

2021 Budget

Approved by BOT 12/2020

INCOME

001 Fund Balance

001.1 Mellon	\$4,650.00
001.2 PPH	\$30,000.00
001.3 Skinner - Restricted Exhibits	\$5,000.00
001.5 Jane Moyer Archives	\$1,000.00
001.6 Jane Moyer Library	\$4,000.00
001.7 EITC carry over	\$0.00
001.8 BPF	\$0.00
001.9 NCHGS savings	\$20,000.00
2020 Carry over	\$80,000

100 Operations

100.1 NCHGS General

100.1.A Grants	\$20,000.00
100.1.B Donations	\$14,000.00
100.1.D SBA PPP	\$50,000.00
100.1.E Passport to History Consultant	\$5,000.00

100.2 Sigal

100.2.A Rent	\$4,000.00
100.2.B Admission	\$2,000.00
100.2.C Donations	\$500.00
100.2.D Grants	\$0.00
100.2.E Sponsorships	\$0.00
100.2.F Discover Lehigh Valley	\$20,400.00

100.3 Bachmann

100.3.A Rent	\$1,000.00
100.3.B Admission	\$0.00
100.3.C Donations	\$0.00
100.3.D Grants	\$0.00
100.3.E Sponsorships	\$0.00
100.3.F Bachmann Insurance Refund	\$35,266.00

100.4 Mixsell

100.4.A Rent	\$0.00
100.4.B Admission	\$0.00
100.4.C Donations	\$0.00
100.4.D Grants	\$0.00
100.4.E Sponsorships	\$0.00

100.5 Nicholas House

100.5.A Rent	\$0.00
100.5.B Admission	\$0.00

	100.5.C Donations	\$0.00
	100.5.D Grants	\$0.00
	100.5.E Sponsorships	\$0.00
	100.5.F City of Easton Reimbursement	\$0.00
100.6 Kressler Garden		
	100.6.A Rent	\$0.00
	100.6.B Admission	\$0.00
	100.6.C Donations	\$0.00
	100.6.D Grants	\$1,800.00
	100.6.E Sponsorships	\$0.00
105 Rental Units		
	105.1 167 North (Lil Geeks)	\$6,000.00
	105.2 9 North 2nd St	\$9,000.00
	105.3 11 N 2nd St. (For the Girls)	\$10,200.00
110 Annual Appeal		\$10,000.00
	110.1 Sigal	
	110.2 Bachmann	
	110.3 Mixsell	
	110.4 Nicholas	
	110.5 Museums	
	110.6 Collections and Exhibitions	
	110.7 Education and Visitor Expe	
	110.8 Other Gifts	
200 Curatorial		
	200.1 Exhibitions	
	200.1.A sponsorships/Donations	\$6,500.00
	200.1.B Adopt an Artifact	\$0.00
	200.1.C Grants	\$3,500.00
	200.2 Object Collection	
	200.2.A sponsorships	\$0.00
	200.2.B Adopt an Artifact	\$0.00
	200.2.C Grants	\$0.00
	200.3 Archive Collection	
	200.3.A sponsorships	\$0.00
	200.3.B Adopt an Artifact	\$0.00
	200.3.C Grants	\$0.00
205 Restricted		
	205.1 Jacob Hart Fund	\$0.00
300 Library		
	300.1 Fees	\$ 1,000.00
	300.1.A Photo copy	

	300.1.B Research	
	300.1.C Image Use	
	300.2 Donations	
400 Education		
	400.1 Programs	\$ 1,000.00
	400.1.A Lectures	
	400.1.B Youth/Family	
	400.1.C Camp	
	400.1.D Adult	
	400.1.E Tours	
	400.1.F Bus Trips	
405 Sponsorships		\$0.00
420 EITC	(\$12k Fulton, \$10k EB, \$5k PPL, \$	\$38,000.00
430 Grants		\$5,000.00
440 Donations		\$6,000.00
500 Events		
	500.1 Annual meeting	\$0.00
	500.1.A Reservations	
	500.1.B Donations	
	500.1.C Sponsorships	
	500.2 Wine Auction and Gala	\$75,000.00
	500.3 Heritage Day	\$0.00
	500.4 NCHGS Events	\$0.00
	500.4.A Golf	\$0.00
	500.5 Sigal Events	\$0.00
	500.6 BPH Events	\$0.00
	500.7 Mixsell Events	\$0.00
	500.8 Nicholas House Events	\$0.00
	500.9 Exhibit reception	\$500.00
600 Membership		
	600.1 General Membership	\$40,000.00
	600.2 Business Membership	\$5,000.00
	600.2.A Business Membership Benefits	\$0.00
700 Museum Store		\$5,000.00
800 Other Income		
	800.1 Investment Income	\$58,000.00
	800.2 Bank Interest	\$0.00
	800.3 Investment Dividends	\$0.00
	800.4 Gains/losses	\$0.00
	800.5 Wilmington Trust	\$3,600.00
Total Income		\$581,916.00

EXPENSES

11 Operations

11.1 NCHGS

11.1.A Professional Fees	
11.1.Aa Accountant	\$9,000.00
11.1.Ab NCR	\$1,100.00
11.1.Ac Attorney Fees	\$10,000.00
11.1.Ad Consultant	
11.1.Ae Retirement Fund Fee	\$0.00
11.1.B Salaries & Wages	
11.1.Ba Full time Employees	
11.1Baa Assistant Curator	\$8,300.00
11.1Bab Executive Director	\$18,400.00
11.1Bac Director of Operations	\$49,000.00
11.1Bad Curator	\$27,000.00
11.1Bae Director of Development	\$59,000.00
11.1.Bb Part time Employees	
11.1Bba Custodian (Total)	\$6,000.00
11.1Bbb Financial/HR Manager	\$7,000.00
11.1Bbc Maintenance (Employee)	\$18,000.00
11.1Bbd Visitor Service	\$24,500.00
11.1Bbe Education Program	\$21,530.00
11.1Bbf Marketing Coordinator	\$5,000.00
11.1Bbg Development Assistant	\$12,000.00
11.1.C Insurance	
11.1.Ca General Insurance	\$29,000.00
11.1.Cb Workman's Compensation	\$1,200.00
11.1.Cc Health Insurance	\$15,000.00
11.1.Cd Director's and Officer's	\$2,000.00
11.1.Ce Volunteer Insurance	\$300.00
11.1.D Permits	\$0.00
11.1.E Memberships/Subscriptions	\$2,300.00
11.1.F Office Supplies	\$3,000.00
11.1.G Office Equipment	\$2,000.00
11.1.H Technology	\$2,200.00
11.1.I Volunteer/parking	\$400.00
11.1.J Petty Cash	\$400.00
11.1.K Postage	\$3,000.00
11.1.Ka Stamp	
11.1.Kb Bulk	
11.1.Kc Library	
11.1.Kd Other	
11.1.L Bank & Credit Fees	\$1,100.00
11.1.M Sales Tax	\$1,100.00
11.1.N Admissions Tax	\$650.00
11.1.O Payroll Taxes	\$30,000.00

	11.1.P Director Expenses	\$1,000.00
	11.1.Q Misc. Expenses	\$50.00
	11.1.R Fulton Endowment fees	\$0.00
11.2 Sigal		
	11.2.A Utilities	\$30,000.00
	11.2.B Buildings and Grounds	\$20,000.00
	11.2.C Rental Expenses	\$2,000.00
	11.2.D Other Drycleaning	\$200.00
11.3 Bachmann		
	11.3.A Utilities	\$8,500.00
	11.3.B Buildings and Grounds	\$2,500.00
	11.3.C Bachmann Preservation Projects	\$35,266.00
11.4 Mixsell		
	11.4.A Utilities	\$6,500.00
	11.4.B Buildings	\$1,000.00
11.5 Nicholas		
	11.5.A Utilities	\$2,000.00
	11.5.B Buildings and Grounds	\$500.00
11.6 Kressler		
	11.6.A Buildings and Grounds	\$650.00
11.7 Rental Unit Expenses		
	11.7.A 167 Northampton (Lil Geeks)	
	11.7.Aa Buildings and Grounds	\$500.00
	11.7.B 9 North 2nd Street	
	11.7.Ba Buildings and Grounds	\$500.00
	11.7.Bb Utilities	\$800.00
	11.7.C 11 N 2nd St. (For the Girls)	
	11.7.Ca Buildings and Grounds	\$500.00
	11.7.Cb Utilities	\$800.00
12 Curatorial Expense		
12.1 Exhibitions		\$10,500.00
	12.1.A Supplies	
	12.1.B Consultants	
	12.1.C Printing	
	12.1.D Fabrication/Tech	
	12.1.E Displays	
12.2 Object Collection		
	12.2.A Supplies	\$1,000.00
	12.2.B Conservation	\$50.00
	12.2.C Acquisitions	\$50.00
	12.2.D Jacob Hart	\$0.00
12.3 Archive		
	12.3.A Supplies	\$200.00

12.3.B Conservation	\$50.00
12.3.C Acquisition	\$50.00
12.4 Technology	\$1,500.00
12.5 Professional Development	
12.6 Jacob Hart Scholar	
13 Library Expense	\$3,000.00
13.1 Equipment	
13.2 Technology	
13.3 Office supplies	
13.4 Acquisitions	
14 Education Expenses	
14.1 Programs	\$6,000.00
14.1.A Lectures	\$0.00
14.1.B Youth/Family	
14.1.C Camp	
14.1.D Adult	
14.1.E Tours	
14.1.F Bus Trips	
14.2 EITC	\$38,000.00
14.3 Family Room	\$0.00
14.4 NEH	\$0.00
14.5 CultureConnect	\$5,000.00
15 Events Expenses	
15.1 Annual Meeting	\$1,000.00
15.2 Wine Auction & Gala	\$500.00
15.3 Heritage Day	\$0.00
15.4 Sigal	
15.5 Bachmann	\$0.00
15.6 Mixsell	\$0.00
15.7 Nicholas	\$0.00
15.8 Exhibition Reception	\$700.00
15.9 Golf	\$0.00
16 Membership Expenses	
16.1 Printing	\$1,000.00
16.2 Donor Software	\$2,800.00
16.3 Business Membership Bene	\$0.00
17 Museum Store Expenses	\$2,500.00
17.1 Supplies	
17.2 Books	
17.3 Consignment	
17.4 Inventory	

18 Development Expenses	
18.1 Printing	\$1,000.00
18.2 Cultivation	\$0.00
18.3 Professional Development	\$0.00
19 Advertising /Marketing Expenses	
19.1 Newsletter	
19.1.A Printing	\$2,000.00
19.2 Social Media	\$1,000.00
19.3 Printing	\$2,250.00
19.4 Advertising	\$2,250.00
19.5 Website	\$4,000.00
20 Passport to History	\$1,600.00
20.1 Consultant	\$5,000.00
Total Expenses	\$575,746.00