

New Bethany, Inc 2026 Operating Budget

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| Income | |
| Events | |
| Luminaria Night | 150,000 |
| Other Events | 2,000 |
| Other Events Restricted | 8,000 |
| Souper Day | 115,000 |
| Events Total | 275,000 |
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| General Donations | |
| Appeal Unrestricted | 200,000 |
| Bequests Unrestricted | 45,000 |
| General Donations Unrestricted | 500,000 |
| Restricted Appeals | 600 |
| Restricted General Donations | 3,600 |
| General Donations Total | 749,200 |
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| Government Sources | |
| Gov Revenue-Restricted | 164,171 |
| Salary/Fringe Reimb Gov | 90,000 |
| Lehigh County Children & Youth Services | 130,000 |
| Northampton Cnty Children & Youth Services | 200,000 |
| Government Sources Total | 584,171 |
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| Non Govt Grants | |
| Non Gov Grants | 293,500 |
| Non Gov Grants-Restricted | 122,500 |
| Non Govt Grants Salary/Fringe | 182,500 |
| Non Govt Grants Total | 598,500 |
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| Other Revenue | |
| Endowment Invest Inc | 30,000 |
| Expense Reimb CHP I/C | 27,631 |
| Interest Income | 1,200 |
| Salary/Fringe CHP I/C | 115,577 |
| Service Fee Income | 27,360 |
| Local Contributions | 665,768 |
| Other Revenue Total | 867,537 |
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| Rental Income | |
| Rental Income | 316,500 |
| Rental Income Total | 316,500 |
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| Income Total | 3,390,908 |
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| Expense | |
| Client Services & Expense | |
| Bad Debt | 2,000 |
| Client Supplies & Other Prof Serv | 2,100 |
| Credit and Collection Costs | 1,200 |
| Food Purchases | 143,325 |
| Food Service Supplies | 28,958 |
| Furniture, Fixtures & Equip (not CapEx) | 3,350 |
| General Assistance | 15,000 |
| Homelessness Prevention | 156,972 |
| Rapid Rehousing | 115,949 |
| Resident Clearances | 792 |
| Sponsored Event(s) | 5,000 |
| Utility Assistance | 13,016 |
| Client Services & Expense Total | 487,662 |
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| Equipment & Software Leases | |
| Copier Lease | 23,563 |
| IT Managed Services | 40,500 |
| Other Leases | 900 |
| Software Leases | 35,200 |
| Equipment & Software Leases Total | 100,163 |
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| Fundraising & Marketing Expense | |
| Donor Engagement Expense | 250 |
| Events Furnishings (multiuse) | 1,600 |
| Events Supplies and Expense | 1,600 |
| Luminaria Expense | 33,250 |
| Marketing Contracts | 50,000 |
| Promotions / Productions | 14,375 |
| Public Relations | 3,125 |
| Souper Day Expense | 10,700 |
| Fundraising & Marketing Expense Total | 114,900 |
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| General & Administration | |
| Bank Charges / Service Fees | 9,000 |
| Dues, Membership Fees | 3,000 |

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| Interest Fulton LOC | 25,250 |
| Licenses, Permits, Fees | 1,700 |
| Merchant Proc Fees | 13,750 |
| Office Expense Other | 400 |
| Office Furnishings & Equip | 2,000 |
| Office Supplies | 8,550 |
| Postage | 6,280 |
| Printing Services | 19,000 |
| Travel, Entertainment | 150 |
| General & Administration Total | 89,080 |
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| Insurance | |
| Agency Insurance | 62,130 |
| Insurance Total | 62,130 |
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| Maintenance & Repairs | |
| Cleaning Service | 37,700 |
| Computer Hrdw/Upgrd | 10,000 |
| Electrician | 5,000 |
| Exterminating Services | 16,410 |
| Janitorial Supplies | 15,000 |
| Pest Control Supplies | 250 |
| Plumbing | 7,500 |
| R/M Bldg & Equip Supp/Materials | 82,500 |
| Safety & Security | 35,500 |
| Service of Equipment | 15,500 |
| Small Tools & Equipment Purchase | 5,500 |
| Trash Hauler Service | 63,175 |
| Trash Removal by NB | 1,300 |
| Maintenance & Repairs Total | 295,335 |
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| Professional Fees | |
| Attorneys Fees | 1,000 |
| Audit Fees | 25,000 |
| Professional Fees Total | 26,000 |
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| Rent Expense | |
| Luminaria Warehouse | 750 |
| Parking Lot Lease | 11,000 |
| Storage Units | 3,936 |
| Vehicle / Truck Rentals | 1,000 |
| Rent Expense Total | 16,686 |
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| Staff Compensation | |
| 401k Base Contribution (Pension) | 65,088 |
| 401k ER Match | 27,950 |
| Dental Insurance | 14,131 |
| Direct Salaries | 1,504,076 |
| ER FICA Payroll Tax | 115,062 |
| GAP Insurance | 18,693 |
| Group Life Insurance | 19,117 |
| Health Insurance | 230,384 |
| Insurance Benefits | 15,000 |
| PAUC Payroll Tax | 15,500 |
| Staff Compensation Total | 2,025,001 |
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| Staff Non-Comp Expense | |
| Conferences, Events attended | 10,000 |
| Education Courses, Seminars | 2,000 |
| Mileage | 3,000 |
| Parking | 275 |
| Payroll Service | 5,568 |
| Recruiting Costs | 1,200 |
| Staff Appreciation | 3,000 |
| Staff Clearances and Trainings | 3,000 |
| Tuition Reimbursement | 2,000 |
| Staff Non-Comp Expense Total | 30,043 |
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| Utilities | |
| Electric | 85,335 |
| Heating Oil | 2,304 |
| Natural Gas | 13,370 |
| Phone, Internet | 21,744 |
| TV Cable Service | 960 |
| Water & Sewer | 15,420 |
| Utilities Total | 139,133 |
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| Vehicle Costs | |
| Gasoline | 2,775 |
| Registrations & Fees | 1,000 |
| Van/Truck Maintenance | 1,000 |
| Vehicle Costs Total | 4,775 |
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| Expense Total | 3,390,908 |