



2023 Operating Budget

Income	2023 Budget	2022 Budget
Individual Contributors	\$205,000.00	\$203,000.00
In-Kind Contributions	\$9,000.00	\$0.00
Corporate Contributions & Grants	\$345,320.00	\$550,000.00
Foundation Grants	\$62,000.00	\$0.00
Corporate Sponsorships	\$165,000.00	\$160,000.00
Government Grants	\$742,154.21	\$500,600.00
Event Income (Pride, Gala, Other)	\$320,000.00	\$5,000.00
Rental Income	\$0.00	\$12,000.00
Training Institute	\$30,000.00	\$88,000.00
Interest/Investment Income & Credit Card Point	\$16,900.00	\$3,600.00
Releasing Funds from Capital Reserve (Pride Ca	\$50,000.00	\$0.00
Reserve Release	\$0.00	\$110,000.00
	\$1,945,374.21	\$1,632,200.00
Expenses		
Wages & COLA	\$1,116,866.86	\$896,000.00
Employee benefits	\$262,623.83	\$80,000.00
Payroll taxes	\$34,682.54	\$63,000.00
Insurance	\$25,000.00	\$18,000.00
Professional Services	\$135,035.00	\$20,000.00
Subcontractor Services	\$73,548.00	\$0.00
Telephone, Internet, Communication,	\$18,600.00	\$23,000.00
Promotional/Tabling	\$14,700.00	\$0.00
Program & Center Expenses	\$70,347.00	\$230,000.00
Fundraising & Communication Expenses	\$28,000.00	\$8,000.00
Facilities Expenses – Repairs/Maintenance	\$15,000.00	\$18,000.00
Facility Improvement	\$7,720.00	\$220,000.00
Facilities Expenses – Utilities & Taxes	\$27,800.00	\$12,000.00
Facility Expenses - Security	\$6,000.00	\$1,200.00
Dues, Fees & Subscriptions	\$28,845.00	\$6,000.00
Professional Development	\$15,950.00	\$8,000.00
Board Development & Strategic Planning	\$11,500.00	\$4,000.00
Printing, Copying, Postage	\$23,220.31	\$5,000.00
Equipment	\$17,200.00	\$0.00
Advertising	\$2,000.00	\$0.00
Employee, Volunteer & New Hire Expenses	\$11,000.00	\$4,000.00
Supplies (Client & Office)	\$62,986.90	\$12,000.00
Travel & Meals	\$44,930.00	\$0.00
Rental Expense	\$8,000.00	\$0.00
Auto Expense	\$6,060.00	\$0.00
Bank & Credit Card Fees	\$4,000.00	\$4,000.00
Depreciation	\$2,000.00	\$0.00
	\$2,071,615.43	\$1,632,200.00
Net Income/Expense	\$ (126,241.22)	