

2021 BOARD APPROVED Annual Operating Budget		
Income	2020 Budget	2021 Budget
Individual Donors	\$120,000.00	\$150,000.00
Corporate/Foundation Donors	\$230,000.00	\$270,000.00
Corporate Sponsorship	\$88,000.00	\$65,000.00
Government Grants	\$300,000.00	\$475,000.00
Event Income	\$10,000.00	\$500.00
Rental Income	\$22,440.00	\$14,700.00
Program Income	\$30,000.00	\$25,000.00
Interest Income	\$200.00	\$300.00
	\$800,640.00	\$1,000,500.00
Expenses		
Professional staff	\$432,951.00	\$553,918.00
Employee benefits	\$45,000.00	\$65,000.00
Payroll taxes	\$35,000.00	\$43,000.00
Insurance	\$16,000.00	\$16,000.00
Professional Services	\$14,500.00	\$16,000.00
Telephone, Internet, Communication, Promotional	\$8,000.00	\$7,500.00
Program Expenses	\$187,189.00	\$225,000.00
Fundraising Expenses	\$9,000.00	\$9,000.00
Facilities Expenses – Repairs/Maintenance	\$12,000.00	\$18,000.00
Facilities Expenses – Utilities	\$12,000.00	\$12,000.00
Facility Expenses - Security	\$1,200.00	\$1,200.00
Dues & Subscriptions	\$2,500.00	\$6,500.00
Professional Development	\$7,000.00	\$8,500.00
Board Development & Strategic Planning	\$6,000.00	\$4,000.00
Printing, Copying, Postage	\$5,000.00	\$5,000.00
Employee appreciation, volunteer appreciation & new hire expenses	\$1,500.00	\$2,500.00
Supplies	\$4,000.00	\$5,000.00
Bank & Credit Card Fees	\$1,800.00	\$2,382.00
	\$800,640.00	\$1,000,500.00