

Proposed 2016 Budget Headlines

- No tax increase—millage remains at 3.75
- 2015 budgeted deficit (\$3.2 million) eliminated
- The 2016 budgeted deficit is \$4.8 million, driven by tax cuts and funded from reserves
- Stabilization/"Rainy Day" Fund balance at year-end (\$20.2 million) is above GFOA's recommended level

How Did We Do It?

- Total employee commitment to meeting needs with greater efficiency
 - ➤ Aided by Priority Based Budget results
- Continuation of hiring "frost"
- \$2.3 Million better close out for 2014
- \$1.3 Million projected better close out for 2015

Points Worth Noting

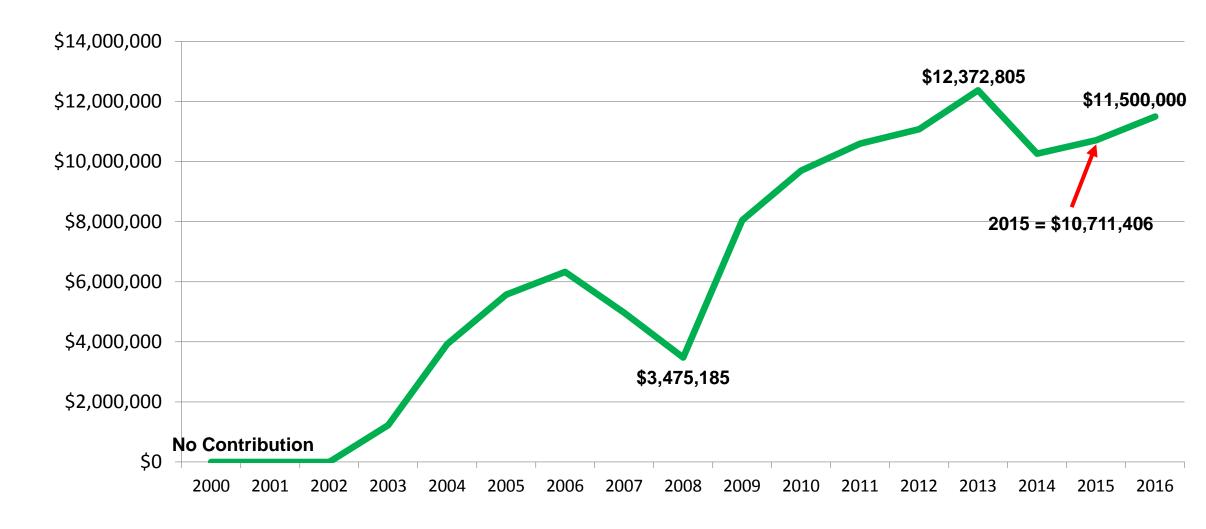
- Total spending (\$382.5 Million) is up \$15.4 million (4.2%)
 - ➤ Human Services +\$11.1 million—primarily Health Choices
 - Cedarbrook +\$6.1 million (Capital Improvements)
- County tax dollar spending (\$111.0 Million) is up \$3.6 million (3.3%)
- Capital spending assumes issuance of a \$40 million bond
 - > \$25 million directed to Cedarbrook Allentown renovations
 - > \$9.8 million in projects will be tabled if a bond isn't issued
- Contribution to pension fund is \$11.5 million
 - > Potential risk area if market continues to underperform

Proposed \$40 Million Bond

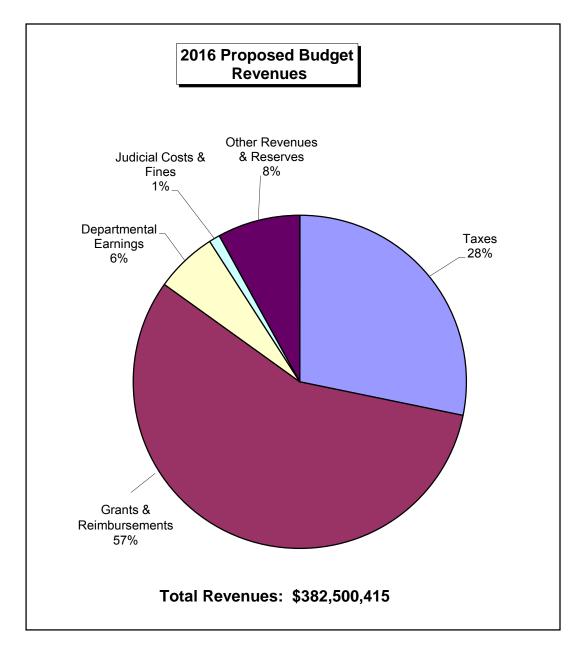
- General obligation bond funds have been exhausted
 - ➤ Last issue was 2007 Courthouse bond
- County's rating is high (Moody's=Aa1) and rates are low
- Opportunity to borrow with no impact on taxes
 - Debt extended one year
- Critical needs are for Cedarbrook (\$25 million), ERP and the Old Courthouse

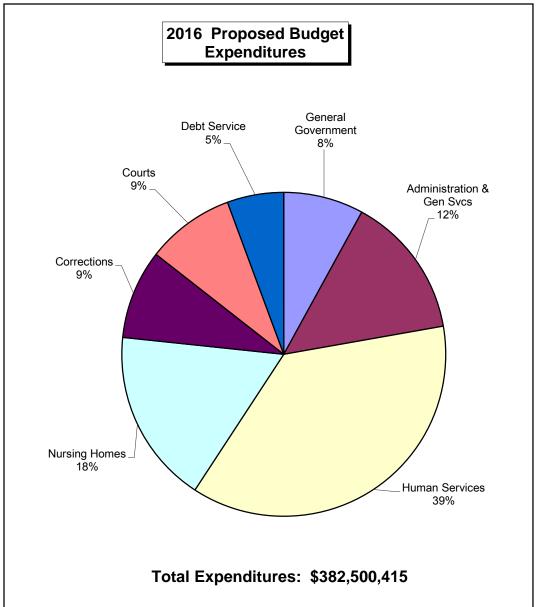
County Pension Fund Contribution

- > 2015 Contribution = \$10,711,406; 2016 Contribution = \$11,500,000
- > 88% funded



COUNTY OF LEHIGH





Lehigh County Proposed 2016 Taxes in Context

	County	Cents / \$1
	Taxes in Detail	Co. Taxes
Law & Order		
Courts	27,785,437	25.02
Corrections	27,503,297	24.77
District Attorney	6,376,843	5.74
Sheriff	5,198,992	4.68
Public Defender	2,421,748	2.18
Coroner	2,310,514	2.08
Emergency Management	1,396,315	1.26
911 Center	1,058,106	0.95
	74,051,252	66.68
Other Elected Officials		
Controller	707,396	0.64
Commissioners	549,564	0.49
County Executive	181,598	0.16
	1,438,558	1.29
Debt Service	15,846,594	14.27

Quality of Life		
Voter's Registration	1,062,449	0.96
Parks & Trails	1,150,887	1.04
LANTA / Joint Planning	1,058,616	0.95
AG Extension	301,721	0.27
Conservation / AG Land	231,350	0.21
Community & Economic Dev.	462,158	0.42
Coca Cola Park	81,001	0.07
Veterans Affairs	388,049	0.35
	4,736,231	4.27
Human Services	5,849,473	5.27
Capital Projects	1,993,630	1.80
Nursing Homes	3,741,585	3.37
Pension Contributions	4,373,377	3.94
Retiree Healthcare	9,020,250	8.12
All Other Functions	(10,019,174)	(9.01)
Subtotal	111,031,776	100.00
Fund Balance + Stabilization	(6,054,452)	
Totals	104,977,324	100.00

The Cost of "Law & Order" 67¢ of 2016 tax dollar spending

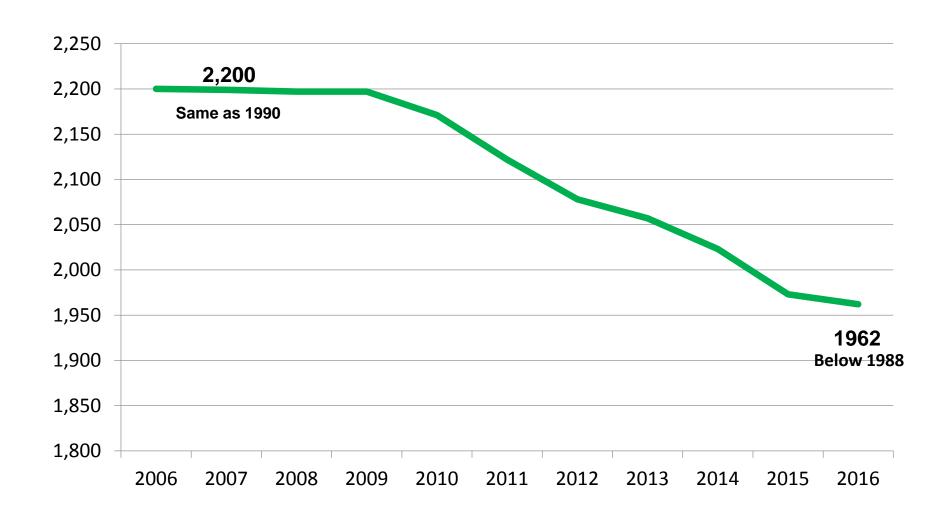
	2016 Tax Dollars	Cost per Day
Corrections	\$27,503,297	\$75,352
Courts	27,785,437	76,124
District Attorney	6,376,843	17,471
Sheriff	5,198,992	14,244
911/EMS/Public Safety	2,454,421	6,724
Public Defender	2,421,748	6,635
Coroner	2,310,514	6,330
Total	\$74,051,252	\$202,880

Personnel Notes

- Headcount reduced by 11 to 1,962
 - ➤ 8th consecutive year of reductions
 - ➤ Below 1988 levels despite average population growth of 1% per year since then
- Wage increases of 2.5% budgeted for non-union employees
 - Many saw take-home pay decline in 2015
- Union increases reflect expected contract/arbitration awards
 - > Three expired contracts still under negotiation and one expiring at year-end
- Healthcare costs flat versus 2015 despite 29% increase in retiree healthcare costs
 - ➤ No increase in payroll deductions for active employees

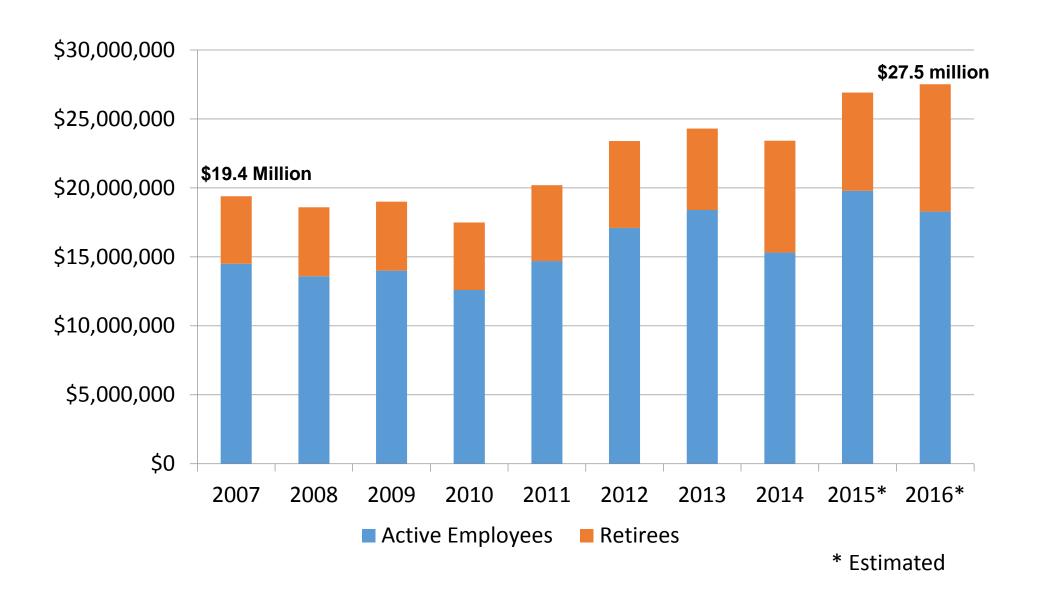
County Personnel Count

Another overall decline while adding 10 positions to "Law & Order"



County-Paid Healthcare Costs

> Minor overall increase in 2016 but retiree costs up 29%



Gaming Revenue

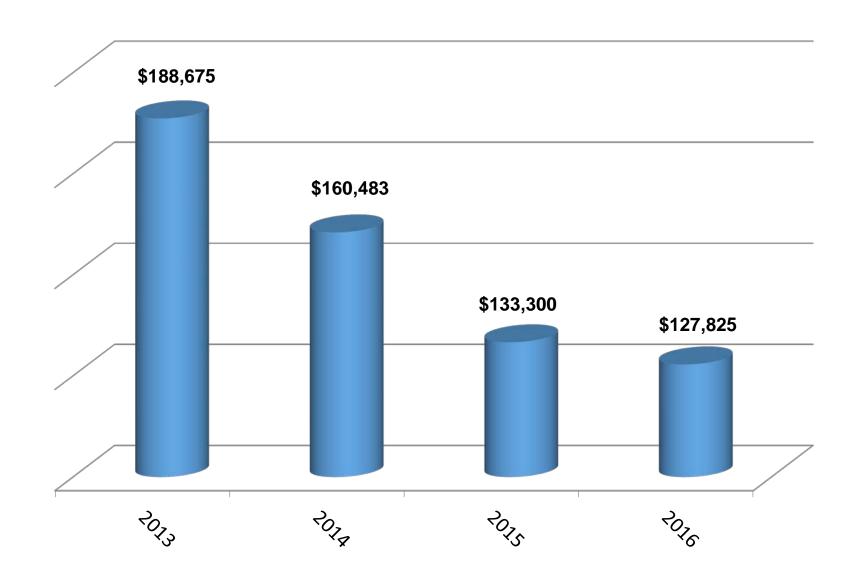
Est. 2016 Opening Balance	500,000
Est. 2016 Revenue	1,336,000
Available Funds	\$1,836,000
County Funds	\$1,214,375
Emergency Command Center	350,000
Cascade Truck	400,000
Transfer to Operations	464,375
Municipal Funds	\$621,625
Expected 2016 Usage	320,631
Remaining Municipal Funds	\$300,994

Green Future Fund Balance

2016 Beginning Fund Balance	\$4,290,496
Revenues	
DCNR Grant	394,560
Gas Well Impact Fees	340,000
Interest Earned	10,000
Uses	
Committed from Prior Years	\$2,240,496
2016 Commitments	1,454,865
Farmland Preservation	250,000
Transferred to Operating Fund	1,040,000
Unassigned Balance	\$49,695

"Quality of Life" Grants

➤ Reduced for the 3rd Consecutive Year



Benchmarking County Taxes

County	Median Home Value*	Median HH Income*	County Tax	Tax % of HH Income
Lehigh	\$203,000	\$54,645	\$761.25	1.39%
Northampton	\$218,100	\$59,551	\$1,177.74	1.98%
Berks	\$173,400	\$55,021	\$1,277.96	2.32%

^{*} Per US Census (2008-2012)

Campaign Promises & "Happy Meals"

	2013	2014	2015	2016	Cumulative
Board Campaign Promises	\$14,000,000	\$14,000,000	\$14,000,000	\$14,000,000	\$56,000,000
Value to Avg. Taxpayer	\$89.60	\$89.60	\$89.60	\$89.60	\$358.40
Proposed Budget Tax Cuts	\$6,500,000	0	0	0	\$6,500,000
Board Adjustments		\$3,000,000	\$4,250,000	\$4,250,000?	\$11,500,000?
Value to Avg. Taxpayer		\$19.20	\$27.20	\$27.20	\$73.60
Total Tax Adjustments	\$6,500,000	\$3,000,000	\$4,250,000	\$4,250,000?	\$18,000,000
Value to Avg. Taxpayer	\$41.60	\$19.20	\$27.20	\$47.20	\$115.20



Cedarbrook Financials

(Management Outsourced July, 2003)

	2004	2016	% Change
Revenue	\$49,420,783	\$64,808,170	+31.1%
Gross Expenses	\$51,203,076	\$68,624,775	+34.0%
Profit/(Loss)	(\$1,782,293)	(\$3,816,605)	+114.1%
Less:			
Pension Contributions	\$1,208,208	\$3,240,304	+168.2%
Retiree Healthcare	\$1,828,088	\$3,715,575	+103.2%
Debt Service	\$709,900	\$493,183	(69.5%)
Controllable Expenses	\$47,456,880	\$61,175,693	+28.9%
Profit from Operations	\$1,963,903	\$3,632,477	+85.0%
Personnel Count	768	598	(9.1%)

Administration Position re: Cedarbrook

- The time to act is now, not after Election Day or next year.
- The basic needs were identified over a year ago by consultants hired by the Board
- All necessary information to finalize a decision is available now.
- Priorities (in order) need to be:
 - > Providing a high quality "safety net" for County seniors
 - > Being fiscally responsible to County taxpayers

Administration Position re: Cedarbrook

- Renovations to get to double rooms with bathrooms meets both priorities
 - ➤ New construction would cost in excess of \$80 million
 - ➤ No need to compete with private sector
- Renovations would begin with the "D" wing
 - > Houses over 60% of residents
 - > Would include entrance renovations
- "C" and "B" wings would follow
 - > Renovation specifics could differ based on needs
- Immediate first step is an engineering/architectural study to refine costs
 - Rejected multiple times by the Board



