

Northampton County Historical & Genealogical Society
Budget vs. Actuals: 2023 Budget - FY23 P&L
January - December 2023

	Total			
	Actual	Budget	over Budget	% of Budget
Income				
4100 NCHGS OPERATIONS	0.00	0.00	0.00	
4100.1 NCHGS GENERAL	0.00	0.00	0.00	
4100.1.A GRANTS	50,097.54	140,000.00	-89,902.46	35.78%
4100.1.B DONATIONS	113,631.82	75,000.00	38,631.82	151.51%
4100.1.D 2026	65,794.57	100,000.00	-34,205.43	65.79%
4100.1.E Passport to History	19,684.02	14,000.00	5,684.02	140.60%
Total 4100.1 NCHGS GENERAL	\$ 249,207.95	\$ 329,000.00	-\$ 79,792.05	75.75%
4100.2 SIGAL	0.00	0.00	0.00	
4100.2.A RENT	7,504.13	10,000.00	-2,495.87	75.04%
4100.2.B ADMISSIONS	5,706.00	10,000.00	-4,294.00	57.06%
4100.2.C DONATIONS	932.11	1,500.00	-567.89	62.14%
4100.2.E SPONSORSHIPS	0.00	2,500.00	-2,500.00	0.00%
4100.2.F Sigal Building Fund	10,000.00	10,000.00	0.00	100.00%
Total 4100.2 SIGAL	\$ 24,142.24	\$ 34,000.00	-\$ 9,857.76	71.01%
4100.3 BACHMANN	0.00	0.00	0.00	
4100.3.A RENT	0.00	2,000.00	-2,000.00	0.00%
4100.3.C DONATIONS	549.01	2,000.00	-1,450.99	27.45%
Total 4100.3 BACHMANN	\$ 549.01	\$ 4,000.00	-\$ 3,450.99	13.73%
4100.6 KRESSLER GARDENS	0.00	0.00	0.00	
4100.6.C DONATIONS	1,880.00	1,800.00	80.00	104.44%
Total 4100.6 KRESSLER GARDENS	\$ 1,880.00	\$ 1,800.00	\$ 80.00	104.44%
4105 RENTAL UNITS	0.00	0.00	0.00	
4105.1 167 NORTHAMPTON ST(LILGEEKS)	6,000.00	6,000.00	0.00	100.00%
4105.2 9 NORTH 2ND ST (ART ETC)	6,600.00	7,200.00	-600.00	91.67%
4105.3 11 N 2ND ST (FOR THE GIRLS)	10,800.00	10,800.00	0.00	100.00%
Total 4105 RENTAL UNITS	\$ 23,400.00	\$ 24,000.00	-\$ 600.00	97.50%
4110 ANNUAL APPEAL	14,192.80	15,000.00	-807.20	94.62%

4110.6 Collections & Exhibitions	150.00	0.00	150.00	
4110.7 Education & Visitor Experience	275.00	0.00	275.00	
4110.8 Other Gifts	450.00	0.00	450.00	
Total 4110 ANNUAL APPEAL	\$ 15,067.80	\$ 15,000.00	\$ 67.80	100.45%
Total 4100 NCHGS OPERATIONS	\$ 314,247.00	\$ 407,800.00	-\$ 93,553.00	77.06%
4200 CURATORIAL	0.00	0.00	0.00	
4200.1 EXHIBITIONS	0.00	0.00	0.00	
4200.1.A SPONSORSHIPS	7,750.00	15,000.00	-7,250.00	51.67%
4200.1.C GRANTS	3,000.00	3,500.00	-500.00	85.71%
Total 4200.1 EXHIBITIONS	\$ 10,750.00	\$ 18,500.00	-\$ 7,750.00	58.11%
4200.2 OBJECT COLLECTION	0.00	0.00	0.00	
4200.2.C GRANTS	0.00	15,000.00	-15,000.00	0.00%
Total 4200.2 OBJECT COLLECTION	\$ 0.00	\$ 15,000.00	-\$ 15,000.00	0.00%
4200.3 ARCHIVE COLLECTION	0.00	0.00	0.00	
4200.3.A SPONSORSHIPS	500.00	0.00	500.00	
Total 4200.3 ARCHIVE COLLECTION	\$ 500.00	\$ 0.00	\$ 500.00	
4205 RESTRICTED	0.00	0.00	0.00	
4205.1 Collections Account (Skinner)	6,250.00	4,000.00	2,250.00	156.25%
Total 4205 RESTRICTED	\$ 6,250.00	\$ 4,000.00	\$ 2,250.00	156.25%
Total 4200 CURATORIAL	\$ 17,500.00	\$ 37,500.00	-\$ 20,000.00	46.67%
4300 LIBRARY	0.00	0.00	0.00	
4300.1 FEES	793.59	1,000.00	-206.41	79.36%
4300.1.A PHOTO COPIES	3.50	0.00	3.50	
4300.1.B RESEARCH	345.85	0.00	345.85	
4300.1.C IMAGE USE	640.00	0.00	640.00	
Total 4300.1 FEES	\$ 1,782.94	\$ 1,000.00	\$ 782.94	178.29%
4300.2 DONATIONS	25.00	0.00	25.00	
4300.3 Jane Moyer	4,000.00	4,000.00	0.00	100.00%
Total 4300 LIBRARY	\$ 5,807.94	\$ 5,000.00	\$ 807.94	116.16%
4400 EDUCATION	0.00	0.00	0.00	
4400.1 PROGRAMS	0.00	0.00	0.00	
4400.1.A LECTURES	550.00	1,000.00	-450.00	55.00%
4400.1.B YOUTH/FAMILY	506.00	0.00	506.00	
4400.1.D ADULT	85.00	2,000.00	-1,915.00	4.25%
4400.1.E TOURS	10,359.52	10,000.00	359.52	103.60%

Total 4400.1 PROGRAMS	\$	11,500.52	\$	13,000.00	-\$	1,499.48	88.47%
4420 EITC		33,500.00		45,000.00		-11,500.00	74.44%
4421 EITC REIMBURSEMENTS		23,208.48		10,000.00		13,208.48	232.08%
Total 4420 EITC	\$	56,708.48	\$	55,000.00	\$	1,708.48	103.11%
4430 GRANTS		0.00		2,500.00		-2,500.00	0.00%
4440 DONATIONS		7,000.00		6,000.00		1,000.00	116.67%
Total 4400 EDUCATION	\$	75,209.00	\$	76,500.00	-\$	1,291.00	98.31%
4500 EVENTS		0.00		0.00		0.00	
4500.1 Annual Meeting		0.00		2,500.00		-2,500.00	0.00%
4500.1.A Reservations		235.00		0.00		235.00	
Total 4500.1 Annual Meeting	\$	235.00	\$	2,500.00	-\$	2,265.00	9.40%
4500.2 WINE GALA AND AUCTION		155,925.59		140,000.00		15,925.59	111.38%
4500.3 HERITAGE DAY		625.00		1,500.00		-875.00	41.67%
4500.6 BACHMANN HOUSE EVENTS		0.00		1,000.00		-1,000.00	0.00%
4500.7 MIXSELL HOUSE EVENTS		817.00		500.00		317.00	163.40%
4500.9 EXHIBITIONS AND RECEPTIONS		0.00		1,000.00		-1,000.00	0.00%
Total 4500 EVENTS	\$	157,602.59	\$	146,500.00	\$	11,102.59	107.58%
4600 MEMBERSHIP		0.00		0.00		0.00	
4600.1 GENERAL MEMBERSHIP		24,333.87		35,000.00		-10,666.13	69.53%
4600.2 BUSINESS MEMBERSHIPS		2,089.56		5,000.00		-2,910.44	41.79%
Total 4600 MEMBERSHIP	\$	26,423.43	\$	40,000.00	-\$	13,576.57	66.06%
4700 MUSEUM STORE		17,645.36		15,000.00		2,645.36	117.64%
4800 OTHER INCOME		0.00		0.00		0.00	
4800.1 INVESTMENT INCOME		59,550.84		60,000.00		-449.16	99.25%
4800.2 BANK INTEREST		665.54		0.00		665.54	
4800.3 DIVIDENDS		63,141.86		0.00		63,141.86	
4800.4 GAINS / LOSSES		279,483.93		0.00		279,483.93	
4800.5 WILMINGTON TRUST		4,547.06		4,000.00		547.06	113.68%
4800.6 Previous year carry over		0.00		20,000.00		-20,000.00	0.00%
4800.8 BLANK		75,000.00		0.00		75,000.00	
Total 4800 OTHER INCOME	\$	482,389.23	\$	84,000.00	\$	398,389.23	574.27%
Services		245.00		0.00		245.00	
Total Income	\$	1,097,069.55	\$	812,300.00	\$	284,769.55	135.06%
Gross Profit	\$	1,097,069.55	\$	812,300.00	\$	284,769.55	135.06%
Expenses							

5011 Operations Expenses	0.00	0.00	0.00	
5011.1 NCHGS	75,000.00	0.00	75,000.00	
5011.1.A. Professional Fees	0.00	0.00	0.00	
5011.1.Aa Accountant	19,000.00	9,000.00	10,000.00	211.11%
5011.1.Ab NCR	1,478.24	1,100.00	378.24	134.39%
5011.1.Ad Consultant/SubContractor	21,300.00	13,000.00	8,300.00	163.85%
5011.1.Ae Retirement Fund	0.00	5,000.00	-5,000.00	0.00%
5011.1.Af Background Checks	222.39	0.00	222.39	
Total 5011.1.A. Professional Fees	\$ 42,000.63	\$ 28,100.00	\$ 13,900.63	149.47%
5011.1.B Salaries and Wages	0.00	0.00	0.00	
5011.1.Ba Full Time Employees	0.00	0.00	0.00	
5011.1.Baa Curator of Collections	45,000.02	45,000.00	0.02	100.00%
5011.1.Bab Executive Director	72,000.24	72,000.00	0.24	100.00%
5011.1.Bac Director of Operations	59,615.50	62,000.00	-2,384.50	96.15%
5011.1.Bad Curator of Exhibitions	29,769.30	32,000.00	-2,230.70	93.03%
Total 5011.1.Ba Full Time Employees	\$ 206,385.06	\$ 211,000.00	-\$ 4,614.94	97.81%
5011.1.Bb Part-Time Employees	0.00	0.00	0.00	
5011.1.Bba Custodian	7,063.84	6,930.00	133.84	101.93%
5011.1.Bbb Financial/HR Manager	24,989.42	10,000.00	14,989.42	249.89%
5011.1.Bbc Maintenance	21,884.50	20,790.00	1,094.50	105.26%
5011.1.Bbd Community Engagement Coordinator	36,486.50	34,000.00	2,486.50	107.31%
5011.1.Bbe Education Program Coordinator	31,524.00	21,000.00	10,524.00	150.11%
5011.1.Bbh Outreach & Events Coordinator	0.00	15,000.00	-15,000.00	0.00%
5011.1.Bbi Development Associate	12,840.20	34,000.00	-21,159.80	37.77%
5011.1Bbg Education Assistant	2,336.25	0.00	2,336.25	
Total 5011.1.Bb Part-Time Employees	\$ 137,124.71	\$ 141,720.00	-\$ 4,595.29	96.76%
Total 5011.1.B Salaries and Wages	\$ 343,509.77	\$ 352,720.00	-\$ 9,210.23	97.39%
5011.1.C Insurance	0.00	0.00	0.00	
5011.1.Ca General Insurance	33,422.50	40,000.00	-6,577.50	83.56%
5011.1.Cb Workman's Comp	2,435.00	914.00	1,521.00	266.41%
5011.1.Cc Health Insurance	20,800.70	21,000.00	-199.30	99.05%
5011.1.Cd Directors & Officers Insurance	2,513.00	3,000.00	-487.00	83.77%
5011.1.Ce Volunteer Insurance	602.00	400.00	202.00	150.50%
Total 5011.1.C Insurance	\$ 59,773.20	\$ 65,314.00	-\$ 5,540.80	91.52%
5011.1.D Permits	25.00	120.00	-95.00	20.83%

5011.1.E Memberships/Subscriptions	2,024.23	500.00	1,524.23	404.85%
5011.1.F Office Supplies	1,298.83	3,000.00	-1,701.17	43.29%
5011.1.G Office Equipment	2,011.29	2,000.00	11.29	100.56%
5011.1.H Technology	2,487.37	2,200.00	287.37	113.06%
5011.1.I Volunteer/Parking	750.74	400.00	350.74	187.69%
5011.1.J Petty Cash	0.00	400.00	-400.00	0.00%
5011.1.K Postage	2.46	2,500.00	-2,497.54	0.10%
5011.1.Ka Stamps	450.00	0.00	450.00	
5011.1.Kb Bulk	475.00	0.00	475.00	
5011.1.Kd Other (Grants,Taxes Etc)	168.07	0.00	168.07	
Total 5011.1.K Postage	\$ 1,095.53	\$ 2,500.00	-\$ 1,404.47	43.82%
5011.1.L Bank & Credit Card Fees	1,809.07	1,100.00	709.07	164.46%
5011.1.M Sales Tax	477.02	1,100.00	-622.98	43.37%
5011.1.N Admissions Tax	210.52	650.00	-439.48	32.39%
5011.1.O Payroll Taxes	28,923.80	40,000.00	-11,076.20	72.31%
5011.1.P Directors Expense	1,263.56	1,000.00	263.56	126.36%
5011.1.Q Miscellaneous Expense	1,034.65	50.00	984.65	2069.30%
5011.1.R Fulton Endowment Fees	15,587.79	0.00	15,587.79	
5011.1.S Strategic Plan Expense	750.00	0.00	750.00	
Total 5011.1 NCHGS	\$ 580,033.00	\$ 501,154.00	\$ 78,879.00	115.74%
5011.1.T Restricted Account transfers	10,000.00	0.00	10,000.00	
5011.2 Sigal Building	0.00	0.00	0.00	
5011.2.A Utilities	30,399.32	32,000.00	-1,600.68	95.00%
5011.2.B Buildings & Grounds	42,072.82	40,000.00	2,072.82	105.18%
5011.2.C Rental Expenses	1,560.67	1,500.00	60.67	104.04%
5011.2.D Other Dry Cleaning (Our Events)	650.00	200.00	450.00	325.00%
Total 5011.2 Sigal Building	\$ 74,682.81	\$ 73,700.00	\$ 982.81	101.33%
5011.3 Bachmann Buildings	0.00	0.00	0.00	
5011.3.A Utilities	7,987.31	10,000.00	-2,012.69	79.87%
5011.3.B Buildings and Grounds	13,930.13	3,000.00	10,930.13	464.34%
Total 5011.3 Bachmann Buildings	\$ 21,917.44	\$ 13,000.00	\$ 8,917.44	168.60%
5011.4 Mixsell House	0.00	0.00	0.00	
5011.4.A Utilities	5,606.92	8,000.00	-2,393.08	70.09%
5011.4.B Buildings and Grounds	3,271.43	2,500.00	771.43	130.86%
Total 5011.4 Mixsell House	\$ 8,878.35	\$ 10,500.00	-\$ 1,621.65	84.56%

5011.5 Nicholas House	0.00	0.00	0.00	
5011.5.A Utilities	3,872.20	3,000.00	872.20	129.07%
5011.5.B Buildings and Grounds	422.08	1,000.00	-577.92	42.21%
Total 5011.5 Nicholas House	\$ 4,294.28	\$ 4,000.00	\$ 294.28	107.36%
5011.6 Kressler Gardens	0.00	0.00	0.00	
5011.6.A Buildings and Grounds	1,100.78	1,000.00	100.78	110.08%
Total 5011.6 Kressler Gardens	\$ 1,100.78	\$ 1,000.00	\$ 100.78	110.08%
5011.7 Rental Unit Expenses	125.00	0.00	125.00	
5011.7.A 167 Northampton St - LilGeeks	0.00	0.00	0.00	
5011.7.Aa Buildings and Grounds	5.00	500.00	-495.00	1.00%
Total 5011.7.A 167 Northampton St - LilGeeks	\$ 5.00	\$ 500.00	-\$ 495.00	1.00%
5011.7.B 9 N. 2nd St	0.00	0.00	0.00	
5011.7.Ba Buildings and Grounds	27.50	1,000.00	-972.50	2.75%
5011.7.Bb Utilities	789.27	800.00	-10.73	98.66%
Total 5011.7.B 9 N. 2nd St	\$ 816.77	\$ 1,800.00	-\$ 983.23	45.38%
5011.7.C 11 N 2nd St	0.00	0.00	0.00	
5011.7.Ca Buildings and Grounds	107.14	1,000.00	-892.86	10.71%
5011.7.Cb Utilities	545.42	800.00	-254.58	68.18%
Total 5011.7.C 11 N 2nd St	\$ 652.56	\$ 1,800.00	-\$ 1,147.44	36.25%
Total 5011.7 Rental Unit Expenses	\$ 1,599.33	\$ 4,100.00	-\$ 2,500.67	39.01%
Total 5011 Operations Expenses	\$ 702,505.99	\$ 607,454.00	\$ 95,051.99	115.65%
5012 Curatorial Expense	0.00	0.00	0.00	
5012.1 Exhibitions	0.00	10,000.00	-10,000.00	0.00%
5012.1.A Supplies	2,310.23	0.00	2,310.23	
5012.1.B Consultants	17.15	0.00	17.15	
5012.1.C Printing	3,349.40	0.00	3,349.40	
5012.1.D Fabrications/Tech	1,380.54	0.00	1,380.54	
5012.1.E Displays	11,902.76	3,000.00	8,902.76	396.76%
Total 5012.1 Exhibitions	\$ 18,960.08	\$ 13,000.00	\$ 5,960.08	145.85%
5012.2 Object Collection	0.00	0.00	0.00	
5012.2.A Supplies	1,547.67	5,000.00	-3,452.33	30.95%
5012.2.B Conservation	209.99	0.00	209.99	
5012.2.C Acquisitions	2,531.05	0.00	2,531.05	
Total 5012.2 Object Collection	\$ 4,288.71	\$ 5,000.00	-\$ 711.29	85.77%
5012.3 Archive	413.00	500.00	-87.00	82.60%

5012.3.A Supplies	340.49	0.00	340.49	
5012.3.B Conservation	49.63	0.00	49.63	
Total 5012.3 Archive	\$ 803.12	\$ 500.00	\$ 303.12	160.62%
5012.4 Technology	415.00	1,200.00	-785.00	34.58%
5012.5 Professional Development	27.48	0.00	27.48	
5012.6 Skinner restricted funds	6,250.00	0.00	6,250.00	
Total 5012 Curatorial Expense	\$ 30,744.39	\$ 19,700.00	\$ 11,044.39	156.06%
5013 Library Expense	0.00	3,000.00	-3,000.00	0.00%
5013.1 Equipment	3,983.88	0.00	3,983.88	
5013.3 Office Supplies	108.13	0.00	108.13	
5013.5 Acquisitions	100.00	0.00	100.00	
5013.7 Jane Moyer restricted funds	4,000.00	0.00	4,000.00	
Total 5013 Library Expense	\$ 8,192.01	\$ 3,000.00	\$ 5,192.01	273.07%
5014 Education Expense	0.00	0.00	0.00	
5014.1 Programs	382.76	5,000.00	-4,617.24	7.66%
5014.1.A Lectures	1,342.79	0.00	1,342.79	
5014.1.B Youth/Family	1,293.32	0.00	1,293.32	
5014.1.D Adult	1,250.00	0.00	1,250.00	
5014.1.E Tours	1,025.00	0.00	1,025.00	
Total 5014.1 Programs	\$ 5,293.87	\$ 5,000.00	\$ 293.87	105.88%
5014.2 EITC	25,232.99	45,000.00	-19,767.01	56.07%
5014.3 Family Room	597.52	0.00	597.52	
5014.5 CultureConnect	5,100.00	5,100.00	0.00	100.00%
Total 5014 Education Expense	\$ 36,224.38	\$ 55,100.00	-\$ 18,875.62	65.74%
5015 Event Expenses	-16.59	0.00	-16.59	
5015.1 Annual Meeting	247.51	2,220.00	-1,972.49	11.15%
5015.2 Wine Auction & Gala	3,738.97	1,000.00	2,738.97	373.90%
5015.3 Heritage Day	66.31	100.00	-33.69	66.31%
5015.4 Sigal	113.23	0.00	113.23	
5015.5 Bachmann	50.54	1,000.00	-949.46	5.05%
5015.6 Mixsell	80.48	500.00	-419.52	16.10%
5015.8 Exhibition Reception	186.45	3,000.00	-2,813.55	6.22%
Total 5015 Event Expenses	\$ 4,466.90	\$ 7,820.00	-\$ 3,353.10	57.12%
5016 Membership Expenses	0.00	0.00	0.00	
5016.1 Printing	688.61	500.00	188.61	137.72%

5016.2 Donor Software	2,707.08	2,800.00	-92.92	96.68%
5016.3 Business Membership Benefits	200.00	0.00	200.00	
Total 5016 Membership Expenses	\$ 3,595.69	\$ 3,300.00	\$ 295.69	108.96%
5017 Museum Store Expenses	1,910.65	5,000.00	-3,089.35	38.21%
5017.1 Supplies	305.24	0.00	305.24	
5017.2 Books	2,345.67	0.00	2,345.67	
5017.4 Inventory	5,615.28	0.00	5,615.28	
5017.5 Shipping & Handling	211.73	150.00	61.73	141.15%
Total 5017 Museum Store Expenses	\$ 10,388.57	\$ 5,150.00	\$ 5,238.57	201.72%
5018 Development Expenses	0.00	0.00	0.00	
5018.1 Printing	2,403.55	1,000.00	1,403.55	240.36%
5018.2 Cultivation	294.66	0.00	294.66	
5018.3 Professional Development	89.95	500.00	-410.05	17.99%
Total 5018 Development Expenses	\$ 2,788.16	\$ 1,500.00	\$ 1,288.16	185.88%
5019 Advertising/Marketing Expenses	400.00	0.00	400.00	
5019.1 Newsletter	0.00	0.00	0.00	
5019.1.A Printing	1,196.00	2,000.00	-804.00	59.80%
Total 5019.1 Newsletter	\$ 1,196.00	\$ 2,000.00	-\$ 804.00	59.80%
5019.2 Social Media	0.00	500.00	-500.00	0.00%
5019.3 Printing	3,651.95	1,000.00	2,651.95	365.20%
5019.4 Advertising	965.07	2,250.00	-1,284.93	42.89%
5019.5 Website	706.03	1,500.00	-793.97	47.07%
Total 5019 Advertising/Marketing Expenses	\$ 6,919.05	\$ 7,250.00	-\$ 330.95	95.44%
5020 PASSPORT TO HISTORY	0.00	0.00	0.00	
5020.1 CONSULTANT	17,000.00	11,000.00	6,000.00	154.55%
5020.2 Passport to History Expenses (Webfoot)	2,165.18	3,000.00	-834.82	72.17%
Total 5020 PASSPORT TO HISTORY	\$ 19,165.18	\$ 14,000.00	\$ 5,165.18	136.89%
5021 America 250 expense	2,008.52	50,000.00	-47,991.48	4.02%
21.1 America 250 Consultant	97,746.62	50,000.00	47,746.62	195.49%
Total 5021 America 250 expense	\$ 99,755.14	\$ 100,000.00	-\$ 244.86	99.76%
Total Expenses	\$ 924,745.46	\$ 824,274.00	\$ 100,471.46	112.19%
Net Operating Income	\$ 172,324.09	-\$ 11,974.00	\$ 184,298.09	-1439.15%
Net Income	\$ 172,324.09	-\$ 11,974.00	\$ 184,298.09	-1439.15%

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Northampton County Historical & Genealogical Society
Budget vs. Actuals: Budget FY24 P&L - FY24 P&L
January - December 2024

	Total			
	Actual	Budget	over Budget	% of Budget
Income				
4100 NCHGS OPERATIONS	0.00	0.00	0.00	
4100.1 NCHGS GENERAL	3,587.17	0.00	3,587.17	
4100.1.A GRANTS	411,376.24	100,000.00	311,376.24	411.38%
4100.1.B DONATIONS	111,338.02	25,000.00	86,338.02	445.35%
4100.1.C MISCELLANEOUS INCOME	0.00	10,000.00	-10,000.00	0.00%
4100.1.D 2026	149,149.62	50,000.00	99,149.62	298.30%
4100.1.E Passport to History	16,756.00	17,000.00	-244.00	98.56%
Total 4100.1 NCHGS GENERAL	\$ 692,207.05	\$ 202,000.00	\$ 490,207.05	342.68%
4100.2 SIGAL	0.00	0.00	0.00	
4100.2.A RENT	10,604.18	10,000.00	604.18	106.04%
4100.2.B ADMISSIONS	5,950.67	7,000.00	-1,049.33	85.01%
4100.2.C DONATIONS	817.38	1,500.00	-682.62	54.49%
4100.2.D GRANTS	0.00	0.00	0.00	
4100.2.E SPONSORSHIPS	0.00	0.00	0.00	
4100.2.F Sigal Building Fund	0.00	0.00	0.00	
Total 4100.2 SIGAL	\$ 17,372.23	\$ 18,500.00	-\$ 1,127.77	93.90%
4100.3 BACHMANN	0.00	0.00	0.00	
4100.3.A RENT	0.00	2,000.00	-2,000.00	0.00%
4100.3.B ADMISSIONS	0.00	0.00	0.00	
4100.3.C DONATIONS	1,218.00	200.00	1,018.00	609.00%
4100.3.D GRANTS	0.00	0.00	0.00	
4100.3.E SPONSORSHIPS	0.00	0.00	0.00	
4100.3.F Bachmann Preservation	0.00	0.00	0.00	
Total 4100.3 BACHMANN	\$ 1,218.00	\$ 2,200.00	-\$ 982.00	55.36%
4100.4 MIXSELL HOUSE	0.00	0.00	0.00	
4100.4.A RENT	0.00	0.00	0.00	
4100.4.B ADMISSIONS	20.00	0.00	20.00	

4100.4.C DONATIONS	43.00	0.00	43.00	
4100.4.D GRANTS	0.00	0.00	0.00	
4100.4.E SPONSORSHIPS	0.00	0.00	0.00	
Total 4100.4 MIXSELL HOUSE	\$ 63.00	\$ 0.00	\$ 63.00	
4100.5 NICHOLAS HOUSE	0.00	0.00	0.00	
4100.5.A RENT	0.00	0.00	0.00	
4100.5.B ADMISSIONS	0.00	0.00	0.00	
4100.5.C DONATIONS	0.00	0.00	0.00	
4100.5.D GRANTS	0.00	0.00	0.00	
4100.5.E SPONSORSHIPS	0.00	0.00	0.00	
4100.5.F City of Easton Reimbursement	0.00	0.00	0.00	
Total 4100.5 NICHOLAS HOUSE	\$ 0.00	\$ 0.00	\$ 0.00	
4100.6 KRESSLER GARDENS	0.00	0.00	0.00	
4100.6.A RENT	0.00	0.00	0.00	
4100.6.B ADMISSIONS	0.00	0.00	0.00	
4100.6.C DONATIONS	1,730.00	1,800.00	-70.00	96.11%
4100.6.D GRANTS	0.00	0.00	0.00	
4100.6.E SPONSORSHIPS	0.00	0.00	0.00	
Total 4100.6 KRESSLER GARDENS	\$ 1,730.00	\$ 1,800.00	-\$ 70.00	96.11%
4105 RENTAL UNITS	0.00	0.00	0.00	
4105.1 167 NORTHAMPTON ST(LILGEEKS)	6,000.00	6,000.00	0.00	100.00%
4105.2 9 NORTH 2ND ST (ART ETC)	7,200.00	7,200.00	0.00	100.00%
4105.3 11 N 2ND ST (FOR THE GIRLS)	10,200.00	10,800.00	-600.00	94.44%
Total 4105 RENTAL UNITS	\$ 23,400.00	\$ 24,000.00	-\$ 600.00	97.50%
4110 ANNUAL APPEAL	12,700.00	15,000.00	-2,300.00	84.67%
4110.6 Colections & Exhibitions	50.00	0.00	50.00	
4110.7 Education & Visitor Experience	100.00	0.00	100.00	
4110.8 Other Gifts	1,350.00	0.00	1,350.00	
Total 4110 ANNUAL APPEAL	\$ 14,200.00	\$ 15,000.00	-\$ 800.00	94.67%
Total 4100 NCHGS OPERATIONS	\$ 750,190.28	\$ 263,500.00	\$ 486,690.28	284.70%
4200 CURATORIAL	0.00	0.00	0.00	
4200.1 EXHIBITIONS	0.00	0.00	0.00	
4200.1.A SPONSORSHIPS	8,000.00	5,000.00	3,000.00	160.00%
4200.1.B ADOPT AN ARTIFACT	0.00	0.00	0.00	
4200.1.C GRANTS	0.00	0.00	0.00	

Total 4200.1 EXHIBITIONS	\$	8,000.00	\$	5,000.00	\$	3,000.00	160.00%
4200.2 OBJECT COLLECTION		0.00		0.00		0.00	
4200.2.A SPONSORSHIPS		0.00		0.00		0.00	
4200.2.B ADOPT AN ARTIFACT		0.00		0.00		0.00	
4200.2.C GRANTS		0.00		0.00		0.00	
Total 4200.2 OBJECT COLLECTION	\$	0.00	\$	0.00	\$	0.00	
4200.3 ARCHIVE COLLECTION		0.00		0.00		0.00	
4200.3.A SPONSORSHIPS		0.00		0.00		0.00	
4200.3.B ADOPT AN ARTIFACT		0.00		0.00		0.00	
4200.3.C GRANTS		0.00		0.00		0.00	
4200.3.D Jane Moyer		0.00		0.00		0.00	
Total 4200.3 ARCHIVE COLLECTION	\$	0.00	\$	0.00	\$	0.00	
4200.4 Skinner Funds		5,000.00		5,000.00		0.00	100.00%
Total 4200 CURATORIAL	\$	13,000.00	\$	10,000.00	\$	3,000.00	130.00%
4300 LIBRARY		0.00		0.00		0.00	
4300.1 FEES		590.41		0.00		590.41	
4300.1.A PHOTO COPIES		0.00		0.00		0.00	
4300.1.B RESEARCH		230.00		1,000.00		-770.00	23.00%
4300.1.C IMAGE USE		0.00		1,000.00		-1,000.00	0.00%
Total 4300.1 FEES	\$	820.41	\$	2,000.00	-\$	1,179.59	41.02%
4300.2 DONATIONS		185.00		100.00		85.00	185.00%
4300.3 Jane Moyer		4,000.00		4,000.00		0.00	100.00%
Total 4300 LIBRARY	\$	5,005.41	\$	6,100.00	-\$	1,094.59	82.06%
4400 EDUCATION		0.00		0.00		0.00	
4400.1 PROGRAMS		380.00		0.00		380.00	
4400.1.A LECTURES		193.00		1,000.00		-807.00	19.30%
4400.1.B YOUTH/FAMILY		0.00		500.00		-500.00	0.00%
4400.1.C CAMP		0.00		0.00		0.00	
4400.1.D ADULT		0.00		2,500.00		-2,500.00	0.00%
4400.1.E TOURS		12,150.00		10,000.00		2,150.00	121.50%
4400.1.F BUS TRIPS		0.00		1,000.00		-1,000.00	0.00%
Total 4400.1 PROGRAMS	\$	12,723.00	\$	15,000.00	-\$	2,277.00	84.82%
4405 SPONSORSHIPS		0.00		500.00		-500.00	0.00%
4420 EITC		34,086.00		0.00		34,086.00	
4421 EITC REIMBURSEMENTS		0.00		40,000.00		-40,000.00	0.00%

Total 4420 EITC	\$	34,086.00	\$	40,000.00	-\$	5,914.00	85.22%
4430 GRANTS		2,000.00		3,000.00		-1,000.00	66.67%
4440 DONATIONS		7,003.00		6,000.00		1,003.00	116.72%
Total 4400 EDUCATION	\$	55,812.00	\$	64,500.00	-\$	8,688.00	86.53%
4500 EVENTS		0.00		0.00		0.00	
4500.1 Annual Meeting		0.00		1,000.00		-1,000.00	0.00%
4500.2 WINE GALA AND AUCTION		104,126.93		155,000.00		-50,873.07	67.18%
4500.3 HERITAGE DAY		1,298.00		1,000.00		298.00	129.80%
4500.4 NCHGS EVENTS		36.40		0.00		36.40	
4500.5 Sigal Events		0.00		0.00		0.00	
4500.6 BACHMANN HOUSE EVENTS		0.00		1,000.00		-1,000.00	0.00%
4500.7 MIXSELL HOUSE EVENTS		0.00		2,000.00		-2,000.00	0.00%
4500.8 NICHOLAS HOUSE EVENTS		0.00		0.00		0.00	
4500.9 EXHIBITIONS AND RECEPTIONS		0.00		1,000.00		-1,000.00	0.00%
Total 4500 EVENTS	\$	105,461.33	\$	161,000.00	-\$	55,538.67	65.50%
4600 MEMBERSHIP		0.00		0.00		0.00	
4600.1 GENERAL MEMBERSHIP		34,727.73		30,000.00		4,727.73	115.76%
4600.2 BUSINESS MEMBERSHIPS		700.00		5,000.00		-4,300.00	14.00%
Total 4600 MEMBERSHIP	\$	35,427.73	\$	35,000.00	\$	427.73	101.22%
4700 MUSEUM STORE		14,842.94		20,000.00		-5,157.06	74.21%
4700.1 Print on Demand		766.20		0.00		766.20	
Total 4700 MUSEUM STORE	\$	15,609.14	\$	20,000.00	-\$	4,390.86	78.05%
4800 OTHER INCOME		0.00		0.00		0.00	
4800.1 INVESTMENT INCOME		76,771.76		76,000.00		771.76	101.02%
4800.2 BANK INTEREST		770.63		500.00		270.63	154.13%
4800.3 DIVIDENDS		88,207.66		0.00		88,207.66	
4800.4 GAINS / LOSSES		101,229.60		0.00		101,229.60	
4800.5 WILMINGTON TRUST		4,446.31		4,500.00		-53.69	98.81%
4800.6 Previous year carry over		0.00		17,400.00		-17,400.00	0.00%
4800.7 NCHGS Savings		0.00		0.00		0.00	
4800.8 BLANK		0.00		0.00		0.00	
4800.9 Endowment Withdrawal		0.00		0.00		0.00	
Total 4800 OTHER INCOME	\$	271,425.96	\$	98,400.00	\$	173,025.96	275.84%
Services		0.00		0.00		0.00	
Total Income	\$	1,251,931.85	\$	658,500.00	\$	593,431.85	190.12%

Gross Profit	\$ 1,251,931.85	\$ 658,500.00	\$ 593,431.85	190.12%
Expenses				
5011 Operations Expenses	0.00	0.00	0.00	
5011.1 NCHGS	0.00	0.00	0.00	
5011.1.A. Professional Fees	0.00	0.00	0.00	
5011.1.Aa Accountant	19,150.00	10,500.00	8,650.00	182.38%
5011.1.Ab NCR	2,232.39	1,100.00	1,132.39	202.94%
5011.1.Ac Attorney Fees	0.00	0.00	0.00	
5011.1.Ad Consultant/SubContractor	30,919.83	4,900.00	26,019.83	631.02%
5011.1.Ae Retirement Fund	0.00	0.00	0.00	
5011.1.Af Background Checks	302.07	0.00	302.07	
Total 5011.1.A. Professional Fees	\$ 52,604.29	\$ 16,500.00	\$ 36,104.29	318.81%
5011.1.B Salaries and Wages	0.00	0.00	0.00	
5011.1.Ba Full Time Employees	0.00	0.00	0.00	
5011.1.Baa Curator of Collections	46,661.62	43,000.00	3,661.62	108.52%
5011.1.Bab Executive Director	74,658.67	72,000.00	2,658.67	103.69%
5011.1.Bac Director of Operations	40,001.96	62,000.00	-21,998.04	64.52%
5011.1.Bad Curator of Exhibitions	44,587.70	45,000.00	-412.30	99.08%
5011.1.Bae Director of Development	0.00	0.00	0.00	
Total 5011.1.Ba Full Time Employees	\$ 205,909.95	\$ 222,000.00	-\$ 16,090.05	92.75%
5011.1.Bb Part-Time Employees	0.00	0.00	0.00	
5011.1.Bba Custodian	7,397.04	6,500.00	897.04	113.80%
5011.1.Bbb Financial/HR Manager	0.00	1,800.00	-1,800.00	0.00%
5011.1.Bbc Maintenance	21,103.83	20,000.00	1,103.83	105.52%
5011.1.Bbd Community Engagement Coordinator	36,641.68	34,000.00	2,641.68	107.77%
5011.1.Bbe Education Program Coordinator	34,349.64	21,000.00	13,349.64	163.57%
5011.1.Bbh Outreach & Events Coordinator	26,967.19	27,000.00	-32.81	99.88%
5011.1Bbg Education Assistant	3,438.38	0.00	3,438.38	
Total 5011.1.Bb Part-Time Employees	\$ 129,897.76	\$ 110,300.00	\$ 19,597.76	117.77%
Total 5011.1.B Salaries and Wages	\$ 335,807.71	\$ 332,300.00	\$ 3,507.71	101.06%
5011.1.C Insurance	0.00	0.00	0.00	
5011.1.Ca General Insurance	30,672.25	34,800.00	-4,127.75	88.14%
5011.1.Cb Workman's Comp	2,721.00	2,600.00	121.00	104.65%
5011.1.Cc Health Insurance	18,982.76	23,000.00	-4,017.24	82.53%
5011.1.Cd Directors & Officers Insurance	2,633.00	3,000.00	-367.00	87.77%

5011.1.Ce Volunteer Insurance	0.00	400.00	-400.00	0.00%
Total 5011.1.C Insurance	\$ 55,009.01	\$ 63,800.00	-\$ 8,790.99	86.22%
5011.1.D Permits	152.21	120.00	32.21	126.84%
5011.1.E Memberships/Subscriptions	2,672.31	500.00	2,172.31	534.46%
5011.1.F Office Supplies	711.64	1,200.00	-488.36	59.30%
5011.1.G Office Equipment	2,121.80	2,000.00	121.80	106.09%
5011.1.H Technology	5,977.94	2,200.00	3,777.94	271.72%
5011.1.I Volunteer/Parking	775.40	400.00	375.40	193.85%
5011.1.J Petty Cash	0.00	400.00	-400.00	0.00%
5011.1.K Postage	29.68	1,500.00	-1,470.32	1.98%
5011.1.Ka Stamps	689.93	0.00	689.93	
5011.1.Kb Bulk	670.00	0.00	670.00	
5011.1.Kc Library	1.87	0.00	1.87	
5011.1.Kd Other (Grants,Taxes Etc)	8.00	0.00	8.00	
Total 5011.1.K Postage	\$ 1,399.48	\$ 1,500.00	-\$ 100.52	93.30%
5011.1.L Bank & Credit Card Fees	1,748.86	1,100.00	648.86	158.99%
5011.1.M Sales Tax	857.74	1,100.00	-242.26	77.98%
5011.1.N Admissions Tax	310.46	650.00	-339.54	47.76%
5011.1.O Payroll Taxes	27,376.90	29,000.00	-1,623.10	94.40%
5011.1.P Directors Expense	2,033.55	750.00	1,283.55	271.14%
5011.1.Q Miscellaneous Expense	339.25	55,050.00	-54,710.75	0.62%
5011.1.R Fulton Endowment Fees	16,370.13	0.00	16,370.13	
5011.1.S Strategic Plan Expense	0.00	0.00	0.00	
Total 5011.1 NCHGS	\$ 506,268.68	\$ 508,570.00	-\$ 2,301.32	99.55%
5011.2 Sigal Building	0.00	0.00	0.00	
5011.2.A Utilities	36,771.82	32,000.00	4,771.82	114.91%
5011.2.B Buildings & Grounds	33,981.53	15,230.00	18,751.53	223.12%
5011.2.C Rental Expenses	996.00	1,500.00	-504.00	66.40%
5011.2.D Other Dry Cleaning (Our Events)	780.00	200.00	580.00	390.00%
Total 5011.2 Sigal Building	\$ 72,529.35	\$ 48,930.00	\$ 23,599.35	148.23%
5011.3 Bachmann Buildings	0.00	0.00	0.00	
5011.3.A Utilities	7,504.56	9,000.00	-1,495.44	83.38%
5011.3.B Buildings and Grounds	5,474.97	3,000.00	2,474.97	182.50%
Total 5011.3 Bachmann Buildings	\$ 12,979.53	\$ 12,000.00	\$ 979.53	108.16%
5011.4 Mixsell House	0.00	0.00	0.00	

5011.4.A Utilities	5,532.84	8,000.00	-2,467.16	69.16%
5011.4.B Buildings and Grounds	4,690.24	2,500.00	2,190.24	187.61%
Total 5011.4 Mixsell House	\$ 10,223.08	\$ 10,500.00	-\$ 276.92	97.36%
5011.5 Nicholas House	0.00	0.00	0.00	
5011.5.A Utilities	3,067.62	3,500.00	-432.38	87.65%
5011.5.B Buildings and Grounds	18.00	1,000.00	-982.00	1.80%
Total 5011.5 Nicholas House	\$ 3,085.62	\$ 4,500.00	-\$ 1,414.38	68.57%
5011.6 Kressler Gardens	0.00	0.00	0.00	
5011.6.A Buildings and Grounds	4,596.65	1,200.00	3,396.65	383.05%
Total 5011.6 Kressler Gardens	\$ 4,596.65	\$ 1,200.00	\$ 3,396.65	383.05%
5011.7 Rental Unit Expenses	0.00	0.00	0.00	
5011.7.A 167 Northampton St - LilGeeks	0.00	0.00	0.00	
5011.7.Aa Buildings and Grounds	9.00	150.00	-141.00	6.00%
Total 5011.7.A 167 Northampton St - LilGeeks	\$ 9.00	\$ 150.00	-\$ 141.00	6.00%
5011.7.B 9 N. 2nd St	0.00	0.00	0.00	
5011.7.Ba Buildings and Grounds	134.00	250.00	-116.00	53.60%
5011.7.Bb Utilities	1,274.69	0.00	1,274.69	
Total 5011.7.B 9 N. 2nd St	\$ 1,408.69	\$ 250.00	\$ 1,158.69	563.48%
5011.7.C 11 N 2nd St	0.00	0.00	0.00	
5011.7.Ca Buildings and Grounds	9.00	500.00	-491.00	1.80%
5011.7.Cb Utilities	-1,675.55	0.00	-1,675.55	
Total 5011.7.C 11 N 2nd St	-\$ 1,666.55	\$ 500.00	-\$ 2,166.55	-333.31%
Total 5011.7 Rental Unit Expenses	-\$ 248.86	\$ 900.00	-\$ 1,148.86	-27.65%
Total 5011 Operations Expenses	\$ 609,434.05	\$ 586,600.00	\$ 22,834.05	103.89%
5012 Curatorial Expense	0.00	0.00	0.00	
5012.1 Exhibitions	0.00	7,000.00	-7,000.00	0.00%
5012.1.A Supplies	957.71	0.00	957.71	
5012.1.B Consultants	2,925.00	0.00	2,925.00	
5012.1.C Printing	3,654.88	0.00	3,654.88	
5012.1.E Displays	4,755.46	0.00	4,755.46	
Total 5012.1 Exhibitions	\$ 12,293.05	\$ 7,000.00	\$ 5,293.05	175.62%
5012.2 Object Collection	0.00	0.00	0.00	
5012.2.A Supplies	2,218.05	1,000.00	1,218.05	221.81%
5012.2.B Conservation	74.00	0.00	74.00	
5012.2.C Acquisitions	1,890.00	0.00	1,890.00	

5012.2.D Jacob Hart	0.00	0.00	0.00	
Total 5012.2 Object Collection	\$ 4,182.05	\$ 1,000.00	\$ 3,182.05	418.21%
5012.3 Archive	416.00	0.00	416.00	
5012.3.A Supplies	174.36	0.00	174.36	
5012.3.B Conservation	0.00	0.00	0.00	
5012.3.C Acquisitions	0.00	2,000.00	-2,000.00	0.00%
Total 5012.3 Archive	\$ 590.36	\$ 2,000.00	-\$ 1,409.64	29.52%
5012.4 Technology	510.00	500.00	10.00	102.00%
5012.5 Professional Development	0.00	0.00	0.00	
5012.6 Skinner restricted funds	5,000.00	0.00	5,000.00	
Total 5012 Curatorial Expense	\$ 22,575.46	\$ 10,500.00	\$ 12,075.46	215.00%
5013 Library Expense	0.00	3,000.00	-3,000.00	0.00%
5013.1 Equipment	4,205.02	0.00	4,205.02	
5013.2 Technology	970.66	1,000.00	-29.34	97.07%
5013.3 Office Supplies	501.03	0.00	501.03	
5013.4 acquisition	145.51	0.00	145.51	
5013.5 Acquisitions	0.00	0.00	0.00	
5013.6 Conservation Supplies	0.00	0.00	0.00	
5013.7 Jane Moyer restricted funds	4,000.00	0.00	4,000.00	
Total 5013 Library Expense	\$ 9,822.22	\$ 4,000.00	\$ 5,822.22	245.56%
5014 Education Expense	0.00	0.00	0.00	
5014.1 Programs	350.00	5,000.00	-4,650.00	7.00%
5014.1.A Lectures	538.99	0.00	538.99	
5014.1.B Youth/Family	1,421.29	0.00	1,421.29	
5014.1.C Camp	0.00	0.00	0.00	
5014.1.D Adult	2,230.01	0.00	2,230.01	
5014.1.E Tours	1,050.00	0.00	1,050.00	
5014.1.F Bus Trips	0.00	0.00	0.00	
5014.1.G GOLDEN PEPPER	0.00	0.00	0.00	
Total 5014.1 Programs	\$ 5,590.29	\$ 5,000.00	\$ 590.29	111.81%
5014.2 EITC	4,455.38	15,000.00	-10,544.62	29.70%
5014.3 Family Room	1,184.99	0.00	1,184.99	
5014.4 National Endowment for Humanity	0.00	0.00	0.00	
5014.5 CultureConnect	5,100.00	5,100.00	0.00	100.00%
5014.6 PROFESSIONAL DEVELOPMENT	0.00	0.00	0.00	

Total 5014 Education Expense	\$ 16,330.66	\$ 25,100.00	-\$ 8,769.34	65.06%
5015 Event Expenses	0.00	0.00	0.00	
5015.1 Annual Meeting	44.11	1,000.00	-955.89	4.41%
5015.2 Wine Auction & Gala	92.48	0.00	92.48	
5015.3 Heritage Day	222.45	100.00	122.45	222.45%
5015.4 Sigal	113.00	0.00	113.00	
5015.5 Bachmann	8.67	0.00	8.67	
5015.6 Mixsell	158.10	0.00	158.10	
5015.7 Nicholas	0.00	0.00	0.00	
5015.8 Exhibition Reception	423.61	500.00	-76.39	84.72%
5015.9 Golf	0.00	0.00	0.00	
Total 5015 Event Expenses	\$ 1,062.42	\$ 1,600.00	-\$ 537.58	66.40%
5016 Membership Expenses	200.00	0.00	200.00	
5016.1 Printing	694.26	500.00	194.26	138.85%
5016.2 Donor Software	3,294.59	2,800.00	494.59	117.66%
5016.3 Business Membership Benefits	0.00	0.00	0.00	
Total 5016 Membership Expenses	\$ 4,188.85	\$ 3,300.00	\$ 888.85	126.93%
5017 Museum Store Expenses	0.00	4,000.00	-4,000.00	0.00%
5017.1 Supplies	795.77	0.00	795.77	
5017.2 Books	0.00	0.00	0.00	
5017.3 Consignment	354.00	0.00	354.00	
5017.4 Inventory	14,327.10	0.00	14,327.10	
5017.5 Shipping & Handling	257.69	150.00	107.69	171.79%
Total 5017 Museum Store Expenses	\$ 15,734.56	\$ 4,150.00	\$ 11,584.56	379.15%
5018 Development Expenses	0.00	0.00	0.00	
5018.1 Printing	2,044.92	1,000.00	1,044.92	204.49%
5018.2 Cultivation	0.00	0.00	0.00	
5018.3 Professional Development	0.00	500.00	-500.00	0.00%
Total 5018 Development Expenses	\$ 2,044.92	\$ 1,500.00	\$ 544.92	136.33%
5019 Advertising/Marketing Expenses	0.00	0.00	0.00	
5019.1 Newsletter	0.00	0.00	0.00	
5019.1.A Printing	1,648.58	1,500.00	148.58	109.91%
Total 5019.1 Newsletter	\$ 1,648.58	\$ 1,500.00	\$ 148.58	109.91%
5019.2 Social Media	105.92	500.00	-394.08	21.18%
5019.3 Printing	2,246.82	1,000.00	1,246.82	224.68%

5019.4 Advertising	1,549.48	2,250.00	-700.52	68.87%
5019.5 Website	63.58	1,500.00	-1,436.42	4.24%
Total 5019 Advertising/Marketing Expenses	\$ 5,614.38	\$ 6,750.00	-\$ 1,135.62	83.18%
5020 PASSPORT TO HISTORY	0.00	0.00	0.00	
5020.1 CONSULTANT	14,605.00	12,000.00	2,605.00	121.71%
5020.2 Passport to History Expenses (Webfoot)	5,094.34	3,000.00	2,094.34	169.81%
Total 5020 PASSPORT TO HISTORY	\$ 19,699.34	\$ 15,000.00	\$ 4,699.34	131.33%
5021 America 250 expense	103,074.96	0.00	103,074.96	
21.1 America 250 Consultant	6,008.00	0.00	6,008.00	
Total 5021 America 250 expense	\$ 109,082.96	\$ 0.00	\$ 109,082.96	
Total Expenses	\$ 815,589.82	\$ 658,500.00	\$ 157,089.82	123.86%
Net Operating Income	\$ 436,342.03	\$ 0.00	\$ 436,342.03	-5997039195904800000.00%
Net Income	\$ 436,342.03	\$ 0.00	\$ 436,342.03	-5997039195904800000.00%

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