

KIDSPACE CORPORATION - CONSOLIDATED
STATEMENT OF REVENUE AND EXPENSE
FOR THE PERIOD ENDING January 31, 2024

** Consolidated Level Range **

	YEAR TO DATE ACTUAL	YEAR TO DATE BUDGET	FAV/(UNF) VARIANCE	VAR PCT	CURRENT YEAR BUDGET	MONTHLY ACTUAL	MONTHLY BUDGET	FAV/(UNF) VARIANCE	VAR PCT
	=====	=====	=====	===	=====	=====	=====	=====	===
REVENUE									
MEDICAID	\$5,056,015	\$4,387,711	\$668,304	15	\$54,000,044	\$5,056,015	\$4,387,711	\$668,304	15
IN-STATE PUBLIC	3,425,665	3,572,995	(147,330)	(4)	43,617,181	3,425,665	3,572,995	(147,330)	(4)
OUT OF STATE PUBLIC	1,038,166	744,366	293,800	39	8,162,444	1,038,166	744,366	293,800	39
COMMERCIAL/SELF/OTHER	689,531	1,569,899	(880,368)	(56)	19,589,465	689,531	1,569,899	(880,368)	(56)
FED-KIDSHAVEN	1,066,125	1,078,845	(12,720)	(1)	12,725,626	1,066,125	1,078,845	(12,720)	(1)
STATE FOOD REVENUE	53,233	50,469	2,764	5	633,203	53,233	50,469	2,764	5
GROSS PATIENT REV	11,328,735	11,404,285	(75,550)	(1)	138,727,962	11,328,735	11,404,285	(75,550)	(1)
REVENUE WRITE-OFFS	(28,671)	(77,684)	49,013	(63)	(928,947)	(28,671)	(77,684)	49,013	(63)
NET PATIENT REVENUE	11,300,064	11,326,602	(26,538)		137,799,015	11,300,064	11,326,602	(26,538)	
INTEREST INCOME	44,625	8,126	36,499	449	171,459	44,625	8,126	36,499	449
CONTRIBUTIONS	128,436	115,000	13,436	12	2,400,000	128,436	115,000	13,436	12
GIFTS IN KIND	22,403	2,000	20,403	1020	60,000	22,403	2,000	20,403	1020
GRANTS	165,331	214,050	(48,719)	(23)	3,798,466	165,331	214,050	(48,719)	(23)
OTHER REVENUE	2,562	24,937	(22,375)	(90)	169,611	2,562	24,937	(22,375)	(90)
TOTAL REVENUE	11,663,421	11,690,714	(27,293)		144,398,552	11,663,421	11,690,714	(27,293)	
EXPENSES									
SALARIES	\$6,960,251	\$6,965,244	\$4,993		\$83,837,049	\$6,960,251	\$6,965,244	\$4,993	
SALARIES-OVERTIME	239,013	233,802	(5,211)	(2)	2,219,695	239,013	233,802	(5,211)	(2)
EMPLOYEE HEALTH	1,132,837	1,109,696	(23,141)	(2)	13,361,532	1,132,837	1,109,696	(23,141)	(2)
OTHER BENEFITS	284,780	184,407	(100,373)	(54)	2,203,574	284,780	184,407	(100,373)	(54)
PAYROLL TAXES	552,198	545,943	(6,255)	(1)	6,520,409	552,198	545,943	(6,255)	(1)
CONTRACTED LABOR	0	4,139	4,139	100	33,109	0	4,139	4,139	100
SUPPLIES / BRANDING	124,022	120,154	(3,868)	(3)	1,542,009	124,022	120,154	(3,868)	(3)
PROFESSIONAL SERVICES	164,877	194,943	30,066	15	2,669,930	164,877	194,943	30,066	15
EQUIP RENTAL/MAINT	223,245	255,071	31,826	12	3,005,526	223,245	255,071	31,826	12
LEASE OF PROPERTY	80,216	80,578	362		973,681	80,216	80,578	362	
TELEPHONE/UTILITIES	177,090	178,066	976	1	1,905,362	177,090	178,066	976	1
INSURANCE	208,724	206,151	(2,573)	(1)	2,472,091	208,724	206,151	(2,573)	(1)
TRANSPORTATION	48,299	82,177	33,878	41	1,070,819	48,299	82,177	33,878	41
MEDICAL	57,592	46,588	(11,004)	(24)	705,247	57,592	46,588	(11,004)	(24)
FOOD	183,600	189,123	5,523	3	2,389,960	183,600	189,123	5,523	3
CLIENT INCIDENTALS	17,088	38,580	21,492	56	532,881	17,088	38,580	21,492	56
REPAIRS & MAINTENANCE	192,858	142,064	(50,794)	(36)	1,877,087	192,858	142,064	(50,794)	(36)
STAFF DEV/RECRUIT	95,640	100,934	5,294	5	1,496,243	95,640	100,934	5,294	5
DIRECT FAMILY COSTS	513,524	503,124	(10,400)	(2)	6,448,991	513,524	503,124	(10,400)	(2)
OTHER EXPENSE	190,454	130,929	(59,525)	(45)	1,433,697	190,454	130,929	(59,525)	(45)
DEPRECIATION/AMORT	306,582	325,635	19,053	6	4,150,105	306,582	325,635	19,053	6
INTEREST	300,827	281,566	(19,261)	(7)	3,383,364	300,827	281,566	(19,261)	(7)
TOTAL EXPENSE	12,053,716	11,918,913	(134,803)	(1)	144,232,362	12,053,716	11,918,913	(134,803)	(1)
EXCESS REV/(EXP)	(390,295)	(228,199)	(162,096)	71	166,190	(390,295)	(228,199)	(162,096)	71
NET EXCESS REV/(EXP)	(390,295)	(228,199)	(162,096)	71	166,190	(390,295)	(228,199)	(162,096)	71
AVE HOURLY PAY RATE	26.47	25.55	(0.92)	(4)	25.58	26.47	25.55	(0.92)	(4)
FTEs	1,539.82	1,594.74	54.92	3	1,611.34	1,539.82	1,594.74	54.92	3

KIDSPACE CORPORATION - CONSOLIDATED
STATEMENT OF REVENUE AND EXPENSE
FOR THE PERIOD ENDING December 31, 2023

** Consolidated Level Range **

	YEAR TO DATE ACTUAL	YEAR TO DATE BUDGET	FAV/(UNF) VARIANCE	VAR PCT	CURRENT YEAR BUDGET	MONTHLY ACTUAL	MONTHLY BUDGET	FAV/(UNF) VARIANCE	VAR PCT
	=====	=====	=====	===	=====	=====	=====	=====	===
REVENUE									
MEDICAID	\$53,583,306	\$53,398,147	\$185,159		\$53,398,147	\$5,647,058	\$4,594,388	\$1,052,670	23
IN-STATE PUBLIC	38,325,041	37,416,936	908,105	2	37,416,936	2,680,468	3,248,500	(568,032)	(17)
OUT OF STATE PUBLIC	6,245,618	5,818,984	426,634	7	5,818,984	907,814	502,359	405,455	81
COMMERCIAL/SELF/OTHER	11,958,001	20,343,388	(8,385,387)	(41)	20,343,388	991,974	1,689,158	(697,184)	(41)
FED-KIDSHAVEN	12,726,417	13,032,469	(306,052)	(2)	13,032,469	1,049,779	1,209,442	(159,663)	(13)
STATE FOOD REVENUE	707,988	642,825	65,163	10	642,825	119,696	52,189	67,507	129
GROSS PATIENT REV	123,546,370	130,652,748	(7,106,378)	(5)	130,652,748	11,396,789	11,296,037	100,752	1
REVENUE WRITE-OFFS	(2,260,519)	(978,373)	(1,282,146)	131	(978,373)	(1,097,005)	(84,270)	(1,012,735)	1202
NET PATIENT REVENUE	121,285,851	129,674,375	(8,388,524)	(6)	129,674,375	10,299,784	11,211,767	(911,983)	(8)
DISPROPORTIONATE SHARE	5,942,868	0	5,942,868		0	1,143,924	0	1,143,924	
INTEREST INCOME	176,204	10,500	165,704	1578	10,500	10,527	500	10,027	2005
CONTRIBUTIONS	1,263,657	1,400,000	(136,343)	(10)	1,400,000	192,473	291,667	(99,194)	(34)
GIFTS IN KIND	121,880	53,200	68,680	129	53,200	57,450	10,000	47,450	475
GRANTS	5,385,509	3,897,345	1,488,164	38	3,897,345	1,454,019	672,087	781,932	116
OTHER REVENUE	1,256,341	25,626	1,230,715	4803	25,626	52,876	3,021	49,855	1650
TOTAL REVENUE	135,432,309	135,061,046	371,263		135,061,046	13,211,052	12,189,041	1,022,011	8
EXPENSES									
SALARIES	\$78,299,535	\$78,946,441	\$646,906	1	\$78,946,441	\$7,236,979	\$6,843,404	\$(393,575)	(6)
SALARIES-OVERTIME	2,339,228	2,196,847	(142,381)	(6)	2,196,847	343,148	296,885	(46,263)	(16)
EMPLOYEE HEALTH	13,347,448	12,226,796	(1,120,652)	(9)	12,226,796	1,572,537	1,078,177	(494,360)	(46)
OTHER BENEFITS	2,602,837	1,589,866	(1,012,971)	(64)	1,589,866	226,902	140,877	(86,025)	(61)
PAYROLL TAXES	6,069,981	6,034,327	(35,654)	(1)	6,034,327	527,733	531,101	3,368	1
CONTRACTED LABOR	36,232	38,952	2,720	7	38,952	0	0	0	
SUPPLIES / BRANDING	1,565,052	1,367,181	(197,871)	(14)	1,367,181	177,686	128,136	(49,550)	(39)
PROFESSIONAL SERVICES	2,427,440	2,463,320	35,880	1	2,463,320	289,220	271,921	(17,299)	(6)
EQUIP RENTAL/MAINT	2,896,524	2,894,486	(2,038)		2,894,486	260,928	223,938	(36,990)	(17)
LEASE OF PROPERTY	1,023,701	984,425	(39,276)	(4)	984,425	81,550	82,410	860	1
TELEPHONE/UTILITIES	1,611,092	1,868,216	257,124	14	1,868,216	165,087	175,407	10,320	6
INSURANCE	2,518,220	2,415,977	(102,243)	(4)	2,415,977	280,977	205,425	(75,552)	(37)
TRANSPORTATION	1,026,414	1,077,684	51,270	5	1,077,684	119,242	92,020	(27,222)	(30)
MEDICAL	733,035	760,193	27,158	4	760,193	105,171	74,389	(30,782)	(41)
FOOD	2,205,343	2,122,820	(82,523)	(4)	2,122,820	226,426	204,491	(21,935)	(11)
CLIENT INCIDENTALS	348,128	440,593	92,465	21	440,593	44,892	41,513	(3,379)	(8)
REPAIRS & MAINTENANCE	2,036,187	1,486,519	(549,668)	(37)	1,486,519	259,366	120,891	(138,475)	(115)
STAFF DEV/RECRUIT	1,339,817	1,353,084	13,267	1	1,353,084	128,299	161,833	33,534	21
DIRECT FAMILY COSTS	5,845,722	6,622,086	776,364	12	6,622,086	505,234	584,925	79,691	14
OTHER EXPENSE	1,259,440	1,342,726	83,286	6	1,342,726	73,197	91,280	18,083	20
DEPRECIATION/AMORT	4,014,684	4,214,972	200,288	5	4,214,972	316,179	367,266	51,087	14
DISPOSAL OF ASSETS	(1,242,849)	0	1,242,849		0	(21,776)	0	21,776	
INTEREST	3,327,139	2,597,045	(730,094)	(28)	2,597,045	297,618	210,011	(87,607)	(42)
TOTAL EXPENSE	135,630,350	135,044,556	(585,794)		135,044,556	13,216,594	11,926,299	(1,290,295)	(11)
EXCESS REV/(EXP)	(198,041)	14,229	(212,270)	(492)	14,229	(5,542)	262,558	(268,100)	(102)
NET EXCESS REV/(EXP)	(198,041)	14,229	(212,270)	(492)	14,229	(5,542)	262,558	(268,100)	(102)
AVE HOURLY PAY RATE	25.73	23.80	(1.93)	(8)	23.80	27.45	24.42	(3.03)	(12)
FTEs	1,506.48	1,638.87	132.39	8	1,638.87	1,563.23	1,655.08	91.85	6