

PA SINFONIA BUDGET

**2023-24
Approved Budget**

Ordinary Income/Expense
Income

Public Support

Government Support

County of Lehigh

4,500

PCA Grant

29,600

Total Government Support

34,100

Private Support

Foundations & trusts

32,000

Corporate Support

7,500

Individual Support

40,000

Board Member Support

20,000

Gifts in-kind

Chair Sponsorship

7,500

Venue underwriting

Fundraising Events

Annual Celebration

25,000

Allan Gala

Plant Sales

8,500

40th Anniverary

Total Fundraising Events

33,500

Total Private Support

140,500

Total Public Support

174,600

Earned Revenue

Contracted Musician Svcs

2,000

Subscription Sales

6,500

Single Ticket Sales

27,500

Program Advertising Sales

1,500

Be Our Guest Ticket Sales

Miscellaneous Income

Credit Card Handling Fees

450

Interest - Savings & CD

1,500

Misc. Income-Camerata Admin.

1,500

Total Miscellaneous Income

3450

Total Earned Revenue

40,950

Total Income

215,550

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Expense

Concert & Performance

Musicians' Fees

Guest Artist fees	3,500
Orchestra Members	57,900
Musicians' Travel	4,500
Music Director Salary	12,000
Orchestra Manager/Librarian	3,000
Contracted Services & fees	2,000
Total Musicians' Fees	82,900

Performance Venue Rental

Instrument Rental	
Technicians	625
Per-ticket charges	700
Performance Venue	4,500
Total Performance Venue Rental	5,825

Marketing

Ads/Newsletters

Newsletter/Postcard Printing	3,500
Newsletter/Postcard Postage	3,000
Ads/Newsletters - Other	5,000
Total Ads/Newsletters	11,500

Brochure

Brochure Printing	1,200
Brochure Postage	600
Brochure - Other	
Total Brochure	1,800

Memberships & Fees	500
Marketing - Other	2,500
Total Memberships & Other	3,000

Total Marketing 16,300

Musical Licensure	600
Music & Mailing	2,200
Program, ticket printing	3,000
Special Projects	
Credit Card Fees	400
Miscellaneous Expenses	200

Total Fees & Misc. 6,400

Total Concert & Performance 111,425

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Administrative Expenses	
Payroll - Admin Staff	33,000
Administrative Fundraising	30,000
Audit	4,200
Payroll Taxes	2,500
Insurance	3,100
Interest	
Bank Service Charges	400
Depreciation Expense	
Office Expense/supplies	800
Postage	800
Telephone/Internet	1,800
Equipment Rental/Maint.	800
Misc. Admin Expense	
Total Administrative Expenses	<u>77,400</u>
Fundraising Event Costs	
Art Auction/Celebration Costs	12,000
Plant Sales	4,100
Fundraising event costs- other	
Total Fundraising Event Costs	<u>16,100</u>
Facilities	
Office Rental	<u>7,200</u>
Total Facilities	7,200
Total Expense	212,125
Net Income	3,425