600.2 Business Membership | \$5,000.00 |
| 700 Museum Store | \$15,000.00 |
| 800 Other Income | |
| 800.1 Investment Income | \$60,000.00 |
| 800.2 Bank Interest | \$0.00 |
| 800.3 Investment Dividends | \$0.00 |
| 800.4 Gains/losses | \$0.00 |
| 800.5 Wilmington Trust | \$4,500.00 |
| 800.6 Previous Year Carry over balance | \$64,040.00 |
| 800.7 NCHGS Savings Income | |
| Total Income | \$708,840.00 |

EXPENSES

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|---|--------------|
| 11 Operations | |
| 11.1 NCHGS | |
| 11.1.A Professional Fees | |
| 11.1.Aa Accountant | \$9,000.00 |
| 11.1.Ab NCR | \$1,100.00 |
| 11.1.Ac Attorney Fees | |
| 11.1.Ad Consultant/ Sub contractor | \$1,000.00 |
| 11.1.Ae Retirement Fund Fee | \$5,000.00 |
| 11.1.B Salaries & Wages | |
| 11.1.Ba Full time Employees | |
| 11.1Baa curator of Exhibitions | \$343,220.00 |
| 11.1Bab Executive Director | |
| 11.1Bac Director of Operations | |
| 11.1Bad Curator of Collections | |
| 11.1.Bb Part time Employees | |
| 11.1Bba Custodian (Todd) | |
| 11.1Bbb Financial/HR Manager (Contract) | |
| 11.1Bbc Maintenance (Ben) | |
| 11.1Bbd Visitor Service | |
| 11.1Bbe Education Program Coord. | |
| 11.1Bbf Outreach assistant | |
| 11.1Bbg Development Assoc. | |

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| | 11.1.Bbh Curator of Exhibitions | \$0.00 |
| 11.1.C Insurance | | |
| | 11.1.Ca General Insurance | \$40,000.00 |
| | 11.1.Cb Workman's Comp | \$2,500.00 |
| | 11.1.Cc Health Insurance | \$15,000.00 |
| | 11.1.Cd Director's and Officer's | \$3,000.00 |
| | 11.1.Ce Volunteer Insurance | \$400.00 |
| 11.1.D Permits | | \$120.00 |
| 11.1.E Memberships/Subscriptions | | \$500.00 |
| 11.1.F Office Supplies | | \$3,000.00 |
| 11.1.G Office Equipment | | \$2,000.00 |
| 11.1.H Technology | | \$2,200.00 |
| 11.1.I Volunteer/parking | | \$400.00 |
| 11.1.J Petty Cash | | \$400.00 |
| 11.1.K Postage | | \$2,500.00 |
| | 11.1.Ka Stamp | |
| | 11.1.Kb Bulk | |
| | 11.1.Kc Library | |
| | 11.1.Kd Other | |
| 11.1.L Bank & Credit Fees | | \$1,100.00 |
| 11.1.M Sales Tax | | \$1,100.00 |
| 11.1.N Admissions Tax | | \$650.00 |
| 11.1.O Payroll Taxes | | \$35,000.00 |
| 11.1.P Director Expenses | | \$1,000.00 |
| 11.1.Q Misc. Expenses | | \$50.00 |
| 11.1.R Fulton Endowment fees | | \$0.00 |
| 11.1.S Strategic Plan Expenses | | |
| 11.2 Sigal | | |
| | 11.2.A Utilities | \$40,000.00 |
| | 11.2.B Buildings and Grounds | \$40,000.00 |
| | 11.2.C Rental Expenses | \$1,500.00 |
| | 11.2.D Other Dry-cleaning | \$200.00 |
| 11.3 Bachmann | | |
| | 11.3.A Utilities | \$14,000.00 |
| | 11.3.B Buildings and Grounds | \$3,000.00 |

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| 11.4 Mixsell | | |
| 11.4.A Utilities | | \$11,000.00 |
| 11.4.B Buildings | | \$2,500.00 |
| 11.5 Nicholas | | |
| 11.5.A Utilities | | \$3,500.00 |
| 11.5.B Buildings and Grounds | | \$1,000.00 |
| 11.6 Kressler | | |
| 11.6.A Buildings and Grounds | | \$1,200.00 |
| 11.7 Rental Unit Expenses | | |
| 11.7.A 167 Northampton (Lil Geeks) | | |
| | 11.7.Aa Buildings and Grounds | \$500.00 |
| 11.7.B 9 North 2nd Street | | |
| | 11.7.Ba Buildings and Grounds | \$1,000.00 |
| | 11.7.Bb Utilities | \$800.00 |
| 11.7.C 11 N 2nd St. (For the Girls) | | |
| | 11.7.Ca Buildings and Grounds | \$1,000.00 |
| | 11.7.Cb Utilities | \$800.00 |
| 12 Curatorial Expense | | |
| 12.1 Exhibitions | | \$10,000.00 |
| 12.1.A Supplies | | |
| 12.1.B Consultants | | |
| 12.1.C Printing | | \$0.00 |
| 12.1.D Fabrication/Tech | | |
| 12.1.E Displays | | \$3,000.00 |
| 12.2 Object Collection | | |
| 12.2.A Supplies | | \$5,000.00 |
| 12.2.B Conservation | | \$0.00 |
| 12.2.C Acquisitions | | \$0.00 |
| 12.2.D Jacob Hart | | \$0.00 |
| 12.3 Archive | | \$500.00 |
| 12.3.A Supplies | | \$0.00 |
| 12.3.B Conservation | | \$0.00 |
| 12.3.C Acquisition | | \$0.00 |
| 12.4 Technology | | \$1,200.00 |
| 12.5 Professional Development | | |

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| 13 Library Expense | \$3,000.00 |
| 13.1 Equipment | |
| 13.2 Technology | |
| 13.3 Office supplies | |
| 13.4 Acquisitions | |
| 14 Education Expenses | |
| 14.1 Programs | \$5,000.00 |
| 14.1.A Lectures | \$0.00 |
| 14.1.B Youth/Family | |
| 14.1.C Camp | |
| 14.1.D Adult | |
| 14.1.E Tours | |
| 14.1.F Bus Trips | |
| 14.2 EITC | \$45,000.00 |
| 14.3 Family Room | \$0.00 |
| 14.4 NEH | \$0.00 |
| 14.5 CultureConnect | \$5,100.00 |
| 15 Events Expenses | |
| 15.1 Annual Meeting | \$2,000.00 |
| 15.2 Wine Auction & Gala | \$1,000.00 |
| 15.3 Heritage Day | \$100.00 |
| 15.4 Sigal | \$0.00 |
| 15.5 Bachmann | \$1,000.00 |
| 15.6 Mixsell | \$500.00 |
| 15.7 Nicholas | \$0.00 |
| 15.8 Exhibition Reception | \$3,000.00 |
| 15.9 Golf | \$0.00 |
| 16 Membership Expenses | |
| 16.1 Printing | \$500.00 |
| 16.2 Donor Software | \$2,800.00 |
| 16.3 Business Membership Benefits | \$0.00 |
| 17 Museum Store Expenses | \$5,000.00 |
| 17.1 Supplies | |
| 17.2 Books | |
| 17.3 Consignment | |

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| 17.4 Inventory | |
| 17.5 S&H | \$150.00 |
| 18 Development Expenses | |
| 18.1 Printing | \$1,000.00 |
| 18.2 Cultivation | \$0.00 |
| 18.3 Professional Development | \$500.00 |
| 19 Advertising /Marketing Expenses | |
| 19.1 Newsletter | |
| 19.1.A Printing | \$2,000.00 |
| 19.2 Social Media | \$500.00 |
| 19.3 Printing | \$1,000.00 |
| 19.4 Advertising | \$2,250.00 |
| 19.5 Website | \$1,500.00 |
| 20 Passport to History | \$0.00 |
| 20.1 Consultant | \$11,000.00 |
| 20.2 P2H expenses | \$3,000.00 |
| Total Expenses | \$708,840.00 |



