

2023 Budget

Celtic Cultural Alliance
Profit & Loss Budget Overview
 January through December 2023

	Jan - Dec 23
Ordinary Income/Expense	
Income	
4020 · Sponsorship	
4020.01 · Sponsor - Cash	186,416.00
4020.02 · Sponsor - Trade	143,694.79
4020.03 · Sponsor - Marketing Booth	35,300.00
Total 4020 · Sponsorship	365,410.79
4100 · Donations/Bequests	
4140 · Indiv/business contribution	6,971.33
Total 4100 · Donations/Bequests	6,971.33
4200 · Grant Income	
4260 · State grants	50,000.00
4270 · Local government grants	41,000.00
Total 4200 · Grant Income	91,000.00
5100 · Program Contracts	
5110 · Merchant booth fee	48,004.98
5130 · Food Vendor booth fee	
5130.01 · City Special Event App Fee	686.00
5130.02 · City inspection fee	315.00
5130.03 · Registers & Credit Terminals	1,755.00
5130 · Food Vendor booth fee - Other	5,550.00
Total 5130 · Food Vendor booth fee	8,306.00
5140 · Clan Booth Fee	300.00
Total 5100 · Program Contracts	56,610.98
5150 · Program Sales	
5151.00 · Program Sales - Other	
5151.01 · Events Admissions	-203.83
5151.03 · Whiskey Tasting	8,625.24
5151.04 · Education event admissions	449.96
Total 5151.00 · Program Sales - Other	8,871.37
5152.00 · Program Sales	
5152.01 · Beer sales	185,877.58
5152.02 · Food Sales	220,823.92
5152.03 · Liquor sales	14,931.00
5152.04 · Mugs & Pitchers	6,345.00
5152.06 · Shuttle fares	5,208.00
5152.10 · Membership Discount Tickets	6,543.00
5152.11 · Unredeemed tickets	0.00
5152.13 · Souvenir Sales	13,000.00
5152.14 · Seltzer Sales	9,443.00
Total 5152.00 · Program Sales	462,171.50
Total 5150 · Program Sales	471,042.87
5182 · Contest entry fees	
5182.01 · Fiddle	165.00
5182.03 · Pipe Band Entrance fee	2,005.00
5182.05 · Haggis Contest Entry	211.77
Total 5182 · Contest entry fees	2,381.77
5200 · Membership	
5210 · Membership Dues - Existing	28,983.00
5215 · Membership Dues - New	7,000.00
5200 · Membership - Other	-11.43
Total 5200 · Membership	35,971.57

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5300 · Investment Income	
5310 · Interest Income	40.61
Total 5300 · Investment Income	40.61
5400 · Miscellaneous revenue	
5400.01 · Uncategorized Income	257,792.62
5400.03 · Other Income	1,990.00
Total 5400 · Miscellaneous revenue	259,782.62
5450 · Business Revenue	
5450.01 · Late Fees/Fines	45.00
Total 5450 · Business Revenue	45.00
5800 · Special events	
5840 · Special Event - Other	14,075.46
Total 5800 · Special events	14,075.46
Total Income	1,303,333.00
Cost of Goods Sold	
5000 · Cost of Goods Sold	
5000.01 · Beer	46,208.00
5000.03 · Soda	1,122.71
5000.04 · Souvenirs	15,319.47
5000.05 · Mugs & Pitchers	5,700.13
5000.07 · Liquor	11,214.42
5000.09 · Malt Beverages & Seltzer	4,335.00
Total 5000 · Cost of Goods Sold	83,899.73
Total COGS	83,899.73
Gross Profit	1,219,433.27
Expense	
7010 · Program Expense	
7013 · Catering & Banquet facilities	27,360.00
7014 · Highland Games	
7014.01 · Highland Games Supplies	2,057.67
7014.02 · HG Judge/Personnel fees	2,350.00
7014.03 · HG Judges accomodations	1,200.00
7014.04 · HG Travel	1,135.05
7014.05 · HG Prizes & Trophies	16,592.95
7014.06 · Athletes Travel	2,700.00
7014.07 · Athletes accomdations	2,822.20
Total 7014 · Highland Games	28,857.87
7018 · Contracted services	
7018.01 · Cashier	2,086.00
7018.02 · City of Bethlehem	43,554.93
7018 · Contracted services - Other	49,239.42
Total 7018 · Contracted services	94,880.35
7019 · Pipe Band Competition	
7019.02 · Piping Judges/Personnel fees	2,480.24
7019.03 · Piping Judges accomodations	1,500.00
7019.04 · Piping Judges travel	637.93
7019.05 · Piping Prizes & Trophies	9,807.40
Total 7019 · Pipe Band Competition	14,425.57

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7020 · Drum Major Competition	
7020.02 · DM Judges/Personnel fee	250.00
7020.05 · DM Prizes & Trophies	1,000.00
Total 7020 · Drum Major Competition	1,250.00
Total 7010 · Program Expense	166,773.79
7011 · Performer contracts	
7011.01 · Performer fees	49,100.00
7011.02 · Performer accommodations	10,723.30
Total 7011 · Performer contracts	59,823.30
7012 · Sound & lighting contracts	78,100.00
7015 · Vendor Contract	123,035.96
7016 · Competition fees	
7016.10 · Competition Fee Expense	
7016.14 · Other competition expenses	297.00
Total 7016.10 · Competition Fee Expense	297.00
Total 7016 · Competition fees	297.00
7100 · Education Expense	
7100.01 · Teaching & Lecture	250.00
7100.03 · Scholarships	2,500.00
7100.05 · Performer fees Outreach	350.00
7101 · Education - Celtic Classic	
7101.01 · Activity Tent Supplies	288.85
7101.06 · Poetry Contest	39.98
Total 7101 · Education - Celtic Classic	328.83
7102 · Fiddle Competition	
7102.01 · Fiddle Comp supplies	2.50
7102.02 · Fiddle Judges/Personnel fees	600.00
7102.03 · Fiddle Prizes & Trophies	700.00
Total 7102 · Fiddle Competition	1,302.50
Total 7100 · Education Expense	4,731.33
7150 · Contribution	1,278.00
7200 · Salaries & related expenses	
7200.00 · Salaries Expense	
7200.02 · Salaries & Wages	115,200.00
Total 7200.00 · Salaries Expense	115,200.00
7240.00 · Other Salary Expense	
7240.01 · Health Insurance	0.00
7240.02 · Payroll Expenses	1,440.65
Total 7240.00 · Other Salary Expense	1,440.65
7250.00 · Payroll taxes	
7250.01 · FICA - employer	4,712.12
7250.02 · Medicare - employer	1,102.08
7250.03 · SUI - employer	1,069.68
7250.04 · Payroll Tax Other	123.70
Total 7250.00 · Payroll taxes	7,007.58
7200 · Salaries & related expenses - Other	1,760.00
Total 7200 · Salaries & related expenses	125,408.23

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7500 · Other professional expense	
7500.01 · Accounting fees	11,200.00
7500.03 · Professional fees - other	100.00
Total 7500 · Other professional expense	11,300.00
7510 · Fundraising Expense	269.49
7600 · Insurance Expense	31,594.00
8100 · Office Expense	
8100.01 · Postage, shipping & delivery	1,266.60
8100.03 · Printing & copying	2,017.22
8100.05 · Website Expense	10,125.00
8100.06 · Computer Expense	2,414.50
Total 8100 · Office Expense	15,823.32
8110 · Supplies	
8110.01 · Office supplies	791.33
8110.02 · Food & Beverage	3,502.40
8110.03 · Operations supplies	1,692.00
8110.04 · Volunteer supplies	10,165.45
8110.05 · Other supplies	3,137.44
8110.08 · Signs & banners	80.48
8110.09 · VIP Tent Supplies	203.78
Total 8110 · Supplies	19,572.88
8160 · Other Rental	
8160.01 · Equipment Rental Program	
8160.04 · Souvenir Pod Rental	1,495.00
8160.05 · Supply Pods	4,410.00
8160.01 · Equipment Rental Program - Other	96,434.44
Total 8160.01 · Equipment Rental Program	102,339.44
8160.02 · Equipment Rental Office	888.00
Total 8160 · Other Rental	103,227.44
8180 · Dues & Subscriptions	
8180.02 · Membership dues - organization	128.13
Total 8180 · Dues & Subscriptions	128.13
8200 · Occupancy expenses	
8200.01 · Rent Expense	42,563.06
8200.04 · Telephone	712.71
8200.06 · Office Maintenance	63.55
8200.07 · Parking Expense	1.00
8200.08 · Program Utilities	-2,080.00
Total 8200 · Occupancy expenses	41,260.32
8220 · Licenses and Leases	
8225 · Licenses/Permits	1,439.50
8260 · Program Leases	17,475.00
8270 · Office Leases/Fees	12,600.00
Total 8220 · Licenses and Leases	31,514.50
8300 · Travel & Meetings Expenses	
8310 · Travel	61.95
8360 · Accommodations	2,082.00
Total 8300 · Travel & Meetings Expenses	2,143.95

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Accrual Basis

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	Jan - Dec 23
8500 · Miscellaneous Expense	
8500.01 · Uncategorized Expenses	15,397.65
8500.03 · Other expenses	3,044.49
8500.04 · Reconciliation Discrepancies	3,539.99
8500 · Miscellaneous Expense - Other	246,601.98
Total 8500 · Miscellaneous Expense	268,584.11
8515 · Merchant Bank fees	14,399.99
8570 · Advertising Expense	
8570.01 · Advertising expenses (InKind)	-49,260.00
8570.02 · Advertising expense (Paid)	68,319.00
Total 8570 · Advertising Expense	19,059.00
8600 · Business expenses	
8650 · Taxes - other	175.00
8660 · Fines, penalties, judgements	357.07
8670 · Bank Fees/Returned Check Fee	108.00
Total 8600 · Business expenses	640.07
8710 · Bank Service Charges	340.01
Total Expense	1,119,304.82
Net Ordinary Income	100,128.45
Net Income	100,128.45